



# The State Bar of California

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**Title of Report:** 2020 Adopted Final Budget  
**Statutory Citation:** Business and Professions Code section 6140.1  
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The State Bar of California has submitted a report to the Legislature in accordance with Business and Professions Code section 6140.1, which requires the State Bar to submit a final proposed final budget to the Legislature by February 28 of each year. This summary is provided pursuant to Government Code section 9795.

The 2020 Adopted Final Budget incorporates the increased licensing fee revenue approved by the Legislature and Governor through Senate Bill 176 (Stats. 2019, ch. 698). The enactment of SB 176 represents an important milestone in the history of the State Bar, providing the first increase in the base licensing fee since 1998. This budget reflects the intention of the State Bar to implement the licensing fee increase with fidelity to the legislatively articulated purposes for which the increase was granted.

2020 General Fund expenses, which are supported by mandatory licensing fees, total \$96.2 million. This represents an increase of 12.9 percent from 2019 budgeted expense levels, and compares to \$94.9 million in 2020 projected revenue. The \$1.3 million in budgeted reserve spending is to fund the \$1.7 million for enhancements to the State Bar's Case Management System (CMS). The increases in General Fund expenses are supported by the approved fee bill, which includes:

- New Positions in the Office of Chief Trial Counsel,
- A negotiated 3.5 percent cost of living adjustment for employees,
- Equitable retiree health benefits for all employees,
- Technology projects and replacement of equipment, and
- Capital improvement.

In addition, the Budget highlights, starting at page 7, the significant progress the State Bar has made toward the goals outlined in its 2017-2022 Strategic Plan.

The 2020 Adopted Final Budget can be accessed at: <http://www.calbar.ca.gov/About-Us/Our-Mission/Protecting-the-Public/Reports>. A printed copy of the report may be obtained by calling 415-538-2000.



# The State Bar *of California*

## **2020 Adopted Budget**

**Prepared by the Office of Finance**

**February 28, 2020**

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## EXECUTIVE DIRECTOR'S BUDGET MESSAGE

The final 2020 budget incorporates the increased licensing fee revenue approved by the Legislature and Governor through Senate Bill 176 (Stats. 2019, ch. 698). The enactment of SB 176 represents an important milestone in the history of the State Bar, providing the first increase in the base licensing fee since 1998. The State Bar views this increase as recognition of the importance of the State Bar's mission of public protection, furthering access to legal services, and increasing diversity and inclusion in the legal profession. The State Bar also understands the need to adhere closely to the articulated purposes for the fee increase to demonstrate the State Bar's continued fiscal responsibility and laser focus on carrying out the State Bar's mission.

The fee increase provides needed funding to support the State Bar's public protection mission. The 2020 license fee includes a 23 percent increase in the General Fund fee for active licensees that supports the discipline system and a 100 percent increase in Client Security Fund Fee to reimburse victims of attorney theft or other losses due to attorney misconduct.

The increased fee for the General Fund covers the structural operating deficit that had accumulated over the 20 years since the last fee increase, supports equitable retiree health for all employees, and funds a cost of living increase for employees that was granted effective January 1, 2020 and made retroactive to January 1, 2019. The increase also funds 19 new positions in the Office of Chief Trial Counsel, and provides recurring funding for technology replacements.

Unfortunately, the structure of the funding provided to support needed capital improvements, is not sufficient to support the Five Year Capital Plan. SB 176 funds \$8.1 million of capital improvements, but spread over the course of the decade, with annual funding of only \$0.8 million annually. In conjunction with the fact that the Legislature approved only a small portion of the State Bar's request to help replenish our reserve fund, this structure and amount of capital funding will require the State Bar to review other options prior to the 2021 Budget to address the ongoing funding challenge for maintaining its capital assets.

The budget that follows demonstrates strict adherence to the allocation of the fee increase, as directed by the Legislature. Below is a comparison of the 2019 and 2020 License Fee for Active Attorneys.

| <b>Active License Fee (Purpose)</b> | <b>2019 Active<br/>License Fee</b> | <b>2020 Active<br/>License Fee</b> | <b>Change</b> |
|-------------------------------------|------------------------------------|------------------------------------|---------------|
| General Fund                        | \$ 333                             | \$ 404                             | \$ 71         |
| Client Security Fund                | 40                                 | 80                                 | 40            |
| Lawyer Assistance Program           | 10                                 | 1                                  | (9)           |
| Technology Special Assessment       | -                                  | 5                                  | 5             |
| Capital Special Assessment          | -                                  | 4                                  | 4             |
| Reserve Special Assessment          | -                                  | 3                                  | 3             |
| Total Active Fee:                   | <b>\$ 383</b>                      | <b>\$ 497</b>                      | <b>\$ 114</b> |

As outlined in the next section, the State Bar has made significant progress in achieving Strategic Plan goals over the course of the last year. That progress reflects the new State Bar, an organization focused on its core mission – public protection, which includes support for increased access to, and inclusion in, the legal system. The transition has sometimes been difficult for our licensees, who historically have seen the State Bar as designed to advance their professional interests. It has also caused some bumps in the road with the State Bar’s committees, commissions, and boards (referred to collectively as subentities), which have witnessed their roles change as the Board increasingly exercises its oversight role, and restructured the purpose, size, and responsibilities of many of these subentities as it reevaluated the role of volunteer subentities in a regulatory agency. Nonetheless, the State Bar has continued with the measures put in place over the last several years, outlined in last year’s budget submission, to address the extraordinary fiscal challenges of not receiving a fee increase in the face of escalating labor costs and increasing operating cost.

The State Bar continued to promote an organizational culture of innovation and mission focus throughout 2019, as it will in 2020. While seeking efficiency in our operations, the State Bar is simultaneously looking to develop innovative ideas to increase access to justice; examining how to modify and improve the bar examination development and grading processes; implementing new systems to prioritize the increasing number of complaints filed against California attorneys; and halting the practices of nonattorneys preying on vulnerable victims.

The 2020 budget projects total revenue of \$211.9 million with expenses of \$242.5 million. The 2020 General Fund budget projects \$94.9 million in revenue with total expenses and indirect charges of \$96.2 million. General Fund expenses will exceed revenues by approximately \$1.3 million, bringing operating reserves to \$15.2 million or 15.9 percent, which is slightly below the Board’s Reserve Policy of 60 days operations, or 17 percent. The \$1.3 million deficit includes a one-time use of reserves of \$1.7 million for enhancements for the State Bar’s Case Management System (CMS), offset by a small surplus in other areas.

Overall, General Fund revenues are budgeted to increase by 24 percent or \$18.4 million; \$16.8 million of which is due to the 2020 licensing fee increase. The additional \$1.5 million growth in General Fund revenue stems primarily from additional rental income and a transfer in from the Admissions Fund as reimbursement for expenditures for the Admissions Information Management Systems (AIMS) project.

Expenses and indirect cost reimbursements for 2020 total \$96.2 million, an increase of \$11.0 million or 12.9 percent over the 2019 budget. This increase was supported by the approved fee bill, including:

1. New Positions in the Office of Chief Trial Counsel,
2. A negotiated 3.5 percent cost of living adjustment,
3. Equitable retiree health benefits for all employees, and
4. Technology projects and replacement of equipment.

For capital improvements, the 2020 budget decreased by \$2.3 million from 2019 because the fee bill only allocated \$0.8 million for capital improvements in 2020 and the level of existing reserves do not support borrowing against future funding for capital improvements. As noted, the State Bar will be exploring a variety of options to determine how best to utilize the limited funding available to address necessary capital improvements, including elevator maintenance, HVAC, and fire/life safety maintenance.

With respect to other (non-General) Funds, the 2020 budget reflects \$119.0 million in revenue and \$148.6 million in expenses. Planned reserve spending is primarily stemming from three major funds, including: (1) the draw- down of \$11.7 million in Bank Settlement Fund revenues to support legal services grants, (2) the expenditure of Equal Access Fund reserves of \$1.6 million, and (3) Legal Services Trust Fund spend down of reserves at \$11.2 million. This spend down of reserves will result in a meaningful increase in funding to support critical access to justice efforts throughout the state in 2020. For the Lawyer Assistance Program (LAP), the 2020 fee bill provides a “fee holiday” and reduced the fee from \$10 per Active Licensee to \$1, and reduced the fee for Inactive Licensees from \$5 to \$0, necessitating an estimated \$2.2 million reduction in the LAP Fund. In the Admissions Fund, there is an anticipated budget deficit of \$2.4 million for 2020, comprised of \$0.7 million one-time in AIMS remediation costs and a \$1.7 million increase in operating expenses. Even with this deficit, the Admissions Fund is projecting ending reserves of \$6.1 million or 27.0 percent, which is above the target of 17 percent in the Board Reserve Policy.

Accounting for budgeted reserve spending in 2020, the State Bar anticipates reducing its various Fund balances over the course of the year. Even with these reductions the State Bar projects remaining compliant with a 2016 Board of Trustees’ adopted minimum reserve policy for all but one of its funds: the General Fund as of December 31, 2020.

## 2017-2022 STRATEGIC PLAN UPDATE

### FISCAL YEAR 2019 ACCOMPLISHMENTS

In May 2017, the Board of Trustees (Board) of the State Bar of California (State Bar) adopted the current mission statement to declare that “The State Bar of California's mission is to protect the public and includes the primary functions of licensing, regulation and discipline of attorneys; the advancement of the ethical and competent practice of law; and support of efforts for greater access to, and inclusion in, the legal system.” Earlier that same year, the Board adopted the current Five Year Strategic Plan. That plan is reviewed each year, and updated as necessary. The Five Year Strategic Plan sets forth the following five key strategic goals:

Goal 1. Successfully transition to the “new State Bar” – an agency focused on public protection, regulating the legal profession, and promoting access to justice.

Goal 2. Ensure a timely, fair, and appropriately resourced admissions, discipline, and regulatory system for the more than 250,000 lawyers licensed in California.

Goal 3. Improve the fiscal and operational management of the State Bar, emphasizing integrity, transparency, accountability, and excellence.

Goal 4. Support access to legal services for low- and moderate-income Californians and promote policies and programs to eliminate bias and promote an inclusive environment in the legal system and for the public it serves, and strive to achieve a statewide attorney population that reflects the rich demographics of the state's population.

Goal 5. Proactively inform and educate all stakeholders, but particularly the public, about the State Bar’s responsibilities, initiatives, and resources.

To align the work of the State Bar with the goals established in the Strategic Plan, the Board also adopted key objectives to advance each of the five goals. These objectives articulate specific milestones the State Bar would accomplish in support of the goals of Strategic Plan .

The State Bar made significant progress toward achieving the goals of the Strategic Plan during 2019, as described below.

#### **Goal 1: Successfully transition to the “new State Bar” – an agency focused on public protection, regulating the legal profession, and promoting access to justice.**

- Implemented the Changes Adopted Following Review of the Subentities - In September 2018 and January 2019 the Board adopted various recommendations to alter the operation of the State Bars committees, commissions, and boards (referred to as subentities). In 2019, among other things, rule changes were adopted to implement those changes; new processes were developed to transition more day-to-day operations to staff; policies were approved by the subentities to guide those operations; working groups



were established to develop new guidelines; communications approaches were developed to engage with the law schools; and subentities were transformed into review bodies for certain bodies of work, including moral character determinations and decisions approving or denying applications for reimbursement through the Client Security Fund.

- Separated the Voluntary and Mandatory Components of the Lawyer Assistance Program (LAP) – In 2019 the LAP was separated into a mandatory program – which addresses substance use and mental health issues in the context of disciplinary proceedings or as part of moral character considerations – and a voluntary program, which serves attorneys and law students who proactively seek support for substance use and mental health issues.
- Merged the mandatory LAP with the Office of Probation – The mandatory LAP was also merged with the Office of Probation to align the resources at the State Bar devoted to case-management and attorney supervision, and to set the stage for the 2020 launch of the Attorney Supervision and Assistance Redesign, which is modeled after the evidence-based practice approach in the criminal justice system, and includes the use of a collaborative court model for those with substance use or mental health issues.

**Goal 2. Ensure a timely, fair, and appropriately resourced admissions, discipline, and regulatory system for the more than 250,000 lawyers licensed in California.**

- Fully Implemented the Odyssey Case Management System – Fulfilling a decades-old recommendation, the State Bar completed its transition from a 1980s, legacy system used by the discipline system to an integrated, web-based case management system. Odyssey provides for more accurate and transparent tracking of discipline cases, supporting the State Bar’s efforts to analyze data and implement evidence-based changes to the attorney discipline system. In February, 2019, Odyssey was fully deployed in the Office of Chief Trial Counsel, Probation, and State Bar Court.
- Completed the California Attorney Practice Analysis – To determine if there is proper alignment between the California Bar Exam and the current practice of law, the State Bar launched the California Attorney Practice Analysis (CAPA) to identify the knowledge, skills and abilities required of entry level attorneys in California. Working with consultants from Scantron testing services, the CAPA Working Group completed a study of attorney practice looking at the actual subject matter and skills used by attorneys in different phases of their careers. The results of this study will serve as the basis for future modifications to the Bar Exam including selection of questions, content validation, and cut score analyses.
- Conducted a Study on Disparities in the Discipline System – The study, conducted by a professor from the University of California, Irvine, identified factors that contribute to a disproportionate rate of discipline for nonwhite attorneys. Further research, as well as steps to address these disparities, are planned for 2020.

- Launched an Online Complaint Portal – In conjunction with the full deployment of the Odyssey case management system, the State Bar launched a portal that allows complaints to be filed online, eliminating the need for complainants to print and mail forms. The online complaint form is now available in six languages, with additional languages to be added in 2020.
- Increased Efforts to Combat the Unauthorized Practice of Law (UPL) – The State Bar's Office of Chief Trial Counsel (OCTC) met with District Attorneys' offices across the State to encourage the prosecution of nonattorney UPL cases, seeking collaboration in the identification and prosecution of these cases, and seeking to understand how the State Bar's efforts can be improved to ensure prosecution where appropriate.
- Completed Fingerprinting of Active Attorneys – The State Bar fulfilled the mandate contained in California Rule of Court 9.9.5 requiring that all attorneys be re-fingerprinted by December 1, 2019. More than 99 percent of California's 190,000 active attorneys were brought into compliance with this mandate, allowing the State Bar to track criminal convictions through subsequent arrest notifications from the California State Department of Justice.
- Implemented New Admissions Information Management System (AIMS) – Moving another major function of the State Bar off of a legacy information technology platform, AIMS went live in February 2019. AIMS enables electronic communications and tracking of Bar Exam applications and moral character determinations. AIMS provides a more efficient interface for applicants, law schools, exam graders and State Bar staff and will also allow the State Bar to monitor and track grader performance through the exam cycle. It has enabled the State Bar to begin to decrease wait times for exam results.
- Launched E-Learning Course for Attorneys – The Office of Professional Competence launched an online course, available at no charge to licensed attorneys, to provide training on the significant changes to the Rules of Professional Conduct adopted in late 2018.
- Moved Toward Improved Monitoring of MCLE Compliance – To ensure compliance with MCLE requirements, the State Bar adopted rules which will require all MCLE providers to upload attendance records of MCLE courses. This is designed to improve the current process by which attorneys check a box to indicate compliance with the statutory requirements, subject to annual auditing of a random percentage of attorneys. Prior to adopting the rule changes, the State Bar engaged with MCLE providers to discuss the methods that would be available to allow for the upload, take suggestions for improved processes, and respond to questions.
- Created a Path for the Accreditation of Qualifying Online Law Schools – The State Bar adopted rules allowing accreditation of fully online law schools, providing greater flexibility and access to students whose options were previously limited to registered law schools, which are not required to meet the standards required for accreditation.

- Improved Security For the Bar Exam – Implemented new protocols to ensure the integrity of Bar Exam development, administration, and grading, including:
  - o limiting access to exam information in terms of both the number of staff and the time in advance of the exam that it is available;
  - o securing online review and scoring of electronic answer files; and
  - o establishing secure electronic communications with graders, exam development team, and staff.
- Analysis of Impact of 2-Day Bar Exam – The State Bar completed an analysis of the impact of reducing the length of the Bar Exam from three days to two, specifically focusing on whether overall scores and the passage rate was impacted, whether the scores and passage rates of particular populations were impacted, and whether the reliability of the exam was impacted by shortening the exam and modifying the weighting of the respective sections of the exam. An analysis of the financial and budgetary impacts will be completed in 2020.

**Goal 3. Improve the fiscal and operational management of the State Bar, emphasizing integrity, transparency, accountability, and excellence.**

- Launched a Telecommute Program for All Staff – Telecommuting provides benefits to the organization and staff, improving employee morale and efficiency.
- Launched Improved Monthly All Staff e-Newsletter – To support shared leadership, improve information sharing with all staff, and highlight key staff accomplishments, the State Bar improved its monthly all staff e-newsletter.
- Launched, Designed, and Configured a New Enterprise Resource Planning System – The State Bar completed the design and configuration of a new, integrated human resources, financial, and procurement system. The new system will replace an obsolete system that was no longer supported by its vendor.
- Enhanced Ability to Collect Discipline Costs and Client Security Fund Reimbursement –The State Bar implemented statutory changes to improve the ability to collect reimbursement from attorneys whose misconduct leads to discipline system costs and/or payouts from the Client Security Fund.

**Goal 4. Support access to justice for all California residents and improvements to the state's justice system.**

- Completed a California Justice Gap Study – This first-of-its-kind study included a survey of nearly 4,000 Californians, an intake census conducted by legal aid providers, and a law student survey assessing the impact of the cost of law school on access to justice. The findings will allow the State Bar to be more targeted in its efforts to increase access to justice.

- Continued Work of the Task Force on Access Through Innovation of Legal Services (ATILS) – In 2019, the Task Force issued a request for public comment on sixteen options for regulatory reform; considered over 2,800 responses to this request; conducted a public hearing on the proposals; and, conducted 5 town hall meetings with local bar association stakeholders.
- Launched a Leadership Bank Program – The Leadership Bank Program encourages banks to pay higher interest rates on IOLTA accounts, and recognizes those that do. In 2019, the State Bar worked closely with financial institutions holding the largest IOLTA accounts to negotiate higher interest rates, resulting in a 102 percent increase in 2020 IOLTA grants for distribution to legal services providers.
- Distributed Equal Access Funds – The State Bar distributed an additional \$20 million in Equal Access Fund monies for homelessness prevention projects; the first \$15 million of which was distributed within three months of the appropriation of those funds through the State budget process.
- Distributed Bank Foreclosure Settlement Funds – The State Bar awarded \$6.5 million for foreclosure prevention and community redevelopment projects to legal services programs that submitted proposals in response to an RFP.
- Conducted Pathways to Justice Conference – Conducted, with co-sponsorship of the Legal Aid Association of California and the Judicial Council’s Center for Families, Children & the Courts, the 2019 Pathways to Justice Conference for more than 400 attendees, providing substantive programming for legal services attorneys, and court-based self-help center staff.
- Modernized Lawyer Referral Services Rules – The State Bar adopted revised rules governing the certification of Lawyer Referral Services, allowing for automated matching of members of the public needing legal services with attorney members of Lawyer Referral Service panels, with a goal of increasing access to legal services.
- Report on Diversity and Inclusion Plan – The State Bar submitted the first Biennial Diversity and Inclusion Action Plan to the Legislature as mandated by Business and Professions Code section 6001.3.
- Developed a Statistical Picture of the Diversity of California Lawyers – The State Bar launched an attorney census in late January 2019, to develop a picture of the state of the profession. Getting data on overall demographics, the demographic makeup of particular legal sectors (private, government, public interest), the relative abilities of people of different demographic backgrounds to advance in their career, and career satisfaction, the attorney census created a rich data set that the State Bar has begun to mine. Three “Bar Briefs” have been published examining pieces of the data, and a more comprehensive report card on the diversity of the profession will be released in early 2020.
- Convened Diversity Summit – The State Bar convened the 2nd Annual Diversity Summit in San Francisco with county bar associations, affinity bar leaders, Diversity and Inclusion Officers from private firms, executives, Council on Access and Fairness (COAF) members, and members of the State Bar’s Board of Trustees. The group developed

recommendations for metrics to include in the State Bar's first Diversity Report Card and additional survey questions to roll out for future reporting and to support inclusion efforts across the legal spectrum.

- Updated Attorney Census – The State Bar launched a revised attorney census instrument to improve data collection for 2020 to inform the State Bar about the diversity of the legal profession and the obstacles to diverse attorneys' entry into, retention, and advancement in the legal profession.
- Conducted Law School Survey – The State Bar surveyed law schools to identify programs to improve retention of diverse student and researched best practices for supporting diverse students in law schools.

**Goal 5. Proactively inform and educate all stakeholders, but particularly the public, about the State Bar's responsibilities, initiatives, and resources.**

- Broadened Outreach to Immigrant Community – The State Bar's Office of Chief Trial Counsel (OCTC) distributed 20,000 posters with information about UPL and how to file a complaint to consulates, the United Farm Workers, and legal and immigration services organizations.
- Launched Admissions e-Newsletter – The State Bar launched an e-newsletter for dissemination of information to law school deans.
- Launched Print-on-Demand Pamphlets – The State Bar developed pamphlets for law enforcement partners, with information about legal services for immigrants and UPL. These pamphlets are available in multiple languages on the State Bar's website.
- Increased Social Media Presence – The State Bar has increased its presence on LinkedIn, Twitter, and Facebook to disseminate information about disciplined attorneys as broadly as possible. The State Bar is also using social media to alert consumers about scams related to disaster assistance, and UPL. Each month the State Bar is also publicizing the resources available for attorneys with substance use and mental health issues.
- Centralized Information for Immigration Assistance – The State Bar developed a page on its website with information in English and Spanish about legal services providers that provide legal assistance for immigration issues.
- Organized Legal Aid Information by County – The State Bar has provided on its website a detailed list of legal aid providers, in English and Spanish, organized by county.
- Improved Public Information - In response to wildfires in Northern and Southern California, the State Bar developed consumer fraud alerts in multiple languages warning the public to watch out for and report potential fraud perpetrated by those posing as lawyers or lawyers taking advantage of vulnerable victims. In addition, the State Bar issued alerts targeting immigrant communities focused on increased reports of fraud stemming from Federal family separation policies and the increased incidence of immigration raids.

## OUTLINE OF KEY 2020 INITIATIVES

The Board of Trustees received regular updates regarding Strategic Plan progress during the course of 2019. In January 2020, the Board conducted its annual planning session during which it explored options for improving the fairness and effectiveness of the discipline system. The Board also explored in detail one of its existing objectives – examining the efficacy of paraprofessional programs to increase access to justice. Following the planning session and input received throughout 2019, key 2020 initiatives include the following:

- Work with State Bar staff and the Legislature toward the goal of transitioning voluntary LAP to the California Lawyers Association.
- Adopt consistent, transparent guidelines for moral character determinations, along with decision matrices to provide law students and Bar Exam applicants guidance as to issues taken into consideration by the State Bar.
- Develop a comprehensive set of rules for accrediting California law schools focused around the core principles intended to be achieved by California accreditation.
- Revise rules to support “deemed accredited” status for schools accredited by an institutional accreditor, reducing duplication and costs for law schools.
- Fully implement the Enterprise Resource Planning upgrade of the State Bar’s human resources, finance, and procurement modules improving the efficiency, effectiveness, and accountability of the State Bar’s administration.
- Recommend changes to the Bar Exam based on results of the California Attorney Practice Analysis and the National Committee of Bar Examiners Job Analysis.
- Conduct a new workload study of the Office of Chief Trial Counsel to create differentiated case weights in response to recommendations by the Legislative Analyst’s Office. The workload study will also evaluate the impact of the new case management system and case prioritization protocols on the workload in the Chief Trial Counsel’s office, and estimate current resource needs based on the updated workload study.
- Implement the Attorney Supervision & Assistance Redesign project to provide for more appropriate sanctions and oversight of attorneys on probation using evidence-based assessments of attorneys’ risks and needs.
- Complete the work of the Task Force on Access through Innovation of Legal Services and submit related recommendations to the Board of Trustees.
- Examine the advantages and disadvantages of the licensure/certification of paraprofessionals in California to help address the justice gap while continuing to ensure public protection. Present recommendations to the Board of Trustees.
- Improve State Bar employee engagement and development opportunities as part of the continued investment in employee engagement. Employee engagement and development efforts include expanded professional development opportunities and the modernization of personnel policies to make the State Bar a more flexible, competitive, and productive employer.

- Identify the focus for an online self-assessment program to assist attorneys in evaluating their practices to minimize the risk of engaging in professional misconduct.
- Launch the online MCLE Provider Course Upload Program, which will allow MCLE providers to submit required MCLE attendance records online.
- Update the short and long term real estate strategy related to ownership and maintenance of the State Bar offices at 180 Howard Street.
- Collect expanded demographic data on law students to support efforts to improve diversity and retention in law schools, and validate the data to ensure the submission of consistent data from all law schools.
- Continue to evaluate and make changes to the bar examination development and grading processes, including consideration of the use of a sampling plan in the selection of bar exam topics; consideration of the CAPA study and its impact on bar exam development; review of recommendations from the Department of Consumer Affairs; evaluation of the differential performance on specific bar exam questions by specific populations; additional identification and implementation of other ways in which diversity and inclusion principles can be institutionalized in bar exam development.
- Devise or acquire implicit and explicit bias training for bar examination proctors and graders.
- Implement remote proctoring of Bar Examination.
- Expand and improve the Productive mindset: Strategies & Stories, assuming the results of the July 2019 intervention continued to demonstrate a positive impact on bar exam pass rates for students who fully participated in the program.
- Increase participation in the Leadership Bank Program to increase legal services revenue.
- Complete Phase II of California Justice Gap Study, specifically focused on Californians with limited English proficiency.
- Publish an annual report on the state of the legal profession.
- Host Diversity Summits by sector (private, government, and nonprofit) to identify and analyze sector specific issues and interventions for diverse attorneys' entry into, retention, and advancement in these respective fields and develop appropriate, targeted interventions.
- Analyze the 2020 attorney census data to identify trends, obstacles, and interventions to improve inclusion and diversity in the legal profession.
- Finalize online consumer legal information, available in multiple languages.
- Continue to enhance efforts to improve the investigation of UPL matters to ensure vulnerable populations are protected.
- Continue to partner with law enforcement to ensure appropriate prosecution of UPL matters.

## STATE BAR BACKGROUND

The State Bar of California is a public protection organization committed to transparency, accountability, excellence through lawyer regulation, education and discipline, and support for improvements to the legal justice system. In its capacity as a judicial branch agency, the State Bar operates to ensure that the legal profession serves the people of the state in a manner consistent with the highest standards of professional competence, care, and ethical conduct. It also serves as an administrative arm of the California Supreme Court on all matters pertaining to the admission, discipline, and regulation of California's lawyers.

## HISTORY

The California Legislature created the State Bar as a public corporation in the 1927 State Bar Act. The State Bar Act authorized the State Bar, subject to approval by the California Supreme Court, to fix the qualifications for admission to practice law, adopt Rules of Professional Conduct, and conduct disciplinary proceedings. The State Bar Act also authorized the State Bar to aid in the administration of justice. In 1960, the electorate added the State Bar to the California Constitution. That provision, as amended in 1966, provides: "The State Bar of California is a public corporation. Every person admitted and licensed to practice law in this State is and shall be a member of the State Bar except while holding office as a judge of a court of record."

In 2011, the California Legislature amended the State Bar Act to make public protection "the highest priority for the State Bar of California and the Board of Trustees in exercising their licensing, regulatory, and disciplinary functions." (Business and Professions Code section 6001.1) Consistent with a statutory change effective January 1, 2018, functions and activities outside of the core mission of the State Bar were transferred to a new, private, nonprofit corporation (See Stats. 2017, ch. 422.). The sole focus of the State Bar is now on its regulatory function. Consistent with this shift in focus and priorities, the Board of Trustees adopted a new State Bar Mission Statement, which reads:

"The State Bar of California's mission is to protect the public and includes the primary functions of licensing, regulation and discipline of attorneys; the advancement of the ethical and competent practice of law; and support of efforts for greater access to, and inclusion in, the legal system."

## BOARD OF TRUSTEES

The State Bar's governing body, the Board of Trustees, meets regularly to consider organizational, policy, and regulatory matters.

The Board is comprised of 13 trustees, including:

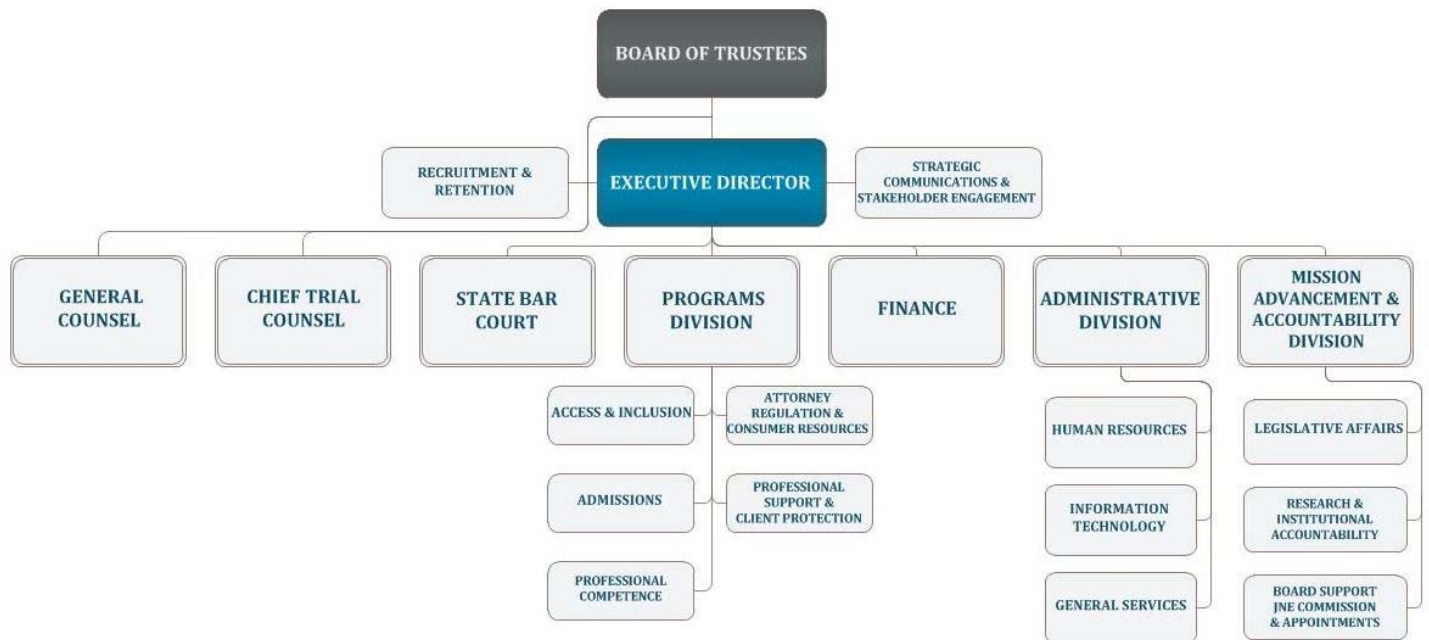
- Five attorneys appointed by the California Supreme Court, who will serve four-year terms;
- Two attorneys appointed by the Legislature, one by the Senate Committee on Rules and one by the Speaker of the Assembly; and
- Six "public" or nonattorney members, four appointed by the Governor, one by the Senate Committee on Rules and one by the Speaker of the Assembly.



## ORGANIZATIONAL STRUCTURE

The Board of Trustees guides policymaking for the State Bar. The State Bar's Executive Director, Chief Trial Counsel, and General Counsel report directly to the Board of Trustees. The Executive Director, through and with the State Bar's Leadership Team<sup>1</sup> is responsible for ensuring that the organization fulfills its mission and achieves the specific goals outlined in the State Bar's strategic plan.

The organizational chart illustrates the State Bar's oversight structure:



## LICENSEES

With over 250,000 licensed attorneys, the State Bar of California is the largest State Bar in the country. To practice law in California attorneys must pass the California Bar Examination, meet moral character requirements, satisfy triennial Minimum Continuing Legal Education (MCLE) requirements, and pay annual licensing fees to the State Bar.

<sup>1</sup> In addition to the Executive Director, the Leadership Team is comprised of the General Counsel, Chief Trial Counsel, Chief of Programs, Chief Financial Officer, Chief Administrative Officer, and Chief of Mission Advancement and Accountability.

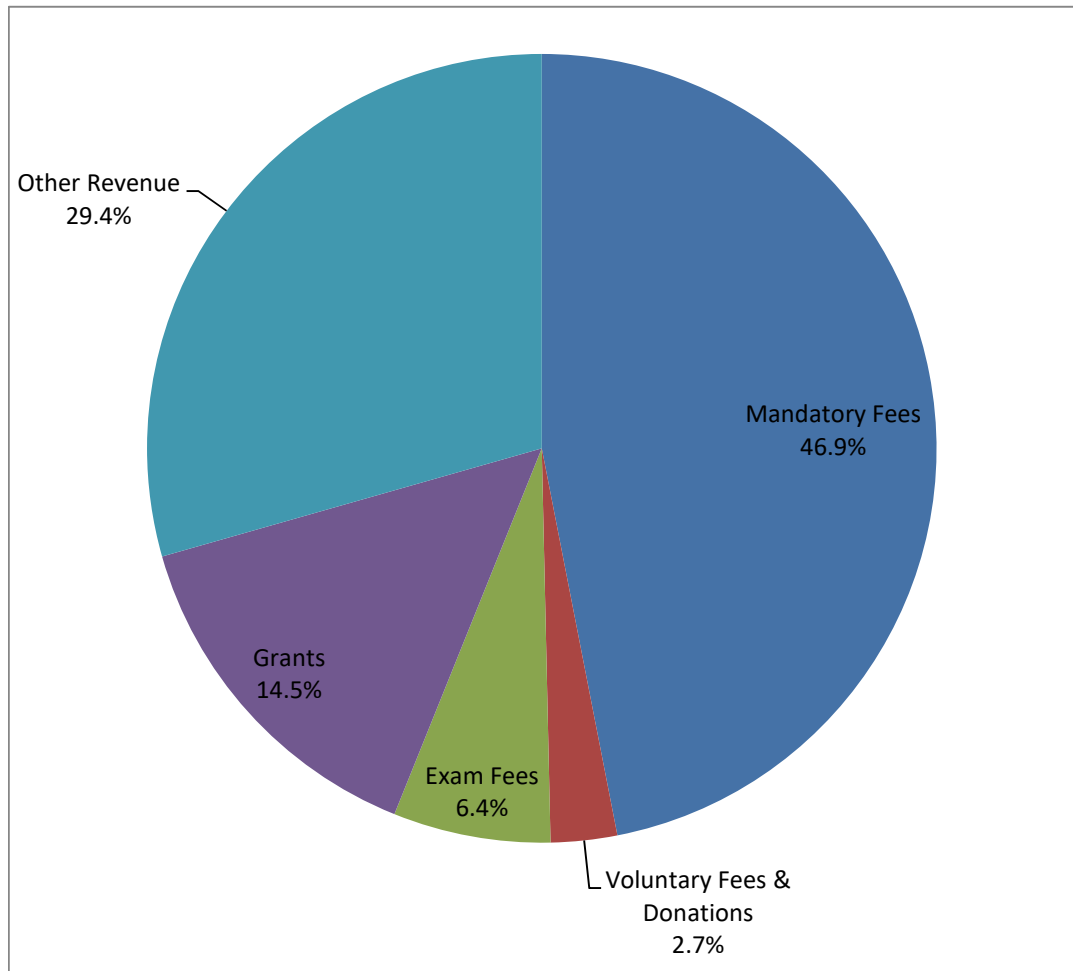
## FISCAL 2020 BUDGET OVERVIEW

### SOURCES OF FUNDS

The State Bar's 2020 Adopted Budget reflects \$211.9 million in total revenue and \$242.4 million in total expenses. The graphs and tables below report the major revenues and expenses budgeted in 2020. Variances in budgeted amounts compared to the prior year are discussed below.

**Figure 1** shows the composition of sources of funding for 2020. Mandatory fees are the largest source of revenue for the State Bar.

**Figure 1: Break-out of 2020 Projected Revenues**



**Table 1** provides a detailed breakdown of 2019, 2020, and 2021 projected revenues by funding source.

**Table 1: Comparison of Revenue Budget**

|                            | <b>2019<br/>Budget</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------|------------------------|------------------------|--------------------------|
| Mandatory Fees             | \$76,567,300           | \$99,448,446           | \$101,834,930            |
| Voluntary Fees & Donations | 8,428,200              | 5,751,700              | 5,780,459                |
| Exam Fees                  | 13,935,300             | 13,658,480             | 13,658,480               |
| Grants                     | 25,857,400             | 30,701,985             | 30,701,985               |
| Other Revenue              | 42,636,900             | 62,350,814             | 62,311,512               |
| <b>Total Fund Sources</b>  | <b>\$167,425,100</b>   | <b>\$211,911,425</b>   | <b>\$214,287,365</b>     |

### **Mandatory Fees**

Active attorneys must pay \$497 annually to maintain their license. This includes a \$25 discipline fee, an \$80 client security fee, and a \$1 lawyer assistance fee. Attorney licensing fees are set by the Legislature annually.

### **Grants**

Grants include revenue received by the State Bar from a variety of agencies and other sources. Grants are administered through the Equal Access Fund, which is aimed at helping Californians who need legal services, but cannot afford to hire a lawyer. The adopted budget represents a 19 percent increase from 2019 grants revenue.

### **Exam Fees**

Exam fees, which are housed in the State Bar's Admissions Fund, include revenue from the First-Year Law Students' Examination and the California Bar Examination. The adopted budget represents a 2 percent decrease from 2019 exam fee revenue, resulting from an expected 2 percent decrease in the number of applicants from 2019 to 2020.

### **Voluntary Fees and Donations**

The State Bar also generates revenue through voluntary fees from licensees, and donations. Voluntary fees and donations fund specific program areas including the Legal Services Trust Fund, Elimination of Bias Fund and Legislative Activities Fund. The 2020 adopted budget represents a 32 percent decrease from the prior year's voluntary fees and donations revenue, due to an assumption that mandatory fee increases will negatively impact voluntary donations.

### **Other Revenue**

In addition to the funding sources outlined above, the State Bar generates revenue from a host of other sources and services provided, including student registration fees, law school accreditation, penalty and late fee assessments, the Interest on Lawyers' Trust Account (IOLTA) program, certificates of good standing, moral character fees, insurance commissions, lease revenue, and interest income. The budget for 2020 has been adjusted to reflect an increase based on actual revenue received in 2019 attributable to a significant increase in IOLTA revenue.

## USE OF FUNDS

State Bar Divisions and Offices are responsible for implementing the State Bar's Strategic Plan. They include: the Office of the Executive Director; the Office of the General Counsel; the Office of Chief Trial Counsel; State Bar Court; the Office of Recruitment and Retention; the Office of Finance; the Mission Advancement and Accountability Division, which includes the Office of Board and Committee Support, the Office of Strategic Communications and Stakeholder Engagement, and the Office of Research and Institutional Accountability; the Programs Division, which includes the Office of Admissions, the Office of Attorney Regulation & Consumer Resources, the Office of Professional Support & Client Protection, which includes the Lawyer Assistance Program, Probation and the Client Security Fund, the Office of Access & Inclusion, and the Office of Professional Competence; and the Administrative Division, which includes the Office of General Services, the Office of Human Resources, and the Office of Information Technology.

A brief overview of each, along with key specific revenue, expense, and personnel data, is provided in the State Bar Operations Budget Detail section of this document.

**Table 2** below outlines the operating budget by expense type for 2020 and the 2021 forecast.

**Table 2: State Bar Expenses by Cost Type**

|                        | 2019<br>Budget       | 2020<br>Budget       | 2021<br>Forecast     |
|------------------------|----------------------|----------------------|----------------------|
| Personnel Expense      | \$86,011,700         | \$96,875,512         | \$98,813,022         |
| Services               | 20,319,800           | 23,066,047           | 22,788,618           |
| Legal Services Grants  | 62,670,700           | 98,463,237           | 100,432,502          |
| Supplies and Equipment | 9,089,000            | 8,798,330            | 8,974,297            |
| Other Expense          | 2,263,400            | 2,653,404            | 2,706,472            |
| Debt Service           | 695,100              | 695,100              | 709,002              |
| CSF Payments           | 6,899,800            | 13,599,990           | 13,871,990           |
| Reimbursements         | (1,485,000)          | (1,685,000)          | (1,718,700)          |
| <b>Total Expenses</b>  | <b>\$186,464,500</b> | <b>\$242,466,620</b> | <b>\$246,577,203</b> |

### Personnel Expenses

Personnel expense includes salary and benefits, supplemental staffing, employee health care, and retirement. These expenses total \$96.9 million of the State Bar's 2020 budget. The adopted budget represents a 13 percent increase from the prior year. These increases are attributable to additional FTEs, cost-of-living adjustments, and health care and retirement increases.

### Services

Services expense includes professional services, other outside services, exam graders, and exam proctors. Services account for \$23.1 million of the State Bar's 2020 Budget. The adopted budget represents a 14 percent increase from the prior year services expenses, occurring primarily in the Professional Services accounts for Information Technology projects.

### **Legal Services Grants**

Legal services grants represent distribution of grants generated through the Interest on Lawyers' Trust Account program, Equal Access Fund, and bank settlements. Legal Services Grants account for \$98.5 million of the State Bar's 2020 Budget. These expenses represent a 57 percent increase in 2020 compared to the prior year, primarily due to increases in the Legal Services Trust Fund grant distribution.

### **Supplies and Equipment**

Supplies and equipment expense includes exam and software licensing, supplies and postage, computers and software, buildings and equipment, and telecommunications. This category accounts for \$8.8 million of the State Bar's 2020 budget. The adopted budget represents a 3 percent decrease from the prior year's Supplies and Equipment budget.

### **Other Expenses & Client Security Payments**

Other expenses primarily consist of Client Security Fund payments, followed by travel and training. These expenses account for \$16.3 million of the State Bar's 2020 budget. The adopted budget represents a 77 percent increase from prior year costs, resulting from an expected increase in Client Security Fund payouts.

### **Debt Service**

In 2012 the State Bar acquired a real property located at 845 South Figueroa Street in Los Angeles and entered into a 15- year loan agreement in the amount of \$25.5 million with Bank of America. The annual interest rate on this loan is 4.26 percent and the outstanding loan balance as of December 2019 is approximately \$15.6 million.

In 2016, the State Bar entered into a 10-year loan agreement with Bank of America for \$10 million for the purpose of refinancing the costs of tenant improvements of its 180 Howard Street building in San Francisco. These improvements are needed in order to restore vacant floors to lease-ready status. The annual interest rate on this loan is 4.26 percent and the outstanding balance as of December 2019 is approximately \$6.9 million.

Annual interest expense for these loans is approximately \$0.9 million for 2020; the costs are charged to individual program funds through indirect cost allocation based on space occupancy.

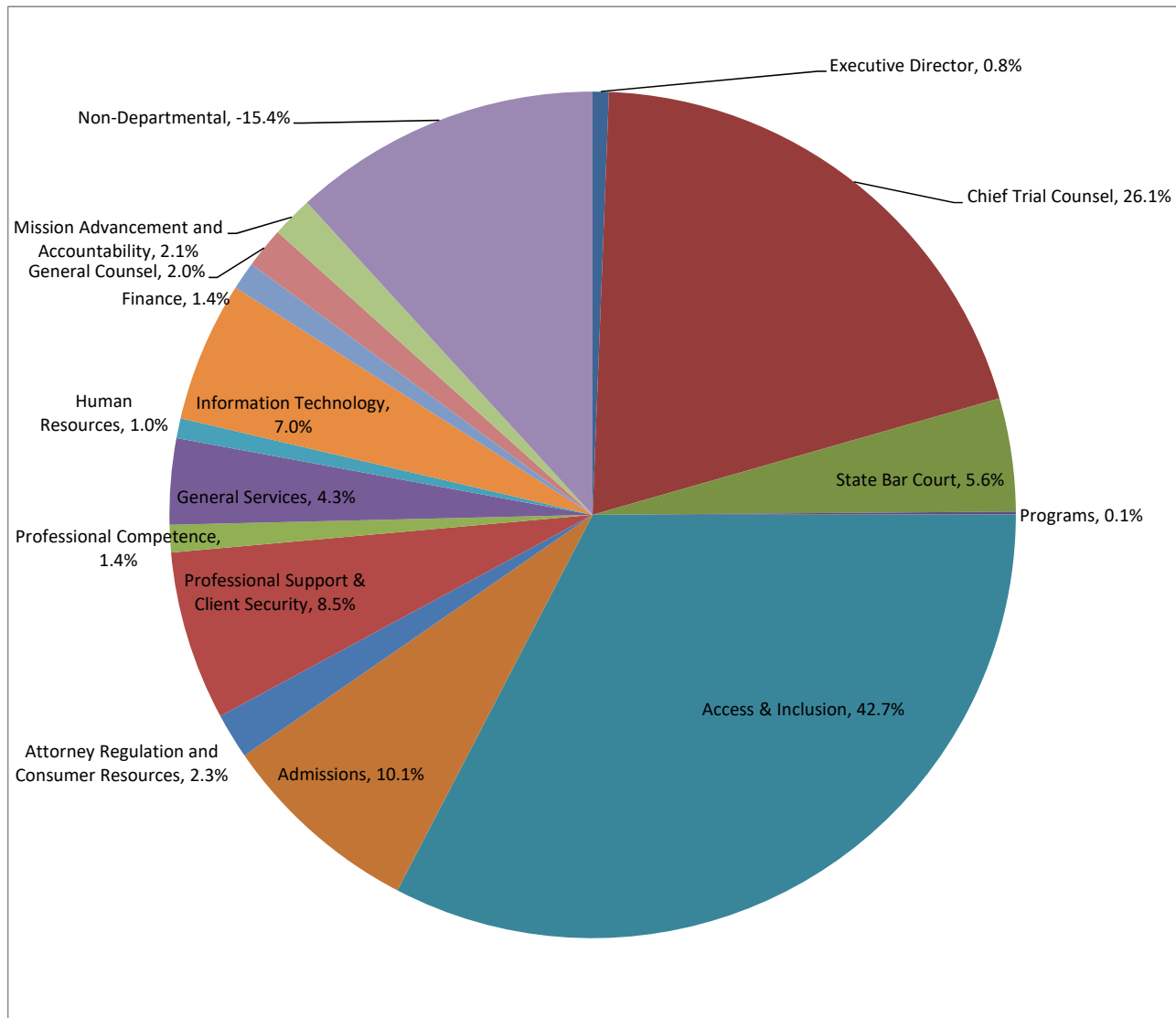
### **Depreciation**

Depreciation is not shown as part of the operating budget. Starting in 2018, depreciation is recorded on capital projects and investments at the end of the fiscal year.

### Total Operating Budget

**Figure 2** illustrates the composition of operating expenditures, by office. Access & Inclusion comprises 43 percent of total expenditures, due to a planned spend-down of a large bank settlement grant, and high levels of trust fund revenue. The Office of Chief Trial Counsel represents 26 percent of operating budget expenditures. Together these two offices comprise a little over two-thirds of the State Bar's operating budget.

**Figure 2: Operations Budgets**

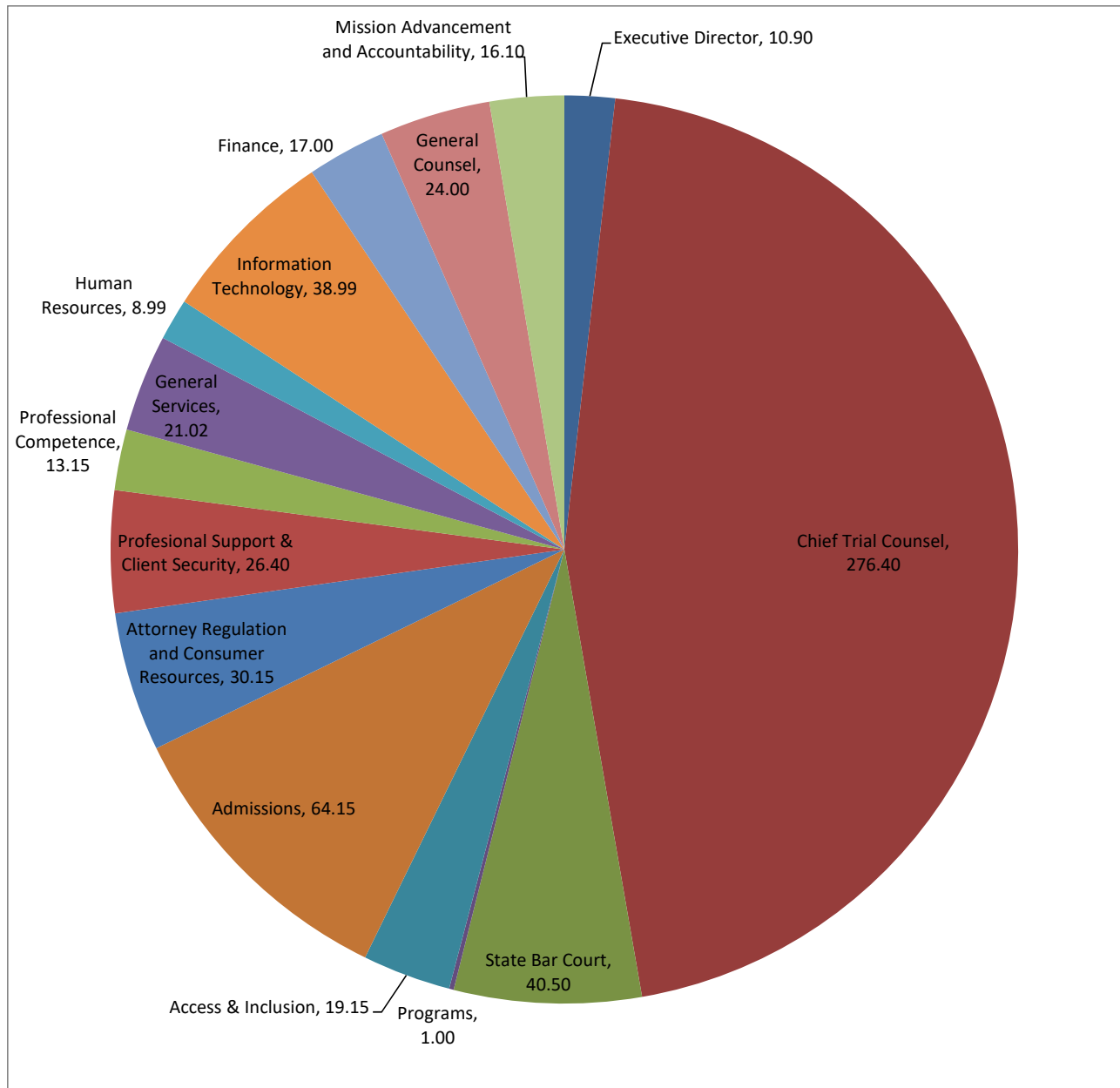


### Total Staffing for 2020

The 2020 adopted budget funds 607.9 full-time equivalent positions, compared to 582.83 budgeted for 2019.

**Figure 3** below illustrates the distribution of FTEs across the State Bar. Details are provided in the Budget Detail section of this document.

**Figure 3: Distribution of Full Time Employees**



## Staffing History

**Table 3** shows a three-year history of staffing. The 2020 budget has an increase of 25 total FTEs, with 21 new funded FTEs in the Office of Chief Trial Counsel and two new funded FTEs in State Bar Court.

**Table 3: Three-Year Staffing History**

| Division/Office                            | 2018       | 2019       | 2020       |
|--------------------------------------------|------------|------------|------------|
| Access & Inclusion                         | 19         | 19         | 19         |
| Admissions                                 | 69         | 65         | 64         |
| Attorney Regulation & Consumer Resources   | 24         | 29         | 30         |
| Chief Trial Counsel                        | 253        | 256        | 277        |
| Executive Director                         | 10         | 8          | 11         |
| Finance                                    | 16         | 17         | 17         |
| General Counsel                            | 23         | 24         | 24         |
| General Services                           | 22         | 22         | 21         |
| Human Resources                            | 13         | 7          | 9          |
| Information Technology                     | 31         | 34         | 39         |
| Mission Advancement & Accountability       | 21         | 24         | 16         |
| Professional Competence                    | 11         | 13         | 13         |
| Professional Support & Client Protection * | 26         | 26         | 26         |
| Programs                                   | -          | -          | 1          |
| Special Projects                           | 7          | 1          | -          |
| State Bar Court                            | 43         | 39         | 41         |
| <b>Total FTE</b>                           | <b>588</b> | <b>583</b> | <b>608</b> |

\* Office of Professional Support & Client Protection includes: Client Security, Lawyer Assistance Program, Probation



## **BUDGET ASSUMPTIONS**

The 2020 budget reflects the following significant assumptions:

### **Mandatory Licensee Fees & Voluntary Donations**

Budgeted licensee fees and voluntary donations, excluding late penalties, total \$105.2 million, as compared to \$85.0 million in the 2019 adopted budget, reflecting a \$20.2 million increase. This increase reflects an increase of \$22.9 million in mandatory fees resulting from the 2020 licensing fees, offset by an anticipated reduction of \$2.7 million in voluntary donations.

### **Personnel Expense**

Personnel expense is the largest single component of the State Bar's costs. The 2020 personnel expense budget increased by \$10.9 million, or 13 percent, from \$86.0 million in 2019 to \$96.9 million. The increase is due to additional FTEs, cost-of-living adjustments, and the extension of retiree health care to all employees.

### **Affinity and Insurance Program Revenues**

The 2018 Fee Bill redirected virtually all of the State Bar's affinity and insurance program revenue. In 2019, revenue received from insurance programs was split as follows: 25 percent to California Change Lawyers, 25 percent to qualified legal services projects and support centers, and 50 percent to support discipline functions of the State Bar or the Client Security Fund

Pursuant to Business and Professions Code section 6141.3 (c), the first \$150,000 of all revenue from noninsurance affinity programs and insurance programs received in 2020 and 2021 will go to the California Commission on Access to Justice. Any additional revenue, after administrative costs are deducted, will be distributed as follows: one third to the California Lawyers Association; and, two thirds to California Change Lawyers, which will distribute its portion of the revenue as specified in section 6141.3(c)(2).

### **Professional Services, Temporary Help**

Zero-based budgeting continues in 2020 for professional services and temporary help line items. Professional service expenses are budgeted at \$7.9 million, up from last year's budget of \$5.5 million; the increase occurs primarily in IT-related projects. Temporary help expenses are budgeted at \$1.6 million, similar to last year's budget.

### **Legal Specialization Fund**

The 2018 budget reflected a \$1 million loan from the Legal Specialization Fund to the Admissions Fund to finance a portion of the Admissions Information Management System (AIMS). The loan is being repaid to the Legal Specialization Fund in equal installments of \$100,000 over 10 years, beginning in 2019. The second installment is included in the 2020 budget.

### **Capital Maintenance**

The State Bar has a multiyear capital improvement program in place to ensure that its 180 Howard Street headquarters building operates safely and efficiently and complies with updated building codes. Due to the structure of the funding for capital improvements, and the limited fee increase to support replenishment of the State Bar's reserves, building improvements budgeted in 2020 total only \$725,000, despite the current Five-Year Capital Improvement Plan.

## Indirect Cost Allocation

Direct costs are those that can be specifically identified with a particular operational area. For the State Bar, this include functions such as Executive Director, Chief Trial Counsel, State Bar Court, the Mission Advancement and Accountability Division, Admissions, Attorney Regulation & Consumer Resources, Access & Inclusion, Professional Competence, Lawyer Assistance Program, Probation, Client Security Fund, and General Services.

Indirect costs are not readily identifiable with a specific operating program, but rather, are incurred for a joint purpose that benefits more than one program. Common examples of indirect costs include finance, human resources, recruitment and retention, information technology, insurance, and building maintenance.

Although indirect costs are generally not readily identifiable with specific programs, their costs are allocated to programs via various allocation bases, so that program costs will be more accurately reflected in the State Bar's financial data.

The total amount of the 2020 indirect cost pool, to be allocated to programs, is \$38.6 million compared to \$35.6 million in the 2019 budget. The table below provides detail on both the indirect cost pool components, and amounts charged to individual funds.

| <b>Fund</b>               | <b>2019 Budget</b> | <b>2020 Budget</b> | <b>2019 vs 2020</b> |
|---------------------------|--------------------|--------------------|---------------------|
| Admissions                | 5,420,600          | 5,236,698          | (183,902)           |
| Bank Settlement           | 31,801             | 58,525             | 26,724              |
| Client Security           | 581,746            | 886,175            | 304,429             |
| Elimination of Bias       | 58,105             | 131,294            | 73,189              |
| Equal Access              | 16,837             | 325,777            | 308,940             |
| General Fund              | 27,283,848         | 30,359,191         | 3,075,343           |
| Justice Gap               | 6,965              | 4,226              | (2,739)             |
| Lawyer Assistance Program | 483,430            | 547,890            | 64,460              |
| Legal Specialization      | 743,259            | 439,485            | (303,774)           |
| Legal Services Trust      | 845,651            | 421,506            | (424,145)           |
| Legislative Activities    | 135,500            | 171,302            | 35,802              |
|                           | <b>35,607,742</b>  | <b>38,582,069</b>  | <b>2,974,327</b>    |

| <b>Indirect Cost Pool</b> | <b>2019 Budget</b> | <b>2020 Budget</b> | <b>2019 vs 2020</b> |
|---------------------------|--------------------|--------------------|---------------------|
| General Svcs. - LA        | 3,975,105          | 4,560,064          | 584,959             |
| General Svcs. - SF        | 5,601,811          | 5,084,840          | (516,971)           |
| Licensee Billing          | 425,611            | 508,862            | 83,251              |
| Building/Capital Improve. | 2,743,980          | 507,500            | (2,236,480)         |
| General Counsel           | 4,544,739          | 4,903,586          | 358,847             |
| Ex. Dir./BOT/Comm         | 3,533,071          | 4,419,116          | 886,045             |
| Information Technology    | 9,167,692          | 13,297,554         | 4,129,862           |
| Non-Departmental          | 15,416             | 0                  | (15,416)            |
| Human Resources           | 2,453,232          | 2,412,337          | (40,895)            |
| Finance                   | 3,147,233          | 2,888,220          | (259,013)           |
|                           | <b>35,607,890</b>  | <b>38,582,079</b>  | <b>2,974,189</b>    |

### Information Technology Projects

2020 information technology projects include various implementation efforts, including the Oracle financial software upgrade (ERP System), upgrades to the Odyssey Case Management System (CMS), and security upgrades.

### Lawyer Assistance Program

Budgeted expenses in the Lawyer Assistance Program (LAP) increased to \$2.5 million in 2020 from the \$2.0 million budgeted in 2019. Because of a fee holiday in the recent fee bill, budgeted revenue will only be \$0.3 million, of which \$0.2 million will be provided to The Other Bar to fund voluntary support for lawyers. With the reduction in revenues, the Lawyer Assistance Program will be spending down part of its existing fund balance in 2020.

### Use of Reserves

Budgeted revenues are \$213.8 million, with \$30.9 million funded from reserves. The \$30.9 million assumes reserve funding is composed of \$29.6 million of non-General Fund amounts collected in prior years that will be spent in 2020, and \$1.6 million for upgrades to the State Bar's case management software that staff recommends be financed from General Fund reserves.

The following table is a listing of funds using reserves, with the amounts, the projected ending percentage, if applicable, and the purpose for the use of reserves.

| Fund Name              | Use of Reserves | Ending % | Purpose                           |
|------------------------|-----------------|----------|-----------------------------------|
| General                | -\$1,326,400    | 15.9%    | One-Time (CMS-IT)                 |
| Admissions             | -\$2,390,400    | 27.0%    | Operating & One-Time              |
| Bank Settlement        | -\$11,695,600   | NA       | Planned Spend Down – Grants       |
| Client Security        | -\$10,600       | 18.4%    | Operating                         |
| Elimination of Bias    | -\$105,900      | 53.6%    | Planned Spend Down to Target      |
| Equal Access           | -\$1,637,900    | NA       | Planned Spend Down – Grants       |
| Justice Gap            | -\$81,000       | NA       | Planned Spend Down – Transfer Out |
| Lawyer Assist. Program | -\$2,172,100    | 59.3%    | Fee Holiday 2020                  |
| Legal Services Trust   | -\$11,164,400   | NA       | Planned Spend Down – Grants       |
| Legislative Activities | -\$133,200      | 38.8%    | Planned Spend Down to Target      |

The State Bar received \$44.7 million in Bank Settlement funds in 2016. In 2020, \$11.8 million is budgeted to be spent from these funds to support legal services initiatives focused on foreclosure prevention and community economic development. For Equal Access and Legal Services Trust Fund, the \$1.6 and \$11.2 million are planned spend downs of reserves from the prior years.

### 2021 Projected Budget

The State Bar provides a projection for year two in the budget as part of the legislative submittal. For the 2021 Projected Budget figures included in this report, conservative assumptions were made that revenue and expense items would only change from 2020 in the range of 0-2 percent.

## **BUDGET DEVELOPMENT PROCESS**

### **BUDGET CALENDAR**

The State Bar's budget process begins with preliminary revenue and expense projections for the upcoming budget year. Then, under the direction of the Chief Financial Officer (CFO), the Office of Finance issues budget instructions containing detailed guidance on the preparation of budget requests. Offices prepare budget requests and submit to the Office of Finance for review.

The Office of Finance reviews the budget requests, compares against projected revenues, and prepares the budget document. With the approval of the Executive Director, the State Bar's proposed budget is presented to the Board of Trustees for adoption in January.

Beginning in 2019, the Office of Finance submits only the final version of the budget to the Legislature by February 28.

### **BUDGET DEVELOPMENT**

Each year, the State Bar's budget is prepared in accordance with Business and Professional Code section 6140.1. The State Bar's Budget Policies and Procedures Manual documents in detail budget preparation, formulation, submission and approval processes. The budget expresses, in terms of dollars, the funded programs and plans of the State Bar for the budget year and the estimated income by sources necessary to finance these programs and plans. The budget is the primary instrument of fiscal control and, accordingly, contains all income and expenses of the State Bar. The State Bar's strategic plan provides the framework for the annual budget formulation and process.

Revenue included in the annual budget are estimates. Unlike expense accounts, revenue accounts are not budgets subject to adoption. Revenue estimates may be adjusted from time to time to reflect additional information as it becomes available or to correct technical or clerical errors.

The Office of Finance is responsible for the development and monitoring of the State Bar's annual operating budgets. It prepares the annual budget submission to the Board of Trustees and Legislature; fulfills internal and external budgeting reporting requirements; processes budget transfers and funding requests for new initiatives; reviews and monitors capital budget requests; and provides financial analyses for Offices and the Board.

### **BUDGET MANAGEMENT**

The Office of Finance is responsible for monitoring budget spending on a monthly basis. It conducts analytical studies to support the planning and budget development processes and produces management information related to the State Bar's operations. The Office of Finance strives to create efficient and productive methods of budget preparation, using sound budget and management practices, financial planning that supports management decision making, developing innovative solutions to challenging problems, and ensuring the State Bar's budget is aligned with the State Bar's Strategic Plan.

All the State Bar's basic financial statements are prepared in accordance with Generally Accepted Accounting Principles as prescribed by the Governmental Accounting Standards Board.

## **BUDGET VARIANCES AND ADJUSTMENTS**

The State Bar’s Board of Trustees Policy Manual and Budget Policies and Procedures Manual set guidance for budget control and amendment. Quarterly financial reports and midyear forecasting and budget-to-actual variance reports are required to be presented to the Board of Trustees for review.

A significant variance is defined in the Board Policy Manual as a year-to-date budget-to-actual variance that is greater than \$100,000 over the budgeted line item. When significant variances arise, the Office of Finance is responsible for investigating and identifying such items and activities. Corrective actions and reporting to the Board of Trustees are necessary depending on the extent to which the variances impact overall expenditure authority.

## **WORKLOAD MEASURES AND PERFORMANCE METRICS**

In 2019, the State Bar implemented new Performance Metrics throughout the organization. Performance measurement provides a quantifiable way, via specific performance metrics, for organizational leaders to recognize successes and areas needing improvement. It allows policymakers, management, staff, stakeholders, and the public to build trust in leadership and see the results of ongoing efforts. Effective performance measures can also help streamline existing processes, encourage collaboration across offices, and allow organizational leaders to better manage limited resources to increase impact and plan for future growth.

Workload measures, reflecting the volume of work performed by an Office or functional area of the State Bar, will continue to be important data points to capture. Workload measures were introduced in the 2017 budget. After the performance metrics were completed, the workload measures were reviewed to assess continued relevancy in a “performance metrics” environment; only a limited number of workload measures will be reported. Because these workload measures and performance metrics are presented, in public materials, at every Board meeting, they are no longer included in the budget submission. The workload measures and performance metrics that will be reported to the Board of Trustees on March 12, 2020 include annual measures, quarterly measures through Q4 2019 and monthly measures for December 2019 and January 2020.

## **FUND STRUCTURE AND FINANCIAL POLICIES**

The State Bar’s financial policies and fund structure are designed to manage financial risk and ensure the State Bar is funded in the event of revenue changes. This section describes fund structures and significant financial policies.

### **FUND STRUCTURE**

The State Bar’s budget represents a complex mix of 21 funding sources supporting over 40 distinct functions within the organization. Pursuant to Board action in 2015, each of these sources is categorized into one of three Fund types:

- General Fund (renamed from Consolidated General Fund in June 2017): This Fund accounts for spendable financial resources that can generally be used to support most aspects of the State Bar’s operations.

- **Restricted Fund Group:** These funds account for activities and financial resources that can only be used for specific purposes. Sometimes these constraints are imposed externally, through state statute. The State Bar has nine funds in this group:
  - Bank Settlement Fund
  - Client Security Fund
  - Elimination of Bias Fund
  - Equal Access Fund
  - Justice Gap Fund
  - Lawyer Assistance Program Fund
  - Legal Services Trust Fund
  - Legal Specialization Fund
  - Legislative Activities Fund
- **Special Revenue Fund Group:** These funds account for the proceeds of specific revenue sources that are restricted or committed to specified purposes. The State Bar currently has one fund in this group:
  - Admissions Fund

The primary source of funding for the General Fund is fees paid by licensees of the State Bar, as authorized annually by Business and Professions Code section 6041. Accordingly, the State Bar's discipline system, and the majority of the administrative functions supporting that system, are funded by the General Fund.

Restricted Funds are primarily generated through either separate statutory authority (for example, the Client Security and Lawyer Assistance Program Funds), or grant or settlement sources. Special Revenue Funds are self-supporting and sustained by fees paid by licensees or applicants that are set by the Board. While Restricted and Special Revenue Funds differ in their underlying revenue sources, neither is used to support General Fund activity, other than as charged for administrative support services through the allocation of indirect costs.

### **ACCRUAL BASIS ACCOUNTING**

The State Bar utilizes the accrual basis of accounting for its Enterprise Fund, which reports all business-type activities in the General Fund, the Restricted Fund Group and the Special Revenue Fund Group. Under the accrual basis of accounting, licensee fee revenues and other fees are recognized in the period earned rather than when collected. Expenses are matched with the related revenues and are recognized in the period that the liability is incurred, regardless of the timing of the related cash flows.

Basis of budgeting refers to the method used for recognizing revenues and expenditures in budget. For budgetary purposes, the State Bar utilizes the modified accrual basis of accounting for all program funds, with budgetary control set at the cost center and expenditure category levels within each Office budget. The modified accrual basis of accounting is different from the accrual basis of accounting accepted under Generally Accepted Accounting Principles (GAAP). Depreciation expense is not included as a budgeted expense since it does not use spendable

resources. Debt principal and capital outlay are also expensed under the modified accrual basis which is not in accordance with GAAP.

## **RESERVES**

The State Bar adopted a new fund structure in 2015 and revised its Reserve Policy the following year. The fund structure, which utilizes the concept of “fund balance” for Enterprise Funds under GAAP and the Governmental Accounting Standards Board Statement No. 54, establishes a fundamental framework for the Reserve Policy in defining the classification of reserves in each program fund. Under the Reserve Policy, the State Bar is required to maintain a net minimum reserve balance that equates to two months--or a level of 17 percent--of operating expenses for all non-grant funds.

Funds subject to the policy are the General Fund, Legislative Activities Fund, Elimination of Bias Fund, Lawyer Assistance Program Fund, Legal Specialization Fund, and Admissions Fund. Whenever reserve levels surpass 30%, for a consecutive six-month period, a reserve spend-down plan shall be developed in accordance with the principles stated in the Reserve Policy.

Excluded Minimum Target Reserve Funds include the Grant, Legal Services Trust, Equal Access, Justice Gap, and Bank Settlement Funds.

For purposes of the Minimum Reserve Target, operating expenses of the Client Security Fund shall exclude application payouts.

## **PROCUREMENT**

Purchase of goods and services are managed under a procurement system utilizing purchase requisition and purchase orders. The State Bar currently does not use encumbrance accounting. As a result, unfilled purchase orders and outstanding contractual obligations at year-end are not classified as commitments for financial statement presentation. Budget control is set at the cost center and expenditure category levels. Unspent budget appropriations lapse at each fiscal year-end.

## **INVESTMENT POLICY**

It is the policy of the State Bar of California to invest public funds in a manner which will provide the maximum security with best investment return, while meeting the daily cash flow demands of the State Bar and conforming to all state statutes governing the investment of public funds and all resolutions of the Board of Trustees. The State Bar’s investment policy applies to all financial assets under direct control of the State Bar, including all funds accounted for in the State Bar quarterly report to the Board and include the General Fund, Restricted Funds, and other funds that may be created from time to time. The State Bar holds no pension trust funds for which it is accountable. The State Bar utilizes an independent third party custodian to provide custodial services on all its investments.

Under the investment policy, the State Bar’s investment portfolio will remain sufficiently liquid to enable the State Bar to meet all operating requirements that might be reasonably anticipated. The State Bar’s investment policy is designed to attain a market rate of return throughout budgetary and economic cycles, commensurate with the State Bar’s investment risk constraints



and the cash flow characteristics of the portfolio. Investments are made with the intent to hold to maturity unless the liquidity needs of the portfolio require that the security be sold or a capital gain be realized in a manner that better positions the overall portfolio in achieving investment policy goals.

The CFO is designated as the official with responsibility for authorizing the sale or liquidation of investments in advance of their scheduled maturity dates. The CFO makes quarterly reports to the Board of Trustees on the status of the State Bar's investment portfolio. These reports include information as to the type of investment, the amount of money invested with various institutions, market value for securities with a maturity of more than 12 months, purchase and maturity dates, rate of interest, and statement of portfolio liquidity, as required by California law.

Under the policy, employees shall disclose any financial interests as required by the Conflict of Interest Code for Designated Employees of the State Bar of California and the Conflict of Interest Code for the State Bar Board of Trustees. All persons authorized to place or approve investments shall report annually on Form 700 of the California Fair Political Practices Commission all required economic interests for that year.

#### **CASH RECEIPTS POLICY**

The State Bar's Cash Receipts Policy provides uniform procedures and guidelines for the collection, custody, reporting, and deposit of cash receipts. The procedures have been established to encourage an effective administration and internal control of cash handling operations to meet the State Bar's objectives: to deposit cash timely, record cash collections accurately and consistently, and minimize cash delivered directly to State Bar.



## STATE BAR OPERATIONS BUDGET DETAIL

This section provides a detailed description of each operating area of the State Bar of California. The profiles include:

- Overview
- Division or Office objectives
- Organizational structure
- 2019 accomplishments
- 2020 objectives
- Adopted budget expenditures by cost type<sup>1</sup>
- Staffing requirements

## OPERATING AREA PROFILES

The table below provides a summary comparison of the 2019 budget to the 2020 budget by operating area. Additional information on each operating area is provided in the operating detail that follows.

**Bar Expenses by Operating Area**

| Expenses                                   | 2019<br>Budget       | 2020<br>Budget       |
|--------------------------------------------|----------------------|----------------------|
| Executive Director                         | \$1,654,600          | \$1,944,150          |
| Chief Trial Counsel                        | 53,074,400           | 63,309,621           |
| State Bar Court                            | 12,777,800           | 13,690,010           |
| Programs                                   | 32,900               | 348,689              |
| Access & Inclusion                         | 67,610,900           | 103,572,910          |
| Admissions                                 | 23,860,900           | 24,559,273           |
| Attorney Regulation and Consumer Resources | 6,115,200            | 5,536,872            |
| Professional Support & Client Security     | 12,179,600           | 20,505,227           |
| Professional Competence                    | 3,804,800            | 3,320,897            |
| General Services                           | 10,050,300           | 10,411,354           |
| Human Resources                            | 2,242,000            | 2,433,281            |
| Information Technology                     | 11,841,400           | 16,993,475           |
| Finance                                    | 3,574,000            | 3,358,074            |
| General Counsel                            | 4,649,000            | 4,929,394            |
| Mission Advancement and Accountability     | 4,427,800            | 4,973,735            |
| Non-Departmental                           | (31,089,100)         | (37,080,298)         |
| <b>Total Expenses</b>                      | <b>\$186,806,500</b> | <b>\$242,806,664</b> |

## OFFICE OF THE EXECUTIVE DIRECTOR

### OVERVIEW

The Office of the Executive Director (OED) is responsible for ensuring that the State Bar achieves the goals and objectives outlined in the Bar's Strategic Plan; the OED is responsible for supporting the Board of Trustees and overseeing State Bar staff to this end.

The OED provides support and direction regarding personnel administration, budget, facilities, and all other management related matters. In its leadership role, the OED establishes and effectuates operational and programmatic oversight. The OED establishes Bar-wide operating policies and procedures and communicates and reinforces those policies and procedures with all staff. The OED leads the State Bar's efforts to ensure accountability for the use of resources and compliance with mandates, statutes, rules, and other requirements.

### Office Objectives

- Ensure that the State Bar achieves the goals and objectives outlined in its Strategic Plan.
- Ensure that the State Bar is an accountable and transparent organization.
- Ensure the responsible use of funds.

### Organizational Chart



### Fiscal Year 2019 Accomplishments

Significant progress on implementation of the Bar's 2017-2022 Strategic Plan including:

- Approval of a first-in-20 years licensing fee increase to support critical investments in the State Bar's discipline system, the Client Security Fund, fair and equitable retiree health for all staff, and technology and capital improvements.
- Implementation of key governance changes adopted by the Board of Trustees in late 2018 and early 2019 to improve the Board's oversight of the important work conducted by the State Bar's volunteer subentities, including adoption of necessary rule changes, and to more effectively utilize the expertise of volunteers in the development of policy.
- Deployment of case management systems to improve and modernize the operations of the State Bar discipline system and admission system.
- Instituted a process to refer court-ordered debt, including both discipline costs and CSF reimbursement of restitution payments, to the Franchise Tax Board for collection so as to improve the State Bar's collection of outstanding debt owed.

- Addition of key objectives related to the State Bar's mission-driven and statutory responsibility to increase diversity and inclusion in the legal profession.

### Fiscal Year 2020 Projects and Objectives

- Allocate the 2020 licensing fee increase with fidelity to the direction of the Legislature so as to lay the foundation to support future increases as needed.
- Publish the first annual report card on the diversity in the legal profession.
- Publish the first comprehensive California Justice Gap Study including an analysis of the impact of law school debt on access to justice, and make recommendations to narrow the gap.
- Deliver a report of the findings from the California Practice Analysis, identifying the knowledge, skills, and abilities necessary for entry level attorneys in California, and the impact of those findings on the content of the California Bar Examination.
- Publish a State Bar annual report
- Publish the Annual Discipline Report.
- Launch a workgroup to develop recommendations on the licensure of paraprofessionals as a means for increasing access to justice.
- Finalize the work of the Taskforce on Access Through Innovation of Legal Services and advance responsible regulatory reform.

### 2020 Budgeted Revenue

Budgeted Revenue for the Executive Director in both the 2020 and 2021 budget years is generated by the MCLE self-study test.

**Table 1: Source of Revenue by Fund**

| Fund               | 2019<br>Budget   | 2020<br>Budget   | 2021<br>Forecast |
|--------------------|------------------|------------------|------------------|
| General Fund       |                  |                  |                  |
| Other Revenue      | \$120,000        | \$148,700        | \$148,700        |
| General Fund Total | \$120,000        | \$148,700        | \$148,700        |
| <b>Total Funds</b> | <b>\$120,000</b> | <b>\$148,700</b> | <b>\$148,700</b> |

### 2020 Budget by Expense Category

The Office of Executive Director's total budget for 2020 is \$1.9 million. **Table 2** provides detailed and comparative information regarding the Office of Executive Director budgeted 2020 expenses.

**Table 2: Expenses**

|                        | 2019<br>Budget     | 2020<br>Budget     | 2021<br>Forecast   |
|------------------------|--------------------|--------------------|--------------------|
| Personnel expense      | \$1,012,400        | \$1,057,443        | \$1,078,592        |
| Services               | 282,500            | 315,900            | 322,218            |
| Supplies and Equipment | 40,100             | 87,397             | 89,145             |
| Other expense          | 74,900             | 274,800            | 280,296            |
| Indirect Costs         | 244,700            | 208,610            | 212,782            |
| <b>Total Expenses</b>  | <b>\$1,654,600</b> | <b>\$1,944,150</b> | <b>\$1,983,033</b> |

## Personnel

The Office of Executive Director employs 10.9 full-time employees. **Table 4** provides prior and current year staffing information for the Office of Executive Director.

**Table 3: Staffing**

| Regular Status Fulltime Employees | Positions         |                   |                     | Salaries           |                    |
|-----------------------------------|-------------------|-------------------|---------------------|--------------------|--------------------|
|                                   | FY 2019<br>Budget | FY 2020<br>Budget | FY 2021<br>Forecast | 2020<br>Budget     | 2021<br>Forecast   |
| Executive Director                | 0.90              | 0.90              | 0.90                | \$240,498          | \$245,308          |
| Program Supervisor                | 0.00              | 1.00              | 1.00                | 117,047            | 119,388            |
| Senior Program Analyst            | 0.00              | 0.50              | 0.50                | 49,937             | 50,936             |
| Human Resources Analyst           | 3.00              | 5.00              | 5.00                | 414,440            | 422,729            |
| Public Information Officer        | 0.00              | 1.00              | 1.00                | 77,708             | 79,262             |
| Program Coordinator               | 0.75              | 1.50              | 1.50                | 123,106            | 125,568            |
| Human Resources Specialist        | 3.00              | 1.00              | 1.00                | 71,883             | 73,320             |
| <b>Total FTE</b>                  | <b>7.65</b>       | <b>10.90</b>      | <b>10.90</b>        | <b>\$1,094,619</b> | <b>\$1,116,511</b> |

## OFFICE OF STRATEGIC COMMUNICATIONS AND STAKEHOLDER ENGAGEMENT

### OVERVIEW

The Office of Strategic Communications and Stakeholder Engagement is responsible for ensuring that the general public, oversight bodies such as the Legislature and Supreme Court, and all key audiences and stakeholders—including attorney licensees, legal services partners, law school deans, and applicants—are informed about the agency’s public protection role and know how to access the State Bar’s services and resources. The office supports key strategic plan objectives and initiatives, including efforts to increase diversity and inclusion in the legal profession, improve access to legal services, and expand outreach to vulnerable populations regarding the unauthorized practice of law (UPL). The office also provides consumer legal information and supports all key functions of the agency through online content, social media promotion, publications, and media and public outreach. The office responds to media and public inquiries and produces consumer pamphlets, fact sheets, data briefs, news releases, and several e-newsletters, as well as video and digital publications.

### Organizational Chart



## Fiscal Year 2019 Accomplishments

- Developed and executed an annual strategic communications plan to deliver integrated communication/outreach efforts on all key strategic objectives.
- Substantially broadened outreach on immigration fraud and UPL. Developed multilingual online and print consumer resources, shared these with partners through innovative print-on-demand portal, and published lists of immigration legal aid providers by county.
- Supported the State Bar's efforts to increase diversity in the legal profession by developing communications materials, including presentations and a new series of diversity Bar Briefs.
- Developed quarterly email newsletter for law school deans.
- Improved discipline content on website.
- Increased social media engagement by diversifying content.
- Supported launch of the State Bar Court online docket with communications plan, user guides, and web design.
- Developed and distributed fact sheets on key strategic initiatives.
- Executed innovative social media video campaign to create awareness and promote participation in California Attorney Practice Analysis survey.

## Fiscal Year 2020 Objectives

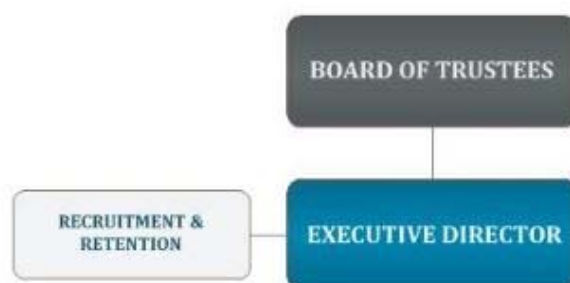
- Further expand UPL outreach through PSA radio campaign or other means and social media placements for Spanish-speakers.
- Finalize revamp of consumer information pamphlets; make available in multiple languages.
- Make targeted usability improvements to highly used sections of the website, including consumer information, discipline content, attorney profiles, and news.
- Support key 2020 initiatives including California Justice Gap Study, State Bar Annual Report, Diversity Report Card, Task Force on Access Through Innovation of Legal Services, and bar exam studies.

## OFFICE OF RECRUITMENT AND RETENTION

### OVERVIEW

The Office of Recruitment and Retention manages the recruitment, hiring, and onboarding of all new staff members as well as temporary workers; offers classroom and online training in a variety of topics; delivers staff, manager and team consultation; and designs and manages programs and services to foster the continued professional development, well-being, and retention of State Bar staff.

### Organizational Chart



### **FISCAL YEAR 2019 ACCOMPLISHMENTS**

- Created a Paralegal Certificate Pilot Program.
- Implemented an Employee Wellness Program.
- Streamlined the job application process for internal and external applicants.
- Conducted multirater assessments and Emotional Quotient training for supervisors and managers.

### **FISCAL YEAR 2020 PROJECTS AND INITIATIVES**

- Implement automation of the recruitment process, making full use of the new Oracle Fusion system (Recruitment and Onboarding modules).
- Develop and implement inclusion and diversity-oriented recruitment and advancement principles.
- Develop and implement a State Bar Talent Acquisition & Management Plan, drawing on best practices from the public and private sectors.
- Incorporate career satisfaction and advancement questions into employee engagement survey.
- Develop and implement a Retention Plan to include professional development, career planning, advancement opportunities, and performance management.
- Following the analysis of the Employee Engagement Survey that closed on January 31, 2020, update the Employee Engagement Action plan and begin implementation efforts

## OFFICE OF GENERAL COUNSEL

### OVERVIEW

The Office of General Counsel (OGC) functions as the State Bar's lawyer, and is responsible for providing legal advice and representation to the State Bar, its Board of Trustees, and all subentities and programmatic clients.

### Office Objectives

To provide legal advice to the State Bar's Board of Trustees, executive staff, and subentities, and represent them in trial and appellate administrative proceedings and civil litigation. OGC provides advice and representation in various practice areas including admissions and discipline, governance, labor and employment, intellectual property, contracts, bankruptcy, collections, professional responsibility and ethics, antitrust, Bagley-Keene Open Meeting Act, California Public Records Act, legislation, rules, regulation, privacy, public accommodation, and real property. OGC also administer the Rule 2201 process, and the Complaint Review Unit (CRU), which handles requests for a "second look" from complainants who have had their matters closed by the Office of Chief Trial Counsel.

### Organizational Chart



### Fiscal Year 2019 Accomplishments

- The Complaint Review Unit continued to reduce the turnaround time for completion of "second- look" review of OCTC closed cases to under 90 days, while still keeping the number of Walker petitions at or below the historical average.<sup>2</sup>
- Continued to develop niche expertise within OGC in various areas such as antitrust, bankruptcy, ethics, and privacy.

<sup>2</sup> The second-look process was transferred to OGC in July 2016. In the two full years preceding the transfer (years 2014 and 2015), the A&R turnaround time for completion was 217 days and 85 days respectively, and the number of Walker petitions filed was 67 and 95, respectively. The OGC/CRU turnaround time for completion was 59 days in 2019 and 70 days in 2018, and the number of Walker petitions filed was 83 in 2019 and 77 in 2018.



- Updated contracts handling standards and procedures.
- Further developed 2201 program, including recruitment of additional outside counsel known as Special Deputy Trial Counsel (SDTCs); revision of Rule 2201 to decrease recusals and increase efficiency of SDTCs, and coordinated with the SDTC Administrator on procedural matters such as processing invoices and expense reports, reporting data to the State Bar, reporting to RAD regarding the status of the cases, obtaining approval to retain new SDTCs, setting up training, and providing other support or resources as needed.
- Re-assumed responsibility for judgment-related work to improve collections, including conducting and reviewing property search results, seeking the entry of new judgments for debtors with real property, filing abstracts of judgment for new judgments in the counties in which such real property is located, renewal of judgments, and providing acknowledgments of satisfaction of judgment when the amount owed has been fully paid.

### 2020 Budget by Expense Category

The Office of General Counsel's total budget for 2020 is \$4.9 million. **Table 2** provides detailed and comparative information regarding the Office of General Counsel budgeted 2020 expenses.

**Table 1: Expenses**

|                        | 2019<br>Budget     | 2020<br>Budget     | 2021<br>Forecast   |
|------------------------|--------------------|--------------------|--------------------|
| Personnel expense      | \$4,310,100        | \$4,627,686        | \$4,720,239        |
| Services               | 191,500            | 191,500            | 195,330            |
| Supplies and Equipment | 59,000             | 44,808             | 45,705             |
| Other expense          | 86,400             | 65,400             | 66,708             |
| <b>Total Expenses</b>  | <b>\$4,647,000</b> | <b>\$4,929,394</b> | <b>\$5,027,982</b> |

### Personnel

The Office of General Counsel employs 24.00 full-time employees. **Table 4** provides prior and current year staffing information for the Office of General Counsel.

**Table 2: Staffing**

| Regular Status Fulltime Employees | Positions         |                   |                     | Salaries           |                    |
|-----------------------------------|-------------------|-------------------|---------------------|--------------------|--------------------|
|                                   | FY 2019<br>Budget | FY 2020<br>Budget | FY 2021<br>Forecast | 2020<br>Budget     | 2021<br>Forecast   |
| General Counsel                   | 1.00              | 1.00              | 1.00                | \$249,206          | \$254,190          |
| Deputy General Counsel            | 1.00              | 1.00              | 1.00                | 205,198            | 209,302            |
| Attorney IV                       | 4.00              | 3.00              | 3.00                | 504,984            | 515,083            |
| Attorney III                      | 6.75              | 7.00              | 7.00                | 1,093,729          | 1,115,603          |
| Attorney II                       | 2.00              | 3.00              | 3.00                | 375,312            | 382,818            |
| Attorney I                        | 1.00              | 1.00              | 1.00                | 88,386             | 90,154             |
| Administrative Supervisor         | 1.00              | 1.00              | 1.00                | 98,495             | 100,465            |
| Legal Secretary III               | 1.00              | 1.00              | 1.00                | 79,820             | 81,417             |
| Senior Administrative Assistant   | 0.00              | 1.00              | 1.00                | 69,697             | 71,091             |
| Paralegal                         | 2.00              | 1.00              | 1.00                | 70,042             | 71,442             |
| Administrative Assistant II       | 3.00              | 3.00              | 3.00                | 199,551            | 203,542            |
| Legal Secretary I                 | 1.00              | 1.00              | 1.00                | 51,833             | 52,870             |
| <b>Total FTE</b>                  | <b>23.75</b>      | <b>24.00</b>      | <b>24.00</b>        | <b>\$3,086,253</b> | <b>\$3,147,978</b> |



## OFFICE OF CHIEF TRIAL COUNSEL

### OVERVIEW

The Office of Chief Trial Counsel (OCTC) is the prosecutorial arm of the State Bar, responsible for investigating and prosecuting attorneys for violations of the Rules of Professional Conduct and the State Bar Act. In addition to its core attorney discipline functions, OCTC is responsible for regulatory proceedings before the State Bar Court, such as representing the Committee of Bar Examiners in moral character appeals and representing the Board of Legal Specialization in specialization certification appeals. OCTC is also responsible for ancillary proceedings such as superior court proceedings involving the assumption of a law practice and the pursuit of civil penalties against those involved in the unauthorized practice of law.

OCTC is staffed with attorney and non-attorney staff. Together, OCTC's staff comprise 41 percent of the State Bar's workforce.

### Organizational Chart



### Office Objectives

- To protect the public by fairly, efficiently, and aggressively investigating and prosecuting misconduct and ethics violations committed by California-licensed attorneys and by working proactively to prevent attorney misconduct.
- Aggressively seek to respond to the unauthorized practice of law by nonattorneys, coordinate with law enforcement partners to do so, and focus on protecting those victims who are the most vulnerable to harm.
- Refine and fully institutionalize the case prioritization system which is centered on public protection by prioritizing complaints which put the client or the general public at the most significant risk, and addressing as many complaints of misconduct as quickly, completely, and capably as possible.
- Fully staff the Expeditor Program in conjunction with the case prioritization system.
- Ensure appropriate allocation of resources to address high priority cases.

- Continue to customize the new Odyssey case management system and adapt internal processes to leverage the enhanced capabilities of a modern case management system.
- Continue to assess existing policies and procedures and develop new policies and procedures that maximize efficiency and operational effectiveness in public protection.
- Provide the Board of Trustees with necessary and appropriate information and reports (e.g. productivity and performance reports, age of case reports, etc.) needed for appropriate management and oversight.
- Maintain OCTC operations within annual budget.

### **Fiscal Year 2019 Accomplishments**

- Continued to prioritize cases posing the most significant public protection risk.
- Implemented Odyssey, a new case management system.
- Managed a significant increase in the number of complaints OCTC receives annually due to the launch of online complaints in October 2018.
- Increased attorney and investigator staffing.
- Incorporated performance metrics by which to measure OCTC's performance and to hold the Office and its staff accountable.
- Significantly increased in outreach efforts regarding nonattorney UPL, including on-camera interviews with Univision, Telemundo and CNN; posted video clips about nonattorney fraud on Facebook, Twitter, and LinkedIn.
- Expanded online complaint portal to include Chinese, Korean, Russian, and Vietnamese languages.
- Completed in-person visits to 24 County District Attorney's offices to educate them about nonattorney UPL and discuss ways to partner with them to respond to it.

### **Fiscal Year 2020 Projects and Objectives**

- Create a new enforcement team in OCTC to assist in the management of the growing workload.
- Effectively manage the influx of cases arising from the State Bar's mandatory attorney fingerprinting efforts.
- Fine-tune the case prioritization system that is centered on public protection by prioritizing complaints that put the client or the general public at the most significant risk, and addressing as many complaints of misconduct as quickly, completely, and capably as possible.
- Launch a case prioritization system for non-attorney UPL cases.
- Continue to customize the new Odyssey case management system and adapt internal processes to leverage the enhanced capabilities of a modern case management system.
- Leverage lessons learned from bi-annual audits, appeals, calibration efforts, and other sources to expand training and reduce errors and increase compliance with policy.

## 2020 Budget by Expense Category

The Office of Chief Trial Counsel's total budget for 2020 is \$63.3 million, an increase of \$10.2 million from prior year. This increase occurs in personnel expense because of new positions, cost of living adjustments, and increases to retiree medical. **Table 1** provides detailed and comparative information regarding the Office of Chief Trial Counsel budgeted 2020 expenses.

**Table 1: Expenses**

|                        | 2019<br>Budget      | 2020<br>Budget      | 2021<br>Forecast    |
|------------------------|---------------------|---------------------|---------------------|
| Personnel expense      | \$36,495,000        | \$43,225,347        | \$44,089,854        |
| Services               | 615,700             | 606,300             | 618,426             |
| Supplies and Equipment | 536,100             | 493,669             | 503,543             |
| Other expense          | 192,200             | 185,200             | 188,904             |
| Indirect Costs         | 16,235,400          | 19,999,105          | 20,399,087          |
| Reimbursements         | (1,000,000)         | (1,200,000)         | (1,224,000)         |
| <b>Total Expenses</b>  | <b>\$53,074,400</b> | <b>\$63,309,621</b> | <b>\$64,575,813</b> |

## Personnel

The Office of Chief Trial Counsel employs 276.4 full-time employees, an increase of 20.5 FTE's over 2019 Budget. This increase was enabled by the 2020 fee increase which funded 19 new positions. **Table 2** provides prior and current year staffing information for the Office of Chief Trial Counsel.

**Table 2: Staffing**

| Regular Status Fulltime Employees | Positions         |                   |                     | Salaries            |                     |
|-----------------------------------|-------------------|-------------------|---------------------|---------------------|---------------------|
|                                   | FY 2019<br>Budget | FY 2020<br>Budget | FY 2021<br>Forecast | 2020<br>Budget      | 2021<br>Forecast    |
| Interim Chief Trial Counsel       | 1.00              | 1.00              | 1.00                | \$260,424           | \$265,632           |
| Special Assistant Chief Trial     | 1.00              | 1.00              | 1.00                | 240,534             | 245,345             |
| Deputy Chief Trial Counsel        | 1.00              | 1.00              | 1.00                | 160,478             | 163,688             |
| Assistant Chief Trial Counsel     | 6.00              | 6.00              | 6.00                | 1,133,971           | 1,156,650           |
| Program Manager III               | 1.00              | 0.00              | 0.00                | 0                   | 0                   |
| Attorney III                      | 0.25              | 0.00              | 0.00                | 0                   | 0                   |
| Supervising Attorney              | 13.00             | 15.00             | 15.00               | 2,662,477           | 2,715,727           |
| Senior Attorney                   | 32.80             | 33.50             | 33.50               | 4,564,485           | 4,655,775           |
| Attorney                          | 39.80             | 48.90             | 48.90               | 5,188,018           | 5,291,779           |
| Investigator III                  | 4.00              | 4.00              | 4.00                | 424,453             | 432,942             |
| Investigator II                   | 48.00             | 59.00             | 59.00               | 5,347,081           | 5,454,023           |
| Translator - Interpreter          | 2.00              | 2.00              | 2.00                | 165,868             | 169,186             |
| Investigator I                    | 17.00             | 16.00             | 16.00               | 1,196,390           | 1,220,317           |
| Administrative Supervisor         | 5.00              | 4.00              | 4.00                | 373,905             | 381,383             |
| Senior Administrative Assistant   | 5.00              | 5.00              | 5.00                | 403,779             | 411,855             |
| Paralegal                         | 17.00             | 18.00             | 18.00               | 1,429,428           | 1,458,016           |
| Administrative Assistant II       | 20.00             | 22.00             | 22.00               | 1,584,244           | 1,615,929           |
| Legal Secretary II                | 16.00             | 16.00             | 16.00               | 1,151,365           | 1,174,393           |
| Legal Secretary I                 | 1.00              | 0.00              | 0.00                | 0                   | 0                   |
| Administrative Assistant I        | 1.00              | 1.00              | 1.00                | 58,607              | 59,779              |
| Program Assistant II              | 20.00             | 19.00             | 19.00               | 1,187,533           | 1,211,284           |
| Office Assistant II               | 4.00              | 4.00              | 4.00                | 205,544             | 209,655             |
| <b>Total FTE</b>                  | <b>255.85</b>     | <b>276.40</b>     | <b>276.40</b>       | <b>\$27,738,584</b> | <b>\$28,293,355</b> |

## STATE BAR COURT

### OVERVIEW

The California State Bar is the only State Bar in the United States with independent professional judges dedicated to ruling on attorney disciplinary and regulatory cases. The independent State Bar Court adjudicates matters filed by OCTC, and has the power to recommend that the California Supreme Court suspend or disbar those attorneys found to have committed acts of professional misconduct or to have been convicted of serious crimes. For lesser offenses, public or private reprimands may be issued. In regulatory matters, the State Bar Court adjudicates attorney reinstatements and matters where applicants for admission are challenging an adverse moral character determination.

### HEARING DEPARTMENT

The Hearing Department of the State Bar Court hears disciplinary cases brought by the Office of Chief Trial Counsel, regulatory matters brought by petitioners, motions for modification and revocation of attorney probation, and other matters.

### REVIEW DEPARTMENT

The Review Department of the State Bar Court decides disciplinary and regulatory cases on appeal, exercises suspension and other powers delegated pursuant to California Rule of Court rule 9.10, and conducts interlocutory review on issues materially affecting the outcome of Hearing Department cases. The Review Department reviews resignations with charges pending and examines criminal convictions, issuing interim suspensions, and refers conviction matters to the Hearing Department.

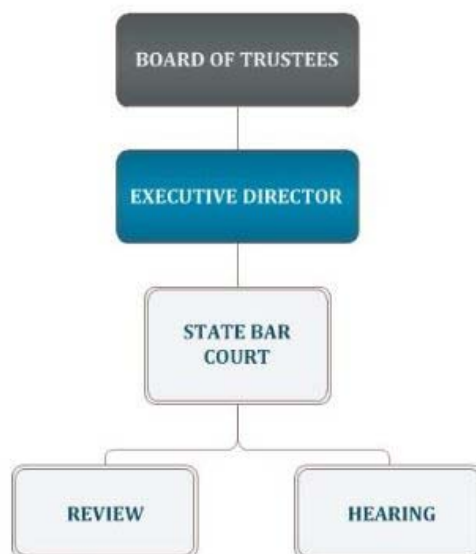
### EFFECTUATIONS UNIT

The Effectuations Unit of the State Bar Court transmits cases to the California Supreme Court and processes all other cases not requiring Supreme Court action, including, for example, resignations without charges pending.

### State Bar Court Objectives

- To hear and decide cases fairly, correctly and efficiently for the protection of the public, the courts, and the legal profession.
- To meet identified Court Performance Standards including:
  - Achieve a caseload clearance ratio of 1:1 meaning the total number of cases closed each year is equivalent to the total number of cases filed.
  - Achieve “on time” case processing of 90 percent for Hearing and Review Department matters and 100 percent for the Effectuations Unit, thus ensuring that respondents are given timely due process and the public is protected from any attorney misconduct as rapidly as possible.

## Organizational Chart



### Fiscal Year 2019 Accomplishments

- Onboarded two hearing judges.
- Completed the initial judicial training program allowing the new judges to quickly begin conducting trials.
- Completed the integration of selected Rules of Practice into the Rules of Procedure.
- Implemented the new case management system.

### Fiscal Year 2020 Projects and Objectives

- Continue to meet and improve stated case processing goals for all case and matter types.
- Build on the Odyssey Case Management System implementation by adding statistical reports and refining data entry and case processing procedures.
- Propose Revisions to the Rules of Practice of the State Bar Court.
- Roll out new requirements for attorneys on probation to complete an online course on the Rules of Professional Conduct and the State Bar Act.

### 2020 Budgeted Revenue

The State Bar Court's total revenue budget for 2020 is \$20,003. **Table 1** provides detailed and comparative information regarding the State Bar Court budgeted 2020 revenue. The revenue is comprised of State Bar Court Reporter subscriptions, along with CD sales, rules booklet sales, certification fees, and photocopies.

**Table 1: Source of Revenue by Fund**

| Fund               | 2019 Budget     | 2020 Budget     | 2021 Forecast   |
|--------------------|-----------------|-----------------|-----------------|
| General Fund       |                 |                 |                 |
| Other Revenue      | \$12,700        | \$20,003        | \$20,003        |
| General Fund Total | \$12,700        | \$20,003        | \$20,003        |
| <b>Total Funds</b> | <b>\$12,700</b> | <b>\$20,003</b> | <b>\$20,003</b> |

## 2020 Budget by Expense Category

State Bar Court's total budget for 2020 is \$13.7 million. **Table 2** provides detailed and comparative information regarding State Bar Court budgeted 2020 expenses.

**Table 2: Expenses**

|                        | 2019<br>Budget      | 2020<br>Budget      | 2021<br>Forecast    |
|------------------------|---------------------|---------------------|---------------------|
| Personnel expense      | \$7,114,500         | \$7,956,892         | \$8,116,030         |
| Services               | 48,900              | 50,425              | 51,434              |
| Supplies and Equipment | 195,600             | 187,724             | 191,479             |
| Other expense          | 165,700             | 169,600             | 172,992             |
| Indirect Costs         | 5,253,100           | 5,325,369           | 5,431,876           |
| <b>Total Expenses</b>  | <b>\$12,777,800</b> | <b>\$13,690,010</b> | <b>\$13,963,811</b> |

## Personnel

State Bar Court employs 40.50 full-time employees. **Table 3** provides prior and current year staffing information for State Bar Court.

**Table 3: Staffing**

|                                          | Positions         |                   |                     | Salaries           |                    |
|------------------------------------------|-------------------|-------------------|---------------------|--------------------|--------------------|
|                                          | FY 2019<br>Budget | FY 2020<br>Budget | FY 2021<br>Forecast | 2020<br>Budget     | 2021<br>Forecast   |
| <b>Regular Status Fulltime Employees</b> |                   |                   |                     |                    |                    |
| Review Judge                             | 2.00              | 2.00              | 2.00                | \$423,954          | \$432,433          |
| Hearing Judge                            | 5.00              | 5.00              | 5.00                | 970,402            | 989,810            |
| Presiding Judge                          | 1.00              | 1.00              | 1.00                | 212,829            | 217,086            |
| Court Counsel                            | 0.00              | 1.00              | 1.00                | 190,839            | 194,656            |
| Chief Court Counsel                      | 1.00              | 0.00              | 0.00                | 0                  | 0                  |
| Program Director III                     | 0.00              | 1.00              | 1.00                | 200,381            | 204,389            |
| Assistant Chief Court Counsel            | 1.00              | 0.00              | 0.00                | 0                  | 0                  |
| Program Manager II                       | 2.00              | 1.00              | 1.00                | 155,058            | 158,160            |
| Supervising Attorney                     | 1.00              | 2.00              | 2.00                | 362,405            | 369,653            |
| Senior Attorney                          | 5.00              | 6.00              | 6.00                | 892,479            | 910,328            |
| Program Supervisor                       | 0.00              | 3.00              | 3.00                | 314,678            | 320,971            |
| Program Analyst                          | 1.00              | 1.00              | 1.00                | 83,657             | 85,330             |
| Court Specialist                         | 13.00             | 12.00             | 12.00               | 1,036,093          | 1,056,815          |
| Program Specialist                       | 0.00              | 1.00              | 1.00                | 78,707             | 80,281             |
| Senior Administrative Assistant          | 5.00              | 3.00              | 3.00                | 213,610            | 217,882            |
| Legal Secretary II                       | 1.73              | 1.50              | 1.50                | 96,798             | 98,734             |
| <b>Total FTE</b>                         | <b>38.73</b>      | <b>40.50</b>      | <b>40.50</b>        | <b>\$5,231,891</b> | <b>\$5,336,529</b> |

## MISSION ADVANCEMENT AND ACCOUNTABILITY DIVISION

### OVERVIEW

The Mission Advancement and Accountability Division (MAAD) is responsible for ensuring the implementation of the mission and long-term vision of the State Bar in coordination with the Board of Trustees, State Bar leadership and staff, stakeholders, and other interested parties. The Division is responsible for:

- Compliance – monitoring legal, rule, policy, and procedural mandates under which the State Bar operates; working with responsible divisions and individuals within the State Bar, and documenting and tracking compliance with these requirements. MAAD staffs to the Audit Committee and Executive Committee of the Board of Trustees, identifying high-risk issues in the compliance inventory and conducting performance audits to mitigate the risk. Included in MAAD's compliance tracking is responsibility for updating the Strategic Plan and monitoring Bar activities in support of accomplishment of the Plan's goals and objectives.
- Legislative Liaison – tracking legislation that may affect the State Bar and working with staff to identify legislative changes that will improve the efficiency and effectiveness of operations, communicating with the Legislature and Governor's office on matters of interest to the State Bar, the Legislature and Governor's office. In collaboration with the Executive Committee of the Board of Trustees, securing consensus on policy priorities to pursue in the Legislative session.
- Judicial Nominees Evaluation (JNE) Commission support – staffing the JNE Commission, which is distinct from support for the Board of Trustees in that the JNE Commission works directly with the Office of the Governor and conducts its proceedings confidentially as required under Government Code Section 12011.5. MAAD personnel provide ongoing support for the JNE Commissioners who evaluate judicial nominees. MAAD personnel also serve as staff to the Review Committee of JNE which hears appeals of "Not Qualified" ratings by the JNE Commission.
- Data Management and Research – overseeing the design and implementation of research projects, managing the contracts of external researchers, and producing reports on the operation of the Bar.
- Board and Committee Support – providing direct support and staffing to the Board and numerous Board Committees. Direct support involves all phases of administrative support for the Board of Trustees and standing Board Committees including agenda development, compliance with open-meeting rules, orientation and on-boarding of Committee and Board members, posting of agendas, and logistics for holding meetings. MAAD staffs to the Applicant Evaluation and Nominations Committee, the Committee charged with making recommendations to the Supreme Court, Governor, and Legislature of applicants to fill vacant judicial positions on the State Bar Court. MAAD also provides indirect support for numerous subentities related to the recruitment of members

MAAD is made up of Secretariat (formerly known as Board and Committee Support); Legislative Liaison, and; Research and Institutional Accountability.

### **SECRETARIAT (FORMERLY KNOWN AS OFFICE OF BOARD AND COMMITTEE SUPPORT)**

Secretariat organizes and manages meetings of the Board of Trustees and its committees. In addition to serving as Secretary to the Board of Trustees, Secretariat also staffs the Judicial Nominees Evaluation and Review Committee on Judicial Nominees Evaluation commissions, staffs the Trustee Nominating Committee, the Applicant Evaluation and Nomination Committee, and manages appointments to the State Bar subentities. Board meeting organization and management involves coordination of agendas of the various committees of the Board with the Board agenda, ensuring that Board Committees have vetted proposals before they are brought to the full Board, tracking the development and implementation of committee work plans, and posting agendas and meeting notices in compliance with Bagley-Keene Open Meeting requirements.

### **OFFICE OF RESEARCH AND INSTITUTIONAL ACCOUNTABILITY**

The Office of Research and Institutional Accountability (ORIA) conducts research and evaluation in support of the State Bar's mission and serves as a project management office for major, multidivisional initiatives. ORIA also provides project management, data collection, and analysis for technically complex projects and generates reports for both external and internal audiences. The Annual Discipline Report is produced by ORIA, as are the monthly Discipline System Statistical Reports, and weekly management reports produced for the Office of Chief Trial Counsel and a range of other metrics that the State Bar uses to hold itself accountable. ORIA staff also serve as coordinators for Board committees and ad hoc working groups.

### **Division Objectives**

- Ensure that the State Bar is compliant with statutory and rule mandates through oversight of an operational and policy compliance function.
- Ensure that the State Bar uses best practices in data collection, data analytics, and outcome evaluation to monitor, evaluate, and report on its performance.
- Provide effective staff support to the Board of Trustees and support continuous improvement in the Board's operations and governance.
- Provide independent, comprehensive, accurate, and fair evaluations of candidates for judicial appointment and nomination including an appeals process of ratings of "Not Qualified".
- Conduct a volunteer application and appointment process that is timely, accurate, complies with existing Board policies and statutory requirements, and produces an applicant pool that is broadly diverse and representative of the state's population.
- Recruit applicants to serve as State Bar Court judges and serve as staff to the Applicant Evaluation and Nominations Committee, making recommendations to the Supreme Court, Governor, and Legislature.



## Organizational Chart



## Fiscal Year 2019 Accomplishments

- Launched a census of the population of licensed attorneys through the MyStateBar webpage, compiled and analyzed the data from the census, delivered data for various presentations on the demographic make-up of the attorney population including presentations to the State Legislature, Board of Trustees, and for the 2nd Annual Diversity Summit.
- Completed the launch of the Odyssey Case Management system for OCTC, the State Bar Court, and the Office of Probation.
- Extracted, cleaned, and presented the data for the 2018 Annual Discipline Report.
- Surveyed all State Bar staff on issues related to employee satisfaction and presented the results to leadership and staff.
- Identified and documented essential data elements contained within Odyssey and developed the data extraction routines necessary to produce the Annual Discipline Report in 2020.
- Completed the shadowing of the Bar Exam calibration work of psychometrician Roger Bolus and began to transfer that work in-house.
- Designed and conducted the data collection and managed the contract and Working Group for the California Attorney Practice Analysis.
- Provided data and analytic support for the ongoing work evaluating the “Strategies and Stories Program” intervention for improving performance on the Bar exam.
- Managed the contract with the Department of Consumer Affairs and staffed the evaluation of the State Bar’s process for administering the Bar Exam.
- Conducted an analysis of the frequency with which topics appear on the Bar Exam and developed a system for random sampling of question topics.

- Conducted research and analysis for the California Justice Gap Study and wrote major components of the final report.
- Staffed the final meetings of the Malpractice Insurance Working Group and wrote the final report of the Working Group.
- Provided analytic support and data analysis for a report on disparities in the Discipline System, presented to the Board of Trustees in November, 2019.
- Finalized compliance with California Rule of Court 9.9.5 completing the documentation of fingerprinting approximately 190,000 attorneys and processing of approximately 10,000 Records of Arrest and Prosecution.
- Worked with the Board of Trustees and State Bar staff to finalize legislative priorities for 2020.
- Finalized the re-writing of the Board of Trustees Policy Manual (Board Book), documenting the rules and procedures, and policies of the Board of Trustees.
- Implemented the adoption of new Agenda Item templates for meetings of the Board of Trustees and developed processes for out-sourcing the remediation of agenda items to improve the quality of the agenda items at Board meetings and ensure accessibility of documents online.
- Developed a Board Administrative Manual, documenting processes and procedures for management of Board and Committee meetings.
- Staffed the Applicant Evaluation and Nominations Committee (AENC), evaluating 31 applicants for two vacant State Bar Court judge positions and making recommendations to the Speaker of the Assembly and Senate Committee on Rules.
- Staffed four JNE Commission Meetings during which the Commission, completed evaluation of 62 applicants for judgeships.

#### **Fiscal Year 2020 Projects and Objectives**

- Launch Phase II of research and operational evaluation related to disparities in the attorney discipline system.
- Support the 2020 Governance in the Public Interest Task Force in its efforts to assess, and report to the Legislature regarding possible changes to the way the State Bar conducts its regulatory responsibilities.
- Conduct data analysis and report findings on reasons that attorneys transfer to Inactive status.
- Conduct data analysis and report findings on modified attorney census.
- Finalize Board Book revisions and secure approval of the Board of Trustees.
- Produce statutorily required reports.
- Produce ongoing reports reflecting new State Bar metrics.
- Produce ongoing management reports for the Office of Chief Trial Counsel.
- Complete California Attorney Practice Analysis and develop recommendations for selection and weighting of questions on the Bar Exam.
- Identify legislative priorities for 2020 legislative session.

### 2020 Budgeted Revenue

Mission Advancement and Accountability Division's total revenue budget for 2020 is \$801,167.

**Table 1** provides detailed and comparative information regarding the Mission Advancement and Accountability Division's budgeted 2020 revenue. Revenue derives primarily from voluntary fees to Legislative Activities paid through the fee statement.

**Table 1: Source of Revenue by Fund**

| <b>Fund</b>                  | <b>2019<br/>Budget</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|------------------------------|------------------------|------------------------|--------------------------|
| General Fund                 |                        |                        |                          |
| Other Revenue                | \$0                    | \$15,000               | \$15,000                 |
| General Fund Total           | \$0                    | \$15,000               | \$15,000                 |
| Grants                       |                        |                        |                          |
| Grants                       | \$257,500              | \$0                    | \$0                      |
| Grants Total                 | \$257,500              | \$0                    | \$0                      |
| Legislative Activities       |                        |                        |                          |
| Voluntary Fees & Donations   | \$775,000              | \$775,000              | \$778,875                |
| Other Revenue                | 2,400                  | 11,167                 | 11,167                   |
| Legislative Activities Total | \$777,400              | \$786,167              | \$790,042                |
| <b>Total Funds</b>           | <b>\$1,034,900</b>     | <b>\$801,167</b>       | <b>\$805,042</b>         |

### 2020 Budget by Expense Category

Mission Advancement and Accountability's total budget for 2020 is \$5.0 million. **Table 2** provides detailed and comparative information regarding Mission Advancement and Accountability budgeted 2020 expenses.

**Table 2: Expenses**

|                        | <b>2019<br/>Budget</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|------------------------|------------------------|------------------------|--------------------------|
| Personnel expense      | \$3,392,000            | \$2,880,515            | \$2,938,125              |
| Services               | 283,900                | 578,700                | 590,274                  |
| Supplies and Equipment | 96,000                 | 113,519                | 115,790                  |
| Other expense          | 440,400                | 426,500                | 435,030                  |
| Indirect Costs         | 215,500                | 974,501                | 993,991                  |
| <b>Total Expenses</b>  | <b>\$4,427,800</b>     | <b>\$4,973,735</b>     | <b>\$5,073,210</b>       |

## Personnel

Mission Advancement and Accountability employs 16.10 full-time employees. The decrease from the 2019 Budget reflects the movement of Strategic Communications to the Executive Director's office and moving positions to create the new Project Management Office in Information Technology. **Table 4** provides prior and current year staffing information for Mission Advancement and Accountability.

**Table 3: Staffing**

| Regular Status Fulltime Employees | Positions         |                   |                     | Salaries           |                    |
|-----------------------------------|-------------------|-------------------|---------------------|--------------------|--------------------|
|                                   | FY 2019<br>Budget | FY 2020<br>Budget | FY 2021<br>Forecast | 2020<br>Budget     | 2021<br>Forecast   |
| Executive Director                | 0.10              | 0.10              | 0.10                | \$26,722           | \$27,256           |
| Chief of Mission                  | 1.00              | 1.00              | 1.00                | 226,924            | 231,463            |
| Program Director II               | 1.00              | 1.00              | 1.00                | 165,413            | 168,722            |
| Program Supervisor                | 1.00              | 0.00              | 0.00                | 0                  | 0                  |
| Principal Program Analyst         | 4.00              | 3.00              | 3.00                | 433,687            | 442,361            |
| Attorney IV                       | 1.00              | 1.00              | 1.00                | 184,336            | 188,022            |
| Attorney II                       | 1.00              | 0.00              | 0.00                | 0                  | 0                  |
| Senior Program Analyst            | 4.00              | 2.50              | 2.50                | 275,020            | 280,520            |
| IT Analyst II                     | 1.00              | 0.00              | 0.00                | 0                  | 0                  |
| Public Information Officer        | 3.00              | 0.00              | 0.00                | 0                  | 0                  |
| Program Analyst                   | 3.00              | 2.00              | 2.00                | 169,606            | 172,998            |
| Program Coordinator               | 0.25              | 3.50              | 3.50                | 285,776            | 291,491            |
| Senior Administrative Assistant   | 1.50              | 0.00              | 0.00                | 0                  | 0                  |
| Administrative Assistant II       | 2.00              | 2.00              | 2.00                | 138,273            | 141,039            |
| <b>Total FTE</b>                  | <b>23.85</b>      | <b>16.10</b>      | <b>16.10</b>        | <b>\$1,905,757</b> | <b>\$1,943,872</b> |

## PROGRAMS DIVISION

### OVERVIEW

The Programs Division comprises the Office of Admissions, the Office of Attorney Regulation and Consumer Resources, the Office of Access & Inclusion, the Office of Professional Competence, and the Office of Professional Support and Client Protection (Client Security Fund, Lawyer Assistance Program, and Probation).

### 2020 Budget by Expense Category

Programs' total budget for 2020 is \$348,689. The increase from 2019 Budget to 2020 is due to Programs Division personnel being reported at the Office level in 2019. **Table 1** provides detailed and comparative information regarding Programs' budgeted 2020 expenses.

**Table 1: Expenses**

|                        | 2019<br>Budget  | 2020<br>Budget   | 2021<br>Forecast |
|------------------------|-----------------|------------------|------------------|
| Personnel expense      | \$500           | \$213,794        | \$218,070        |
| Services               | 100             | 100              | 102              |
| Supplies and Equipment | 2,300           | 1,732            | 1,766            |
| Other expense          | 30,000          | 30,000           | 30,600           |
| Indirect Costs         | 0               | 103,063          | 105,124          |
| <b>Total Expenses</b>  | <b>\$32,900</b> | <b>\$348,689</b> | <b>\$355,663</b> |

### Personnel Requirements

Programs employs 1.00 full-time employees. Expenses for the Chief of Programs are generally allocated to each office within the Programs Division. The Principal Program Analyst provides project specific support to the Chief of Programs to help address the breadth of the work in the division. **Table 4** provides prior and current year staffing information for Programs.

**Table 2: Staffing**

|                                          | Positions         |                   |                     | Salaries         |                  |
|------------------------------------------|-------------------|-------------------|---------------------|------------------|------------------|
|                                          | FY 2019<br>Budget | FY 2020<br>Budget | FY 2021<br>Forecast | 2020<br>Budget   | 2021<br>Forecast |
| <b>Regular Status Fulltime Employees</b> |                   |                   |                     |                  |                  |
| Principal Program Analyst                | 0.00              | 1.00              | 1.00                | \$137,907        | \$140,665        |
| <b>Total FTE</b>                         | <b>0.00</b>       | <b>1.00</b>       | <b>1.00</b>         | <b>\$137,907</b> | <b>\$140,665</b> |

### OFFICE OF ADMISSIONS

The Office of Admissions is responsible for all activities pertaining to the admission of attorneys to the practice of law in California. Its principal activities include developing, administering, and grading the Bar Examination and the First-Year Law Students' Examination, as well as conducting moral character investigations. The Office also carries out responsibilities for accreditation and registration of non-ABA approved California law schools. The Office of Admissions administers programs to allow lawyers licensed in other jurisdiction or law students to practice in certain defined, limited areas, as well as programs to certify specialists in areas of legal practice.

## **EXAMINATIONS**

Staff in this area are responsible for the acquisition, development, editing, and production of examination questions. This unit also processes petitions and determines reasonable testing accommodations for applicants with disabilities, and coordinates the ordering and production of Admission Wall Certificates for new State Bar admittees.

## **OPERATIONS AND MANAGEMENT**

The Operations and Management (O & M) unit is comprised of Eligibility, including Special Admissions, and Examination Administration. The unit is responsible for fiscal control and budgeting pertaining to the administration of the First-Year Law Students' Examination and the California Bar Examination. This includes the intake and posting of all fees collected from applicants for the registration, examination, and moral character applications. O & M is also responsible for the day-to-day operations revolving around the determination of eligibility to take an examination and processing fingerprints for applicants. Oversight of the special admissions program includes processing applications for Pro Hac Vice and Out-of-State Attorney Arbitration Counsel; for foreign legal consultants, registered in-house counsel, registered legal aid attorneys and registration for attorneys who are married to active members of the military deployed in California. These programs enable attorneys from other jurisdictions to practice law in California in limited ways. Staff also process applications from law students who wish to enhance their legal training by participating in the Practical Training of Law Students Program.

Additional operations includes the processing of all facility contracts for test centers and for the actual administration of examinations. The O & M unit also has its own mailroom that logs and processes all incoming and outgoing mail for the Los Angeles Office of Admissions.

## **EXAMINATION GRADING**

Staff in this area are responsible for ensuring that examinations are graded according to standards and protocols and that the results provided to applicants are error free and on time.

## **MORAL CHARACTER DETERMINATIONS**

Staff in this area are responsible for processing the receipt of moral character applications from applicants seeking admission to practice law in California, completing the moral character investigations of applicants, conducting informal conferences for applicants when appropriate, and preparing all necessary material for applicants electing to petition the Committee of Bar Examiners for review of staff determinations.

## **EDUCATIONAL STANDARDS**

Staff in this area are responsible for the registration of unaccredited law schools and the accreditation of law schools in California. The work of this unit includes reviewing and responding to applications for registration and accreditation, developing reporting criteria, reviewing annual reports, conducting law school monitoring visits and reporting findings and recommendations including noncompliance. In 2020, the work of this unit also includes substantial revisions to the rules for accreditation. Staff in this unit provide support to the Committee of Bar Examiners, the Committee of State Bar Accredited and Registered Schools, and the Law School Council.

## LEGAL SPECIALIZATION

Staff in this area process applications for certification and recertification of attorneys as specialists; this program enables attorneys to earn the designation of certified specialist in particular areas of law. Staff also process applications from outside entities seeking permission to certify specialists in California and applications from educational providers seeking to offer legal specialist education credit for their courses. Staff also coordinate the examination consultants and subject matter experts who create and grade legal specialist examinations.

### Office Objectives

- Certify to the State Supreme Court the applicants who have demonstrated minimum competence, legal training, and good moral character required for admission to the practice of law.
- Prepare, administer, grade and release results from two administrations of the California Bar Examination, two administrations of the First-Year Law Students' Examination and one biennial administration of the Legal Specialization Examination in accordance with best practices in the development and administration of licensing exams.
- Determine that applicants possess the moral character required for admission.
- Ensure that accredited and registered unaccredited law schools adhere to established legal education standards and rules.
- Certify as certified specialists in designated areas of practice attorneys who have satisfied established standards of experience, training and competence, including passing a specialization examination.
- Provide a mechanism for attorneys not admitted to the active practice of law in California and law students to engage in alternative limited practice in certain areas under the supervision of an attorney licensed in California.

### Organizational Chart



## Fiscal Year 2019 Accomplishments

- Revised State Bar Rules to implement changes to the roles and responsibilities of the subentities coordinated by the Office of Admissions following the 2018 governance review by the Board.
- Provided training to the Committee of Bar Examiners on the unauthorized practice of law and the dynamics of sexual assault and survivor response.
- Transitioned to staff led informal conferences, and developed procedures for the Committee of Bar Examiners in its new role as the administrative review body.
- Formed and facilitated the Moral Character Working Group to develop guidelines to ensure consistent assessment of moral character, and to provide transparency.
- Conducted approximately 200 informal conferences and assisted the Committee of Bar Examiners in rendering determinations with respect to moral character applications.
- Completed the licensee fingerprint initiative, including taking responsibility for processing all fingerprint cards from State Bar applicants and existing licensees, and for handling correspondence and tracking of unsuccessful fingerprinting for all applicants and licensees.
- Implemented the Special Admissions Rules of Court and State Bar Rules, including adoption of a new rule creating a new special admissions category for Military Spouse Attorneys.
- Implemented the Legal Specialization Examination Development and Drafting Team (LSEDG) and transitioned the function from the volunteer Legal Specialization Advisory Commissions to paid professionals. Recruited graders for the 2019 Legal Specialization Examinations.
- Developed and administered the 2019 Legal Specialization Examinations for 13 specialty areas.
- Transitioned the review of Legal Specialization certification and recertification applications from volunteers to staff.
- Conducted two law school site inspections and two inspections following findings of noncompliance with accreditation requirements.
- Reformulated the structure of the annual agenda for the Law School Assembly to increase engagement with law schools, provide them with useful information necessary to their ongoing work with law students, and to receive valuable feedback on State Bar initiatives.
- Transitioned the law school's annual report submission to an electronic process.
- Accepted termination of registration from one nonperforming law school.
- Implemented State Bar rules and guidelines allowing for accreditation of fully online JD programs.
- Sent letters of noncompliance to law schools not substantially complying with accreditation or registration requirements.
- Engaged in cross-program initiatives on a law school student survey; in the Bar Exam Stories & Strategies Program; and the development of a plan to collect demographic information to be able to assess law student retention.
- Conducted an analysis of the grading process for the California Bar Exam, which includes recommendations for creating efficiencies in the process.



- Participated in the California-specific job analysis study, i.e., the California Attorney Practice Analysis (CAPA) which commenced in December 2018 and continued through 2019.
- Guided the preparation of a report on the impact of transitioning from a three-day to a two-day bar examination, encompassing four administrations of the exam (July 2017, February 2018, July 2018, and February 2019).

### Fiscal Year 2020 Projects and Objectives

- Continue to develop and implement policy and procedure changes necessitated by the transition to the Admissions Information Management System; work on AIMS Phase II updates and pursue further modifications and enhancements of the AIMS system.
- Pursue an item banking solution for the legal specialization.
- Finalize the work product for the Moral Character Working Group.
- Implement recommendations resulting from CAPA study.
- Develop, seek approval, and implement law school accreditation rule changes.
- Convene all law school registrars to share beneficial information that will assist the registrars in their work with law students.
- Pilot and report back to CBE & BOT on remote proctoring at Bar Exam and First-Year Law Students' Exam sites.
- Implement policy guidelines for the level of sanctions to be imposed for various exam conduct violations and procedures for staff determination of sanctions, with appeals to the Committee of Bar Examiners.
- Implement or follow up on recommendations stemming from various studies regarding the bar exam, including: the determination of the knowledge, skills, and abilities for entry level attorneys, and how that should impact the content of the bar exam; recommended sampling methodologies for bar exam question selection; a review of bar examination administration and security practices; an analysis of the current grading methodology for the bar exam; and an analysis of the performance on essay and performance test questions to identify differential impacts on various populations.

### 2020 Budgeted Revenue

The Office of Admissions' total revenue budget for 2020 is \$23.0 million. **Table 1** provides detailed and comparative information regarding the Office of Admissions budgeted 2020 revenue. Revenue derives primarily from Examination Fees followed by Other Revenue.

**Table 1: Source of Revenue by Fund**

| Fund               | 2019<br>Budget      | 2020<br>Budget      | 2021<br>Forecast    |
|--------------------|---------------------|---------------------|---------------------|
| Admissions         |                     |                     |                     |
| Exam Fees          | \$13,935,300        | \$13,658,480        | \$13,658,480        |
| Other Revenue      | 8,980,600           | 9,358,638           | 9,358,638           |
| Admissions Total   | \$22,915,900        | \$23,017,118        | \$23,017,118        |
| <b>Total Funds</b> | <b>\$22,915,900</b> | <b>\$23,017,118</b> | <b>\$23,017,118</b> |

The \$308,220 decline in Exam Fees compared to 2019 reflects an anticipated decline in the number of applicants. The \$7.5 million in Other Revenue reflects a slight increase compared to 2019. Other revenue consist primarily of Moral Character Determination Fees (\$4.0 million), Student Registration Fees (\$765,000) and fees related to Multijurisdictional Practice (MJP) program totaling \$848,773.

### 2020 Budget by Expense Category

The Office of Admissions' total budget for 2020 is \$24.5 million. **Table 2** provides detailed and comparative information regarding the Office of Admissions budgeted 2020 expenses.

**Table 2: Expenses**

|                        | 2019<br>Budget      | 2020<br>Budget      | 2021<br>Forecast    |
|------------------------|---------------------|---------------------|---------------------|
| Personnel expense      | \$8,184,100         | \$8,745,131         | \$8,920,033         |
| Services               | 8,303,500           | 8,643,619           | 8,816,491           |
| Supplies and Equipment | 638,500             | 891,940             | 909,779             |
| Other expense          | 570,900             | 602,400             | 614,448             |
| Indirect Costs         | 6,163,900           | 5,676,183           | 5,789,707           |
| <b>Total Expenses</b>  | <b>\$23,860,900</b> | <b>\$24,559,273</b> | <b>\$25,050,458</b> |

### 2020 Interfund Transactions

**Table 3** below provides comparative information regarding the amount of transfers to or from other operation areas

**Table 3: Interfund Transactions**

|                                     | 2019<br>Budget   | 2020<br>Budget   | 2021<br>Forecast |
|-------------------------------------|------------------|------------------|------------------|
| Interfund Transfers Out             | \$100,000        | \$825,000        | \$102,000        |
| Interfund Transfers In              | 100,000          | 100,000          | 100,000          |
| <b>Total Interfund Transactions</b> | <b>\$200,000</b> | <b>\$925,000</b> | <b>\$202,000</b> |

## Personnel

The Office of Admissions employs 64.15 full-time employees. **Table 4** provides prior and current year staffing information for the Office of Admissions.

**Table 4: Staffing**

| Regular Status Fulltime Employees | Positions         |                   |                     | Salaries           |                    |
|-----------------------------------|-------------------|-------------------|---------------------|--------------------|--------------------|
|                                   | FY 2019<br>Budget | FY 2020<br>Budget | FY 2021<br>Forecast | 2020<br>Budget     | 2021<br>Forecast   |
| Chief of Programs                 | 0.15              | 0.15              | 0.15                | \$37,289           | \$38,034           |
| Program Director III              | 1.00              | 1.00              | 1.00                | 200,828            | 204,845            |
| Program Director I                | 1.00              | 1.00              | 1.00                | 156,183            | 159,307            |
| Program Manager III               | 2.00              | 1.00              | 1.00                | 159,369            | 162,556            |
| Principal Program Analyst         | 1.00              | 1.00              | 1.00                | 157,226            | 160,370            |
| Program Manager I                 | 2.00              | 3.00              | 3.00                | 383,910            | 391,588            |
| Attorney                          | 0.00              | 1.00              | 1.00                | 100,262            | 102,267            |
| Special Projects Liaison          | 0.15              | 0.00              | 0.00                | 0                  | 0                  |
| Program Supervisor                | 7.00              | 7.00              | 7.00                | 793,643            | 809,516            |
| Program Analyst                   | 1.00              | 3.00              | 3.00                | 286,716            | 292,450            |
| Investigator II                   | 8.00              | 5.00              | 5.00                | 432,616            | 441,269            |
| Program Coordinator               | 3.00              | 1.00              | 1.00                | 87,570             | 89,321             |
| Investigator I                    | 1.00              | 4.00              | 4.00                | 291,073            | 296,895            |
| Administrative Supervisor         | 1.00              | 1.00              | 1.00                | 87,796             | 89,552             |
| Program Specialist                | 6.00              | 6.00              | 6.00                | 446,065            | 454,987            |
| Fiscal Services Specialist        | 1.00              | 1.00              | 1.00                | 76,169             | 77,692             |
| Senior Administrative Assistant   | 2.00              | 3.00              | 3.00                | 219,063            | 223,444            |
| Administrative Assistant II       | 5.00              | 3.00              | 3.00                | 228,063            | 232,624            |
| Program Assistant III             | 6.00              | 6.00              | 6.00                | 451,831            | 460,868            |
| Administrative Assistant I        | 3.00              | 2.00              | 2.00                | 125,754            | 128,269            |
| Office Assistant III              | 1.00              | 1.00              | 1.00                | 75,330             | 76,836             |
| Program Assistant II              | 9.00              | 9.00              | 9.00                | 547,645            | 558,598            |
| Office Assistant II               | 4.00              | 4.00              | 4.00                | 207,513            | 211,664            |
| <b>Total FTE</b>                  | <b>65.30</b>      | <b>64.15</b>      | <b>64.15</b>        | <b>\$5,551,914</b> | <b>\$5,662,953</b> |

## PROGRAMS DIVISION

### OFFICE OF ATTORNEY REGULATION & CONSUMER RESOURCES

#### Overview

The Office of Attorney Regulation & Consumer Resources (ARCR) maintains, on behalf of the Supreme Court, the official “Roll of Attorneys” - the list of all attorneys who are licensed to practice in California. ARCR also manages the registration of law corporations and limited law partnerships and is responsible for ensuring the compliance of all licensees with various administrative requirements, including requirements for continuing legal education. The office also operates the State Bar’s call center, handling calls from those wishing to make a complaint against an attorney, attorneys with questions about their fees or MCLE requirements, applicants inquiring about registering for the bar examination, and other calls.

#### Office Objectives

To maintain the official Attorney Roll, as delegated by the Supreme Court, with diligence and accuracy; to provide excellent service while operating the State Bar Resource Center in order to facilitate the public's ease of access to information and State Bar resources; and to efficiently administer programs and functions including all billing and other requirements related to annual license renewal, Minimum Continuing Legal Education regulation, and Law Corporation and Limited Liability Partnership certification.

#### Organizational Chart



### Fiscal Year 2019 Accomplishments

- Implemented new fingerprinting requirements for active attorneys and attorneys transitioning from inactive to active status. ARCR was responsible for all aspects of customer service and compliance tracking, successfully bringing over 190,000 attorneys on Active status into compliance by December 1, 2019.
- Completed a second cycle with an improved online LLP Renewal program, increasing participation.
- Trained and transitioned all Resource Center staff on to the new CMS and AIMS systems.

### Fiscal Year 2020 Projects and Objectives

- Continue development, and launch by December 2020, of the Provider Course Upload program. This online system for MCLE Providers to report attendance will make annual MCLE compliance determination easier, will improve audit capabilities, and will help to ensure that attorneys complete MCLE as required.
- Incorporate ongoing fingerprinting compliance tracking into ARCR's routine activities for those licenses that are newly subject to the requirement as part of their transition to Active status.
- Leverage ongoing improvements to the online LLP Renewal program to develop an online Law Corporation Renewal program that would be ready for launch by the end of 2020, in time for the 2021 Law Corporation renewal cycle.
- Develop and implement, by December 2020, the technological improvements needed to collect and display mandatory and discretionary licensee record data, as put forth in newly revised State Bar Rule 2.2 pertaining to the "Licensee Record."

### 2020 Budgeted Revenue

The Office of Attorney Regulation & Consumer Resources' total revenue budget for 2020 is \$1.0 million. Revenue is made up primarily of Late Compliance Fees, MCLE fees and fees for Certificates of Standing.

**Table 1: Source of Revenue by Fund**

| <b>Fund</b>        | <b>2019<br/>Budget</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|--------------------|------------------------|------------------------|--------------------------|
| General Fund       |                        |                        |                          |
| Other Revenue      | \$985,900              | \$1,032,829            | \$1,032,829              |
| General Fund Total | \$985,900              | \$1,032,829            | \$1,032,829              |
| <b>Total Funds</b> | <b>\$985,900</b>       | <b>\$1,032,829</b>     | <b>\$1,032,829</b>       |

### 2020 Budget by Expense Category

The Office of Attorney Regulation & Consumer Resources' total budget for 2020 is \$5.5 million.

**Table 2** provides detailed and comparative information regarding the Office of Attorney Regulation & Consumer Resources budgeted 2020 expenses.

**Table 2: Expenses**

|                        | <b>2019<br/>Budget</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|------------------------|------------------------|------------------------|--------------------------|
| Personnel expense      | \$3,476,800            | \$3,704,743            | \$3,778,838              |
| Services               | 143,400                | 113,400                | 115,668                  |
| Supplies and Equipment | 217,200                | 141,897                | 144,735                  |
| Other expense          | 20,400                 | 4,000                  | 4,080                    |
| Indirect Costs         | 2,257,400              | 1,572,831              | 1,604,288                |
| <b>Total Expenses</b>  | <b>\$6,115,200</b>     | <b>\$5,536,872</b>     | <b>\$5,647,609</b>       |

**Personnel**

The Office of Attorney Regulation & Consumer Resources employs 30.15 full-time employees.

**Table 4** provides prior and current year staffing information for the Office of Attorney Regulation & Consumer Resources.

**Table 3: Staffing**

|                                          | <b>Positions</b>          |                           |                             | <b>Salaries</b>        |                          |
|------------------------------------------|---------------------------|---------------------------|-----------------------------|------------------------|--------------------------|
|                                          | <b>FY 2019<br/>Budget</b> | <b>FY 2020<br/>Budget</b> | <b>FY 2021<br/>Forecast</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
| <b>Regular Status Fulltime Employees</b> |                           |                           |                             |                        |                          |
| Chief of Programs                        | 0.15                      | 0.15                      | 0.15                        | \$37,289               | \$38,034                 |
| Program Director II                      | 1.00                      | 1.00                      | 1.00                        | 174,299                | 177,785                  |
| Program Manager II                       | 2.00                      | 1.00                      | 1.00                        | 134,572                | 137,264                  |
| Special Projects Liaison                 | 0.15                      | 0.00                      | 0.00                        | 0                      | 0                        |
| Program Supervisor                       | 4.00                      | 4.00                      | 4.00                        | 430,081                | 438,683                  |
| Program Analyst                          | 1.00                      | 2.00                      | 2.00                        | 179,764                | 183,359                  |
| Program Coordinator                      | 3.00                      | 4.00                      | 4.00                        | 326,690                | 333,224                  |
| Program Specialist                       | 2.00                      | 2.00                      | 2.00                        | 160,433                | 163,642                  |
| Program Assistant III                    | 5.00                      | 5.00                      | 5.00                        | 327,982                | 334,542                  |
| Public Svce Representative III           | 4.00                      | 4.00                      | 4.00                        | 238,923                | 243,702                  |
| Program Assistant II                     | 4.00                      | 3.00                      | 3.00                        | 167,643                | 170,996                  |
| Public Svce Representative II            | 3.00                      | 4.00                      | 4.00                        | 237,759                | 242,514                  |
| <b>Total FTE</b>                         | <b>29.30</b>              | <b>30.15</b>              | <b>30.15</b>                | <b>\$2,415,436</b>     | <b>\$2,463,745</b>       |

**PROGRAMS DIVISION****OFFICE OF ACCESS & INCLUSION****Overview**

The Office of Access & Inclusion (OA&I) operates several programs intended to ensure that all Californians have appropriate access to the legal system and that the State Bar's diversity and inclusion goals are advanced. The programs administered by the office are supported by a mix of General Fund, grants, and voluntary contributions.

**Access to Justice**

OA&I works to expand, support, and improve the delivery of legal services to low- and moderate-income Californians, and develops and administers a range of programs that support and promote the direct delivery of legal services to low and middle income Californians. This work includes the development of policy initiatives and other programs in collaboration with institutions working to expand access to justice for low income Californians. These efforts also include encouraging

increased pro bono participation and designing and facilitating free high-quality substantive and skill-based training for legal services lawyers, pro bono counsel, law students, and other advocates on a variety of topics. OA&I also coordinates a statewide Disaster Legal Services Response network and cosponsors a comprehensive, statewide legal services conference every three years.

### Legal Services Funding

OA&I focuses on attorney and bank compliance with Interest on Lawyers' Trust Accounts (IOLTA) requirements, including ensuring banks are paying comparable rates, and that attorneys are meeting their ethical obligations to segregate client and third party funds in an IOLTA account when those funds cannot earn interest for the benefit of that client or third party. In addition, staff are responsible for the administration and distribution of grants generated through IOLTA, the Equal Access Fund, the Justice Gap Fund, and other revenue sources, including national settlements with banks providing funding for foreclosure prevention and community development legal services. These grants fund the provision of free legal services to low-income Californians through several programs – some of which distribute funds according to a statutory formula and some of which are discretionary subject to programmatic guidelines.

### Diversity and Inclusion

OA&I works on programs and initiatives designed to diversify the legal profession beginning in law school and to eliminate bias in the practice of law. The activity in this area is funded primarily through voluntary contributions to the State Bar. Staff executes the Board of Trustees' Diversity and Inclusion objectives. Staff also provides support to the State Bar's Council on Access and Fairness (COAF).

### Office Objectives

The promotion of greater access to, and inclusion in, the legal system.

### Organizational Chart



## **Fiscal Year 2019 Accomplishments**

### **Access to Justice**

- Worked closely with financial institutions holding the largest IOLTA accounts to negotiate higher interest rates and ensure they were providing rates on IOLTA accounts comparable to similar products, resulting in an increase revenue for 2020 IOLTA grants by 102 percent.
- Launched a Leadership Bank Program to encourage banks to pay higher interest rates on IOLTA accounts and recognize those that do.
- Distributed an additional \$15 million in Equal Access Fund monies for homelessness prevention, within three months of the funding coming into existence through the State Budget.
- Developed an RFP for \$6.5 million in grants to fund foreclosure prevention and community redevelopment projects for legal services programs; reviewed proposals and awarded the grant funding.
- Completed the first of its kind California Justice Gap Study, which include a survey of nearly 4,000 Californians, an Intake Census conducted by legal aid providers, and a Law Student Survey assessing the impact of the cost of law school on access to justice.
- Conducted, in sponsorship with two other organizations, the 2019 Pathways to Justice Conference for more than 400 attendees, providing substantive programming for legal services attorneys, court-based self-help center staff, and others.
- Transitioned the California Commission on Access to Justice to an independent nonprofit entity.
- Revised rules governing the certification of Lawyer Referral Services with the goal of increasing access to legal services

### **Diversity & Inclusion**

- Developed and submitted the first biennial report to the Legislature on the State Bar's diversity and inclusion action plan.
- Convened the 2nd Annual Diversity Summit with affinity bar leaders, Diversity and Inclusion Officers, firm leaders, Council on Access and Fairness (COAF) members, and Board members. Participants developed recommendations for metrics to include the State Bar's first Diversity Report Card and additional survey questions to roll out for future analysis and reporting to support inclusion efforts across the legal system.
- Assisted with revisions to the Attorney Census instrument to improve the data collection that will inform the State Bar about the diversity of the legal profession and the obstacles to diverse attorneys' entry into and retention and advancement in the legal profession.
- Surveyed law schools to identify programs to improve retention of diverse student and researched best practices at law schools.

### **Fiscal Year 2020 Projects and Objectives**

- Complete Phase II of the California Justice Gap Study.
- Make significant progress to codify current grant administration practices, procedures, and policies to bring greater transparency and consistency to the grant making and grant administration process.



- Engage and increase the number of Leadership Banks to increase IOLTA revenue for distribution to legal services providers.
- Continue to monitor interest payments and fluctuations in interest rates to ensure financial institutions pay interest on IOLTA accounts at rates above or required by statute.
- Implement and execute the diversity and inclusion objectives adopted by the Board of Trustees.
- Explore options to increase access through licensing of paraprofessionals.
- Identify opportunities for coordination and collaboration to improve the delivery of legal services to veterans in California.
- Host Diversity Summits by sector (private, government, nonprofit) to identify and analyze specific obstacles to diverse attorneys' entry into, retention and advancement in these respective fields and develop appropriate, targeted interventions.

### 2020 Budgeted Revenue

The Office of Access & Inclusion's total revenue budget for 2020 is \$77.8 million. **Table 1** provides detailed and comparative information regarding Access & Inclusion budgeted 2020 revenue. The \$21.9 million increase compared to 2019 is driven primarily by Client Trust Account revenue.

**Table 1: Source of Revenue by Fund**

| <b>Fund</b>                | <b>2019<br/>Budget</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------|------------------------|------------------------|--------------------------|
| General Fund               |                        |                        |                          |
| Other Revenue              | \$92,000               | \$68,787               | \$68,787                 |
| General Fund Total         | \$92,000               | \$68,787               | \$68,787                 |
| Bank Settlement            |                        |                        |                          |
| Other Revenue              | \$50,000               | \$69,100               | \$69,100                 |
| Grants                     | 0                      | 285                    | 285                      |
| Bank Settlement Total      | \$50,000               | \$69,385               | \$69,385                 |
| EOB & Bar Relations        |                        |                        |                          |
| Voluntary Fees & Donations | \$320,000              | \$320,000              | \$321,600                |
| Other Revenue              | 100                    | 6,952                  | 6,952                    |
| EOB & Bar Relations Total  | \$320,100              | \$326,952              | \$328,552                |
| Equal Access               |                        |                        |                          |
| Other Revenue              | \$490,000              | \$580,600              | \$580,600                |
| Grants                     | 25,599,900             | 30,701,700             | 30,701,700               |
| Equal Access Total         | \$26,089,900           | \$31,282,300           | \$31,282,300             |
| Justice Gap                |                        |                        |                          |
| Voluntary Fees & Donations | \$1,232,000            | \$856,700              | \$860,984                |
| Other Revenue              | 17,100                 | 66,500                 | 66,500                   |
| Justice Gap Total          | \$1,249,100            | \$923,200              | \$927,484                |
| Legal Services Trust       |                        |                        |                          |
| Voluntary Fees & Donations | \$6,101,200            | \$3,800,000            | \$3,819,000              |
| Other Revenue              | 23,010,000             | 41,290,796             | 41,290,796               |
| Legal Services Trust Total | \$29,111,200           | \$45,090,796           | \$45,109,796             |
| <b>Total Funds</b>         | <b>\$56,912,300</b>    | <b>\$77,761,421</b>    | <b>\$77,786,304</b>      |

## 2020 Budget by Expense Category

Access & Inclusion's total budget for 2020 is \$103.6 million. **Table 2** provides detailed and comparative information regarding Access & Inclusion budgeted 2020 expenses. The \$36.0 million increase from 2019 is due to increases in Legal Services Grants.

**Table 2: Expenses**

|                        | 2019<br>Budget      | 2020<br>Budget       | 2021<br>Forecast     |
|------------------------|---------------------|----------------------|----------------------|
| Personnel expense      | \$2,802,600         | \$2,882,662          | \$2,940,315          |
| Services               | 425,200             | 543,153              | 554,016              |
| Legal Services Grants  | 62,670,700          | 98,463,237           | 100,432,502          |
| Supplies and Equipment | 87,300              | 47,877               | 48,835               |
| Other expense          | 124,200             | 457,600              | 466,752              |
| Indirect Costs         | 1,500,900           | 1,178,381            | 1,201,948            |
| <b>Total Expenses</b>  | <b>\$67,610,900</b> | <b>\$103,572,910</b> | <b>\$105,644,368</b> |

## 2020 Interfund Transactions

**Table 3** below provides comparative information regarding the amount of transfers to or from other operation areas. The transfers below are funds moving from the Justice Gap Fund to the Equal Access Fund.

**Table 3: Interfund Transactions**

|                                     | 2019<br>Budget | 2020<br>Budget     | 2021<br>Forecast   |
|-------------------------------------|----------------|--------------------|--------------------|
| Interfund Transfers Out             | \$0            | \$1,000,000        | \$1,020,000        |
| Interfund Transfers In              | 0              | 1,150,000          | 1,150,000          |
| <b>Total Interfund Transactions</b> | <b>\$0</b>     | <b>\$2,150,000</b> | <b>\$2,170,000</b> |

## Personnel

Access & Inclusion employs 19.15 full-time employees. **Table 4** provides prior and current year staffing information for Access & Inclusion.

**Table 4: Staffing**

|                                          | Positions         |                   |                     | Salaries           |                    |
|------------------------------------------|-------------------|-------------------|---------------------|--------------------|--------------------|
|                                          | FY 2019<br>Budget | FY 2020<br>Budget | FY 2021<br>Forecast | 2020<br>Budget     | 2021<br>Forecast   |
| <b>Regular Status Fulltime Employees</b> |                   |                   |                     |                    |                    |
| Chief of Programs                        | 0.15              | 0.15              | 0.15                | \$37,289           | \$38,034           |
| Program Director II                      | 1.00              | 1.00              | 1.00                | 185,367            | 189,075            |
| Special Projects Liaison                 | 0.15              | 0.00              | 0.00                | 0                  | 0                  |
| Program Supervisor                       | 3.00              | 3.00              | 3.00                | 301,342            | 307,369            |
| Senior Financial Analyst                 | 1.00              | 1.00              | 1.00                | 110,846            | 113,063            |
| Senior Program Analyst                   | 9.00              | 9.00              | 9.00                | 855,749            | 872,864            |
| Program Analyst                          | 2.00              | 2.00              | 2.00                | 162,418            | 165,666            |
| Program Coordinator                      | 1.00              | 1.00              | 1.00                | 89,730             | 91,525             |
| Program Specialist                       | 2.00              | 2.00              | 2.00                | 140,604            | 143,416            |
| <b>Total FTE</b>                         | <b>19.30</b>      | <b>19.15</b>      | <b>19.15</b>        | <b>\$1,883,344</b> | <b>\$1,921,011</b> |

## **OFFICE OF PROFESSIONAL COMPETENCE**

### **Overview**

The Office of Professional Competence (OPC) administers the State Bar's attorney professional responsibility programs and resources. These activities facilitate awareness of and compliance with disciplinary standards and other attorney conduct duties. OPC also administers the Mandatory Fee Arbitration Program that implements a statutory requirement to provide an alternative dispute resolution forum for attorney-client fee disputes. Beginning in 2020, responsibility for certification of Lawyer Referral Services will transition to OPC from the Office of Access & Inclusion.

### **Ethics Hotline**

The Ethics Hotline is a confidential legal research service that promotes the competent practice of the law by providing a resource to assist attorneys in identifying and analyzing professional responsibility issues. Although legal advice is not provided, the research assistance protects clients by mitigating the incidence of unintentional misconduct in areas such as: conflicts of interest; commingling and misappropriation of client funds; deceptive advertising; and the unauthorized practice of law.

### **Board of Trustees and Committee Support**

As needed, Professional Competence staff provides a full range of staffing support to the Board of Trustees for issues related to attorney professional responsibility. Similarly, as assigned, staff provides support to other special task forces and ad hoc committees, such as the Rules Revision Commission (RRC), and the Task Force on Access Through Innovation of Legal Services (ATILS) which was appointed by the Board in September 2018. As a regular responsibility, staff provides support for the Committee on Professional Responsibility and Conduct (COPRAC).

### **Outreach & Education**

Staff participates in and coordinates outreach and educational activities that raise awareness of professional responsibility compliance issues, including issues arising from the new Rules of Professional Conduct. Awareness of legal ethics compliance issues contributes to competent representation of clients. These outreach and educational activities include preparing and presenting the State Bar's Annual Ethics Symposium. In addition, staff oversees the State Bar's e-learning educational initiatives, including the New Attorney Training Program, training on the new rules of professional conduct, training for probationers (in development), and other trainings to be developed in 2020 and future years.

### **Mandatory Fee Arbitration**

OPC administers the Mandatory Fee Arbitration Program, pursuant to Business and Professions Code section 6200, which manages arbitration cases of attorney-client disputes over legal fees. The program also assists local bar association's fee arbitration programs with training, development of rules and fee schedules, and educational content. The program also assists clients in enforcing those awards where an attorney has been ordered to return unearned fees to the client, but fails to do so. The volunteers appointed to COPRAC include lawyers with fee arbitration expertise and COPRAC is assigned the task of drafting fee arbitration advisories.

## Publications

OPC staff produce and update the following professional responsibility publications: The California Compendium on Professional Responsibility; and The California Rules of Professional Conduct, The State Bar Act, and Related Statutes (the latter is also offered as an e-book). The most frequently updated publications are the extensive online professional responsibility resources on topics such as: ethics and technology; judicial ethics; civility and professionalism; senior lawyer issues; and client trust accounting, including an online version of The Handbook on Client Trust Accounting for California Attorneys.

## Office of Professional Competence Objectives

- Facilitate the competent practice of the law by providing research information and resources on professional responsibility issues through the Ethics Hotline, ethics opinions, and other activities.
- Set and maintain high standards of professional responsibility by assisting the Board of Trustees and Supreme Court in considering proposed amendments to the Rules of Professional Conduct and other laws governing lawyers.
- Help protect against abusive activities in ADA construction-related accessibility claims by monitoring demand letters sent by plaintiff attorneys pursuant to statute.
- Ensure the effective operation of the Mandatory Fee Arbitration Program.
- Ensure the effective operation of Lawyer Referral Service Certification processes.

## Organizational Chart



## Fiscal Year 2019 Accomplishments

- Completed and launched a two-hour e-learning course on the comprehensive revisions to the Rules of Professional Conduct that became operative on November 1, 2018.
- Updated the legal ethics content in the mandatory New Attorney Training Program to conform to the revised Rules of Professional Conduct.

- Transitioned MFA programmatic functions previously conducted by the Committee on Mandatory Fee Arbitration to OPC staff
- Implemented enhancements to the Ethics Hotline call center system, including the addition of an automated satisfaction survey.
- For the Task Force on Access Through Innovation of Legal Services, managed a public comment process that resulted in over 2,800 comments from about 1,300 individual commenters.

### Fiscal Year 2020 Projects and Objectives

- Continue staffing the Task Force on Access Through Innovation of Legal Services, and assist in the submission of a final report and recommendation to the Board by March 31, 2020.
- Manage the State Bar's production of e-learning courses on subjects such as: elimination of bias, competency, and mandatory fee arbitration issues.
- Develop a lawyer self-assessment program to facilitate licensee awareness of possible gaps in ethical and competent law practice management.
- Manage COPRAC's responsibility to undertake development of Fee Arbitration Program Arbitrator Advisories

### 2020 Budgeted Revenue

The Office of Professional Competence's total revenue budget for 2020 is \$38,440. **Table 1** provides detailed and comparative information regarding Office of Professional Competence budgeted 2020 revenue. Revenues are from Ethics Symposium and Publication Sales.

**Table 1: Source of Revenue by Fund**

| Fund               | 2019<br>Budget  | 2020<br>Budget  | 2021<br>Forecast |
|--------------------|-----------------|-----------------|------------------|
| General Fund       |                 |                 |                  |
| Other Revenue      | \$89,300        | \$38,440        | \$38,440         |
| General Fund Total | \$89,300        | \$38,440        | \$38,440         |
| <b>Total Funds</b> | <b>\$89,300</b> | <b>\$38,440</b> | <b>\$38,440</b>  |

### 2020 Budget by Expense Category

The Office of Professional Competence's total budget for 2020 is \$3.3 million. **Table 2** provides detailed and comparative information regarding the Office of Professional Competence budgeted 2020 expenses.

**Table 2: Expenses**

|                        | 2019<br>Budget     | 2020<br>Budget     | 2021<br>Forecast   |
|------------------------|--------------------|--------------------|--------------------|
| Personnel expense      | \$2,128,000        | \$2,195,396        | \$2,239,304        |
| Services               | 487,100            | 278,500            | 284,070            |
| Supplies and Equipment | 66,300             | 42,712             | 43,566             |
| Other expense          | 76,700             | 53,700             | 54,774             |
| Indirect Costs         | 1,046,700          | 750,589            | 765,601            |
| <b>Total Expenses</b>  | <b>\$3,804,800</b> | <b>\$3,320,897</b> | <b>\$3,387,315</b> |

## Personnel

The Office of Professional Competence employs 13.15 full-time employees. **Table 3** provides prior and current year staffing information for the Office of Professional Competence.

**Table 3: Staffing**

| Regular Status Fulltime Employees | Positions         |                   |                     | Salaries           |                    |
|-----------------------------------|-------------------|-------------------|---------------------|--------------------|--------------------|
|                                   | FY 2019<br>Budget | FY 2020<br>Budget | FY 2021<br>Forecast | 2020<br>Budget     | 2021<br>Forecast   |
| Chief of Programs                 | 0.15              | 0.15              | 0.15                | \$37,289           | \$38,034           |
| Program Manager III               | 1.00              | 1.00              | 1.00                | 173,025            | 176,485            |
| Supervising Attorney              | 0.00              | 1.00              | 1.00                | 139,405            | 142,194            |
| Attorney                          | 2.00              | 1.00              | 1.00                | 109,928            | 112,127            |
| Special Projects Liaison          | 0.15              | 0.00              | 0.00                | 0                  | 0                  |
| Program Supervisor                | 1.00              | 1.00              | 1.00                | 125,364            | 127,872            |
| Senior Program Analyst            | 7.00              | 7.00              | 7.00                | 682,814            | 696,471            |
| Program Coordinator               | 0.00              | 1.00              | 1.00                | 83,546             | 85,217             |
| Senior Administrative Assistant   | 1.00              | 0.00              | 0.00                | 0                  | 0                  |
| Public Svce Representative II     | 1.00              | 1.00              | 1.00                | 61,850             | 63,087             |
| <b>Total FTE</b>                  | <b>13.30</b>      | <b>13.15</b>      | <b>13.15</b>        | <b>\$1,413,222</b> | <b>\$1,441,486</b> |

## PROGRAMS DIVISION

### OFFICE OF PROFESSIONAL SUPPORT AND CLIENT PROTECTION

#### CASE MANAGEMENT & SUPERVISION – MANDATORY LAP AND VOLUNTARY LAP

##### Overview

The Office of Case Management and Supervision (OCMS) consists of the Lawyer Assistance Program (Mandatory and Voluntary) and the Office of Probation. Together these two areas of the State Bar are responsible for providing case management and supervision services to licensed attorneys, former attorneys, and prospective attorneys. Many of these attorneys have pending or completed disciplinary proceedings; however OCMS clients also include law students and attorneys with no pending discipline.

##### Lawyer Assistance Program

The Lawyer Assistance Program (LAP) provides substance use disorder and mental health support services to current and former attorneys, law students, and applicants for admission to the State Bar through a range of services that are tailored to the circumstances of each participant. The goal of the LAP is to protect the public through outreach and education to the legal community about the dangers of untreated substance use and mental health problems and to assist those who struggle with these issues to find appropriate treatment (see Business and Professions Code section 6230).

In late 2019, the State Bar separated LAP into “mandatory” and “voluntary” components. Mandatory LAP encompasses those participants who seek out LAP services as part of an agreement with the State Bar Court in exchange for the imposition of a lower level of discipline if they successfully complete LAP and other terms of the agreement. Mandatory LAP also includes those participants seeking an evaluation or services upon referral by the Office of Admissions as part of the moral character determination process. Voluntary LAP is made up of participants who self-refer. Participants in both Mandatory and Voluntary LAP have access to both professional monitoring and supportive services. Staff in the Mandatory LAP now work under Probation and will ultimately be incorporated more fully into the redesign of the probation system.

### **Orientation and Assessment**

Attorneys, former attorneys, law students, and bar applicants are eligible to receive a free professional mental health assessment by a licensed clinician without making a longer-term commitment to participate in the program. Participants are also entitled to attend up to three free sessions of a facilitated group support session without obligation to continue further.

### **Monitored LAP**

Monitored LAP is for attorneys, law students, and State Bar applicants who must satisfy a specific monitoring or verification requirement imposed by an employer, the Office of Chief Trial Counsel, State Bar Court, the Committee of Bar Examiners, or another entity, or who otherwise desire the additional oversight. The program offers long-term structure and the support of a professional Clinical Rehabilitation Coordinator. Attendance at LAP group meetings and lab testing are typically required as conditions of participating in Monitored LAP.

### **Support LAP**

Support LAP is for attorneys and applicants who are interested in participating in a weekly group meeting with other lawyers and would like the support of a qualified mental health professional.

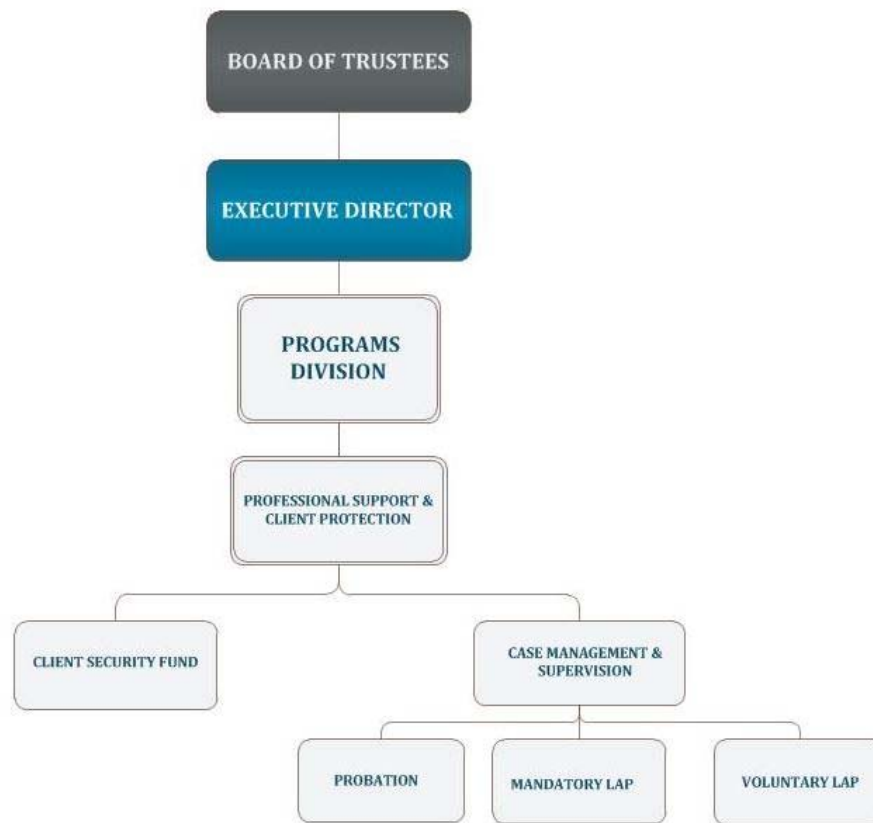
### **Transition Assistance Services**

The LAP also offers short term counseling and career counseling at no cost to the law student, State Bar applicant or attorney. Short-term counseling includes up to two sessions of counseling with a local therapist who specializes in working with legal professionals. This counseling service addresses common problems such as stress, burnout, relationship conflicts and career concerns, and is intended to identify and treat potential problems at the earliest possible stage. Career counseling provides up to two sessions of consultation with a local career counselor who is experienced in helping legal professionals through important career transitions.

### **Program Objectives**

To support law students, bar applicants, inactive, active and former attorneys in their rehabilitation from substance use and mental health issues to enhance public protection and maintain the integrity of the legal profession.

## Organizational Chart



### Fiscal Year 2019 Accomplishments

- Implemented comprehensive outreach and education program for law schools, law firms and bar associations in accordance with the LAP Strategic Plan.
- Enrolled 164 new applicants into the program; served 296 participants. 78 individuals accessed transition assistance services.
- Delivered 68 educational presentations to law schools, law firms and/or bar associations.
- Began the implementation of procedural and structural changes directed by the Board of Trustees in late 2018 and 2019, including pursuing the separation of the “voluntary” or self-referral part of the program to a new entity and began to merge the “mandatory” part of the program with Case Management & Supervision - Probation.

### Fiscal Year 2020 Projects and Objectives

- Continue to implement structural changes related to the separation of the “voluntary” (or self-referral) part of the program.
- Help shape the Attorney Supervision & Assistance Redesign (ASAR) project as it applies to attorneys with substance use and mental health disorders and assist with the development of a collaborative court model.
- Continue outreach to increase participation, including making presentations to organizations as requested and reaching out to law schools and bar associations.
- Track survey responses to measure satisfaction of LAP participants.



## **PROGRAMS DIVISION**

### **OFFICE OF PROFESSIONAL SUPPORT AND CLIENT PROTECTION**

#### **CASE MANAGEMENT & SUPERVISION - PROBATION**

##### **Overview**

The Office of Case Management and Supervision (OCMS) consists of the Lawyer Assistance Program (Mandatory and Voluntary) and the Office of Probation. Together these two areas of the State Bar are responsible for providing case management and supervision services to licensed attorneys, former attorneys, and prospective attorneys.

The Office of Probation (OP) monitors disciplined attorneys who have been ordered to comply with probation or reprobation conditions pursuant to orders issued by the California Supreme Court and/or the State Bar Court. Once these orders become effective, the OP tracks terms and conditions of probation for each disciplined attorneys, monitors compliance, and takes appropriation action on noncompliance with the court ordered conditions of probation.

##### **Probation**

OP monitoring requires staff to contact the attorney being monitored and third parties such as former clients, service providers, and other offices within the State Bar. OP staff provide timely information to the attorney, the Office of Chief Trial Counsel, and State Bar Court regarding noncompliance; OP staff are available to testify under oath in Court.

##### **Office Objectives**

- Facilitate rehabilitation of disciplined attorneys by supporting compliance with ordered conditions of probation.
- Accurately monitor disciplined attorneys to in support of the State Bar's public protection mission.
- Support public protection by timely notifying OCTC or State Bar Court of noncompliance by disciplined attorneys with ordered conditions.

##### **Fiscal Year 2019 Accomplishments**

- Initiated Attorney Supervision and Assistance Redesign project, which includes beginning to identify risks of unsuccessful completion of probation and recidivism and identifying stabilizing factors which would assist in reducing recidivism.
- Participated in conferences and trainings regarding the use of evidence based practices in a probation environment.
- Merged the mandatory Lawyer Assistance Program with the Office of Probation.

##### **Fiscal Year 2020 Projects and Objectives**

- With ORIA and IT, continue to implement the new Case Management System, including possible interfaces such as a portal, while working toward a paperless office.
- Implement the Attorney Supervision and Assistance Redesign project.

- Further implement an Evidence Based Practice approach through procedural and structural changes.
- Effectively train staff on the new Attorney Supervision and Assistance model.
- Develop a collaborative court model to more effectively address the underlying causes of misconduct for attorneys with substance use and mental health issues so as to support the State Bar's public protection mission.
- Identify and develop potential methods to improve the collection of restitution for victims of attorney misconduct.
- Continue to work toward the most efficient way to track and report successful completion of probation and/or restitution.

## **PROGRAMS DIVISION**

### **OFFICE OF PROFESSIONAL SUPPORT AND CLIENT PROTECTION**

#### **CLIENT SECURITY FUND**

##### **Overview**

The main purpose of the Client Security Fund (CSF) Program is to protect the public and maintain confidence in the legal profession by reimbursing victims of attorney theft. There are four main areas that encompass the work of the CSF: (a) legal case processing; (b) support for the CSF Commission and the Board of Trustees; (c) financial management; and (d) administration. CSF funding is derived from a statutorily mandated \$40 fee paid as part of the annual attorney licensing process. For the calendar year 2020, CSF is receiving a one-time additional statutorily mandated \$40, for a total of \$80 per active licensee. CSF also receives \$10 per inactive licensee.

##### **Office Objectives**

Protect the public and maintain public confidence in the legal profession by reimbursing clients who have lost money or property due to theft or other misconduct by a California lawyer. The CSF achieves this objective by:

- Making legal decisions on applications in a fair, efficient, and effective manner.
- Ensuring that the CSF system is user-friendly and accessible.
- Staffing the CSF Commission to ensure appropriate policies are set and decisions made.
- Monitoring the fiscal integrity of the CSF Fund to ensure its viability.

##### **Fiscal Year 2019 Accomplishments**

- Implemented the procedural and structural changes adopted by the Board of Trustees pursuant to recommendations of the 2017 Governance in the Public Interest Task Force including issuance of Tentative Decisions by staff counsel with the Commission as a review body, focusing on objections to Tentative Decisions.
- Distributed 100 percent of amount budgeted for reimbursements.
- Re-assessed CSF staffing needs, created Supervising Attorney position and incorporated new Attorney position to help increase efficiency and effectiveness.

- Continued regular communications with applicants regarding status of applications. Provided two mass status updates to applicants and continued to increase use of email communication to update applicants on status as requested.
- Provided requested information to State Auditor for CSF funding analysis resulting in recommendation for increase in 2020 assessment that was approved by Legislature.

### Fiscal Year 2020 Projects and Objectives

- Reimburse on qualified applications the record amount budgeted for reimbursement (approximately \$13 million) which is the result of the additional one-time \$40 assessment approved by the Legislature.
- Decrease the time to reimbursement for eligible applications.
- Continue to provide regular status updates to applicants at least twice yearly and continue to work toward more automation and/or use of emails for status updates.

### 2020 Budget by Revenue Category

The Office of Professional Support and Client Protection's total revenue budget for 2020 is \$16.2 million. **Table 1** provides detailed and comparative information regarding Professional Support and Client Protection's budgeted 2020 revenue. The revenue is comprised primarily of mandatory licensing fees, which support LAP and the Client Security Fund.

**Table 1: Source of Revenue by Fund**

| Fund                            | 2019 Budget         | 2020 Budget         | 2021 Forecast       |
|---------------------------------|---------------------|---------------------|---------------------|
| Client Security                 |                     |                     |                     |
| Mandatory Fees                  | \$7,927,300         | \$15,854,052        | \$15,933,322        |
| Other Revenue                   | 49,400              | 65,590              | 65,590              |
| Client Security Total           | \$7,976,700         | \$15,919,642        | \$15,998,912        |
| Lawyer Assistance Program       |                     |                     |                     |
| Mandatory Fees                  | \$2,107,000         | \$216,843           | \$2,107,169         |
| Other Revenue                   | 20,000              | 75,966              | 75,966              |
| Lawyer Assistance Program Total | \$2,127,000         | \$292,809           | \$2,183,134         |
| <b>Total Funds</b>              | <b>\$10,103,700</b> | <b>\$16,212,450</b> | <b>\$18,182,046</b> |

### 2020 Budget by Expense Category

The Office of Professional Support and Client Protection's total budget for 2020 is \$20.5 million, for Probation, the Client Security Fund, and LAP. The increase for 2020 is because of the increase in the mandatory fee to support the Client Security Fund. **Table 2** provides aggregate and comparative information regarding Professional Support and Client Protection's budgeted 2020 expenses.

**Table 2: Expenses**

|                        | <b>2019<br/>Budget</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|------------------------|------------------------|------------------------|--------------------------|
| Personnel expense      | \$3,832,600            | \$4,578,117            | \$4,669,679              |
| Services               | 186,400                | 409,750                | 417,945                  |
| Supplies and Equipment | 75,500                 | 61,714                 | 62,949                   |
| Other expense          | 96,500                 | 142,297                | 145,143                  |
| Indirect Costs         | 1,573,600              | 2,198,348              | 2,242,315                |
| CSF Payments           | 6,900,000              | 13,600,000             | 13,872,000               |
| Reimbursements         | (485,000)              | (485,000)              | (494,700)                |
| <b>Total Expenses</b>  | <b>\$12,179,600</b>    | <b>\$20,505,227</b>    | <b>\$20,915,331</b>      |

**Personnel**

Professional Support and Client Protection employs 26.40 full-time employees across the three units. **Table 4** provides prior and current year staffing information for Case Management & Supervision.

**Table 4: Staffing**

|                                          | <b>Positions</b>          |                           |                             | <b>Salaries</b>        |                          |
|------------------------------------------|---------------------------|---------------------------|-----------------------------|------------------------|--------------------------|
|                                          | <b>FY 2019<br/>Budget</b> | <b>FY 2020<br/>Budget</b> | <b>FY 2021<br/>Forecast</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
| <b>Regular Status Fulltime Employees</b> |                           |                           |                             |                        |                          |
| Chief of Programs                        | 0.40                      | 0.40                      | 0.40                        | \$99,436               | \$101,425                |
| Program Director II                      | 0.00                      | 1.00                      | 1.00                        | 185,994                | 189,714                  |
| Program Manager III                      | 1.00                      | 0.00                      | 0.00                        | 0                      | 0                        |
| Supervising Attorney                     | 1.00                      | 2.00                      | 2.00                        | 362,556                | 369,807                  |
| Senior Attorney                          | 2.00                      | 1.00                      | 1.00                        | 167,581                | 170,933                  |
| Attorney                                 | 1.00                      | 2.00                      | 2.00                        | 232,249                | 236,894                  |
| Special Projects Liaison                 | 0.40                      | 0.00                      | 0.00                        | 0                      | 0                        |
| Program Supervisor                       | 2.00                      | 2.00                      | 2.00                        | 244,249                | 249,134                  |
| Senior Program Analyst                   | 2.00                      | 2.00                      | 2.00                        | 186,915                | 190,653                  |
| Investigator II                          | 1.00                      | 1.00                      | 1.00                        | 100,056                | 102,057                  |
| Program Coordinator                      | 1.00                      | 1.00                      | 1.00                        | 87,570                 | 89,321                   |
| Clinical Rehab Coordinator               | 4.00                      | 4.00                      | 4.00                        | 368,499                | 375,869                  |
| Probation Case Specialist                | 6.00                      | 6.00                      | 6.00                        | 481,771                | 491,406                  |
| Senior Administrative Assistant          | 1.00                      | 1.00                      | 1.00                        | 79,820                 | 81,417                   |
| Administrative Assistant II              | 3.00                      | 3.00                      | 3.00                        | 239,419                | 244,207                  |
| <b>Total FTE</b>                         | <b>25.80</b>              | <b>26.40</b>              | <b>26.40</b>                | <b>\$2,836,115</b>     | <b>\$2,892,837</b>       |

## **ADMINISTRATIVE DIVISION**

### **OVERVIEW**

The Administrative Division comprises the core support Offices of General Services, Human Resources and Information Technology. The Administrative Division develops policies and strategies for these support functions, ensuring that they are coordinated, aligned with the State Bar's strategic goals and objectives, and effectively supporting the State Bar's mission-critical programs.

### **OFFICE OF GENERAL SERVICES**

The Office of General Services provides a comprehensive range of facilities, administrative, and procurement services that support the work of all State Bar offices. General Services manages over 350,000 square feet of office space for State Bar staff and tenants, overseeing landlord/tenant relations; space planning and use; engineering and janitorial services; construction and capital improvements; safety and security programs; parking; and recycling programs. General Services also manages administrative support services, including document imaging and printing; mail and courier services; offsite file storage; meeting and conference support; and travel services. Finally, General Services manages the State Bar's procurement and contracting processes, ensuring compliance with competitive bidding requirements and other policies.

### **OFFICE OF HUMAN RESOURCES**

The Office of Human Resources (HR) provides the full range of human resource services to the State Bar. Its primary functions include personnel policy administration; Equal Employment Opportunity (EEO) and nondiscrimination policy administration; classification and compensation analysis; benefits administration; and labor/employee relations.

### **OFFICE OF INFORMATION TECHNOLOGY**

The Office of Information Technology (IT) provides the technology tools that support the State Bar's operations and programs. IT provides helpdesk, desktop, and meeting support, and maintains and enhances the State Bar's IT systems and network infrastructure. IT is also responsible for custom software development, and for enhancing, maintaining, and administering the State Bar's on-premise and public-facing applications.

### **DIVISION OBJECTIVES**

- Maximize the value and efficiency of the State Bar's facilities through continued implementation of a capital improvement plan, space utilization plan, and management of leased space.
- Provide efficient, customer-service-focused administrative services that support the State Bar's operations and programs.
- Provide efficient processes to procure necessary goods and services and ensure policy compliance.
- Effectively recruit, manage, develop, and retain employees to ensure an engaged, motivated, and efficient workforce.

- Maintain a modern and secure information technology infrastructure that effectively supports State Bar’s operations and programs, with a focus on technology solutions that result in efficiencies and operational cost savings.

### Organizational Chart



### FISCAL YEAR 2019 ACCOMPLISHMENTS

- Continued progress on major capital improvement projects in the State Bar’s San Francisco building related to HVAC and Fire/Life Safety systems.
- Completed tenant improvement projects for new office and retail tenants.
- Reconfigured additional office space in Los Angeles to allow for the expansion of the Office of Chief Trial Counsel.
- Engaged new vendors for property management, construction project management, and brokerage services.
- Replaced fleet of multifunction digital copiers.
- Completed design and configuration of new Oracle Fusion Enterprise Resource Planning System.
- Configured new systems for business continuity and emergency notification.
- Created a new IT Project Management Office.
- Implemented new Telecommuting program for all staff.

### FISCAL YEAR 2020 PROJECTS AND INITIATIVES

- Continue implementing technology initiatives set forth in the State Bar’s strategic plan or otherwise necessary for efficient operation, including full implementation of new Oracle Fusion ERP system, migration to Microsoft 365, and additional infrastructure upgrades.
- Implement new IT team staffing model for more effective delivery of IT projects.

- Explore and evaluate all viable options to address the limited funding available to address necessary capital improvements, including conducting a space utilization study to determine how much space could be made available for tenant leasing, examining the costs and benefits for a sale/leaseback of the San Francisco State Bar building, evaluating the options for loans to support the costs of needed capital improvements, and all other options.
- Review and update HR policies and procedures to align with best practices and provide more efficient service to staff.

## OFFICE OF GENERAL SERVICES

### 2020 Budget by Revenue Category

The Office of General Services' total revenue budget for 2020 is \$5.2 million. **Table 1** provides detailed and comparative information regarding the Office of General Services budgeted 2020 revenue. Rental Income is the primary source of income and has an increase in 2020. Also, the 2020 Fee Bill provided \$0.8 million in funding to maintain capital assets.

**Table 1: Source of Revenue by Fund**

| Fund                     | 2019<br>Budget     | 2020<br>Budget     | 2021<br>Forecast   |
|--------------------------|--------------------|--------------------|--------------------|
| Support and Admin.       |                    |                    |                    |
| Other Revenue            | \$7,900            | \$6,117            | \$6,117            |
| Support and Admin. Total | \$7,900            | \$6,117            | \$6,117            |
| Building                 |                    |                    |                    |
| Mandatory Fees           | \$3,000            | \$810,494          | \$814,546          |
| Other Revenue            | 2,915,200          | 3,929,579          | 3,929,579          |
| Building Total           | \$2,918,200        | \$4,740,073        | \$4,744,125        |
| LA Facility              |                    |                    |                    |
| Other Revenue            | \$395,000          | \$425,061          | \$425,061          |
| LA Facility Total        | \$395,000          | \$425,061          | \$425,061          |
| <b>Total Funds</b>       | <b>\$3,321,100</b> | <b>\$5,171,250</b> | <b>\$5,175,303</b> |

### 2020 Budget by Expense Category

The Office of General Services total budget for 2020 is \$10.4 million. **Table 2** provides detailed and comparative information regarding the Office of General Services budgeted 2020 expenses.

**Table 2: Expenses**

|                        | 2019<br>Budget      | 2020<br>Budget      | 2021<br>Forecast    |
|------------------------|---------------------|---------------------|---------------------|
| Personnel expense      | \$2,525,100         | \$2,629,795         | \$2,682,391         |
| Services               | 6,452,800           | 6,556,500           | 6,688,380           |
| Supplies and Equipment | 3,774,200           | 1,658,358           | 1,691,526           |
| Other expense          | 42,200              | 74,200              | 75,684              |
| Debt Service           | 695,100             | 695,100             | 709,002             |
| Indirect Costs         | (3,439,100)         | (1,202,600)         | (1,226,652)         |
| <b>Total Expenses</b>  | <b>\$10,050,300</b> | <b>\$10,411,354</b> | <b>\$10,620,331</b> |

## Personnel

The Office of General Services employs 21.02 full-time employees. **Table 4** provides prior and current year staffing information for the Office of General Services.

**Table 3: Staffing**

| Regular Status Fulltime Employees | Positions      |                |                  | Salaries           |                    |
|-----------------------------------|----------------|----------------|------------------|--------------------|--------------------|
|                                   | FY 2019 Budget | FY 2020 Budget | FY 2021 Forecast | 2020 Budget        | 2021 Forecast      |
| Chief Administrative Officer      | 0.34           | 0.34           | 0.34             | \$78,658           | \$80,231           |
| Director, General Services        | 1.00           | 1.00           | 1.00             | 173,116            | 176,579            |
| Principal Program Analyst         | 0.00           | 0.34           | 0.34             | 40,712             | 41,526             |
| Senior Program Analyst            | 1.68           | 1.34           | 1.34             | 154,685            | 157,778            |
| Program Analyst                   | 2.00           | 1.00           | 1.00             | 90,817             | 92,633             |
| Administrative Supervisor         | 2.00           | 2.00           | 2.00             | 187,368            | 191,115            |
| General Services Specialist III   | 4.00           | 4.00           | 4.00             | 299,982            | 305,982            |
| General Services Specialist II    | 11.00          | 11.00          | 11.00            | 696,506            | 710,436            |
| <b>Total FTE</b>                  | <b>22.02</b>   | <b>21.02</b>   | <b>21.02</b>     | <b>\$1,721,843</b> | <b>\$1,756,280</b> |

## OFFICE OF HUMAN RESOURCES

### 2020 Budget by Expense Category

The Office of Human Resources' total budget for 2020 is \$2.4 million. **Table 2** provides detailed and comparative information regarding the Office of Human Resources budgeted 2020 expenses.

**Table 1: Expenses**

|                        | 2019 Budget        | 2020 Budget        | 2021 Forecast      |
|------------------------|--------------------|--------------------|--------------------|
| Personnel expense      | \$1,850,000        | \$2,261,037        | \$2,306,258        |
| Services               | 136,000            | 88,000             | 89,760             |
| Supplies and Equipment | 34,000             | 30,744             | 31,359             |
| Other expense          | 222,000            | 19,000             | 19,380             |
| <b>Total Expenses</b>  | <b>\$2,242,000</b> | <b>\$2,398,781</b> | <b>\$2,446,757</b> |

## Personnel

The Office of Human Resources employs 8.99 full-time employees. **Table 4** provides prior and current year staffing information for the Office of Human Resources.

**Table 2: Staffing**

| Regular Status Fulltime Employees | Positions      |                |                  | Salaries           |                    |
|-----------------------------------|----------------|----------------|------------------|--------------------|--------------------|
|                                   | FY 2019 Budget | FY 2020 Budget | FY 2021 Forecast | 2020 Budget        | 2021 Forecast      |
| Chief Administrative Officer      | 0.33           | 0.33           | 0.33             | \$76,344           | \$77,871           |
| Director, Human Resources         | 1.00           | 1.00           | 1.00             | 147,263            | 150,209            |
| Principal Program Analyst         | 0.00           | 1.33           | 1.33             | 142,956            | 145,815            |
| Human Resources Supervisor        | 0.00           | 1.00           | 1.00             | 120,610            | 123,022            |
| Senior Human Resources Analyst    | 4.00           | 4.00           | 4.00             | 421,527            | 429,957            |
| Senior Program Analyst            | 0.66           | 0.33           | 0.33             | 39,509             | 40,299             |
| Human Resources Coordinator       | 1.00           | 0.00           | 0.00             | 0                  | 0                  |
| Program Coordinator               | 0.00           | 1.00           | 1.00             | 68,340             | 69,707             |
| <b>Total FTE</b>                  | <b>6.99</b>    | <b>8.99</b>    | <b>8.99</b>      | <b>\$1,016,549</b> | <b>\$1,036,880</b> |



## OFFICE OF INFORMATION TECHNOLOGY

### 2020 Budget by Revenue Category

The Office of Information Technology's total revenue budget for 2020 is \$1.1 million. **Table 1** provides detailed and comparative information regarding the Office of Information Technology's budgeted 2020 revenue. 2020 Mandatory Fee revenue is the result of passage of the 2019 fee bill.

**Table 1: Source of Revenue by Fund**

| <b>Fund</b>        | <b>2019<br/>Budget</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|--------------------|------------------------|------------------------|--------------------------|
| Technology         |                        |                        |                          |
| Mandatory Fees     | \$0                    | \$1,016,222            | \$1,021,303              |
| Other Revenue      | 0                      | 61,150                 | 61,150                   |
| Technology Total   | \$0                    | \$1,077,372            | \$1,082,453              |
| <b>Total Funds</b> | <b>\$0</b>             | <b>\$1,077,372</b>     | <b>\$1,082,453</b>       |

### 2020 Budget by Expense Category

The Office of Information Technology's total budget for 2020 is \$17 million. **Table 2** provides detailed and comparative information regarding the Office of Information Technology budgeted 2020 expenses. For 2020, personnel expenses are increasing based on new positions transferred from the Office Research and Institutional Accountability for the new Project Management Office. Also, services and equipment are increasing based on new funding from the fee bill for IT projects and the replacement of equipment.

**Table 2: Expenses**

|                        | <b>2019<br/>Budget</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|------------------------|------------------------|------------------------|--------------------------|
| Personnel expense      | \$6,446,400            | \$7,205,306            | \$7,349,412              |
| Services               | 1,748,500              | 4,114,100              | 3,456,882                |
| Supplies and Equipment | 3,478,500              | 5,395,343              | 5,503,250                |
| Other expense          | 91,200                 | 84,875                 | 86,572                   |
| Indirect Costs         | 76,800                 | 193,852                | 197,729                  |
| <b>Total Expenses</b>  | <b>\$11,841,400</b>    | <b>\$16,993,475</b>    | <b>\$16,593,845</b>      |

## Personnel

The Office of Information Technology employs 38.99 full-time employees. **Table 4** provides prior and current year staffing information for the Office of Information Technology.

**Table 3: Staffing**

| Regular Status Fulltime Employees  | Positions         |                   |                     | Salaries           |                    |
|------------------------------------|-------------------|-------------------|---------------------|--------------------|--------------------|
|                                    | FY 2019<br>Budget | FY 2020<br>Budget | FY 2021<br>Forecast | 2020<br>Budget     | 2021<br>Forecast   |
| Chief Administrative Officer       | 0.33              | 0.33              | 0.33                | \$76,344           | \$77,871           |
| IT Director                        | 1.00              | 1.00              | 1.00                | 206,460            | 210,589            |
| IT Manager III                     | 2.00              | 3.00              | 3.00                | 478,107            | 487,669            |
| Principal Program Analyst          | 0.00              | 0.33              | 0.33                | 39,514             | 40,305             |
| IT Manager I                       | 2.00              | 2.00              | 2.00                | 275,813            | 281,330            |
| Senior Program Analyst             | 0.66              | 3.33              | 3.33                | 328,398            | 334,966            |
| Senior IT Analyst                  | 6.00              | 8.00              | 8.00                | 983,297            | 1,002,963          |
| Senior IT Business Systems Analyst | 1.00              | 2.00              | 2.00                | 189,881            | 193,679            |
| IT Business Systems Analyst II     | 2.00              | 2.00              | 2.00                | 216,687            | 221,020            |
| IT Analyst II                      | 12.00             | 11.00             | 11.00               | 1,231,991          | 1,256,631          |
| IT Analyst I                       | 5.00              | 4.00              | 4.00                | 401,372            | 409,400            |
| Senior Administrative Assistant    | 1.00              | 1.00              | 1.00                | 59,868             | 61,065             |
| IT Support Technician I            | 1.00              | 1.00              | 1.00                | 71,776             | 73,212             |
| <b>Total FTE</b>                   | <b>33.99</b>      | <b>38.99</b>      | <b>38.99</b>        | <b>\$4,559,510</b> | <b>\$4,650,700</b> |

## OFFICE OF FINANCE

### Overview

The Office of Finance is responsible for financial reporting and analysis, budget development and oversight, accounts payable, accounts receivable, general ledger; and processing licensee and other fee payments for the State Bar.

### Financial Reporting, Budgeting, and Analysis

This service area is responsible for budgeting, financial planning, financial analysis and accounting, payroll, accounts receivable and payable, and for implementing related procedures and internal controls. The Office also works closely with the State Bar's external auditors and the California State Auditor's Office to ensure the implementation of sound financial controls and public accountability.

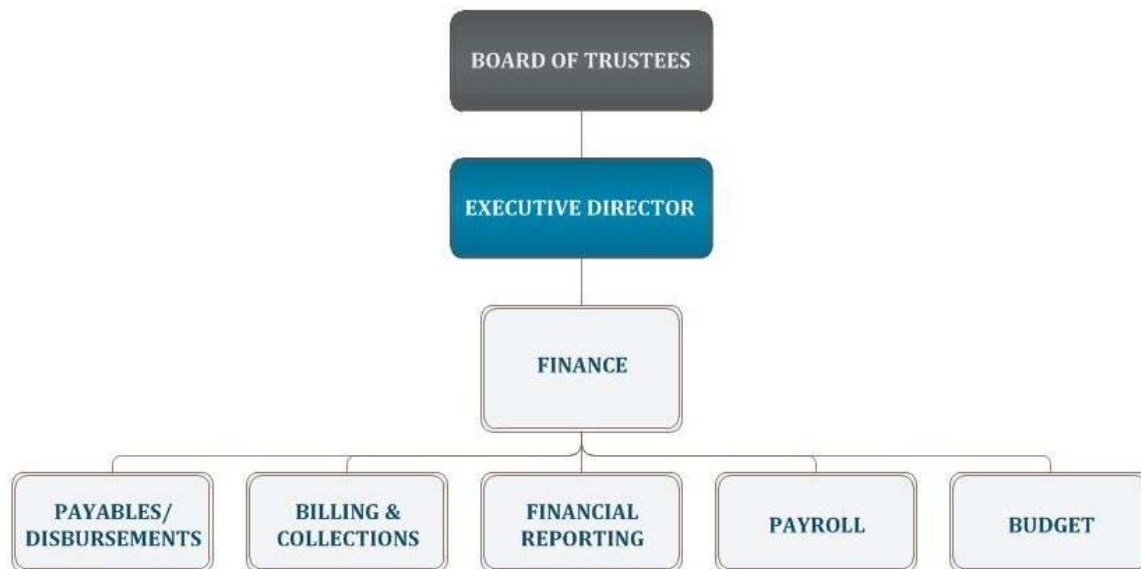
### Licensee Billing

Licensee Billing is responsible for ensuring attorneys' annual fees and other payments are properly processed. The primary task for Licensee Billing staff is the treasury function of depositing and posting annual licensing fees, discipline costs, and CSF payments in the billing system. In addition, staff responds to billing inquiries, assists in the annual suspension process, and assists in the status change process.

### Office Objectives

- **Accurate Record Keeping.** Finance maintains accurate financial records for all the State Bar's financial activities, including related written policies and procedures. Finance coordinates external audits to verify accuracy, prevent fraud, and identify opportunities for improvement.
- **Transaction Processing.** Finance pays employees and vendors accurately and timely.
- **Strategic Budgeting.** Finance creates and monitors the State Bar's budget. This includes working with all levels of State Bar management to forecast revenues and expenses, strategically allocate resources, and track budget variances.
- **Cost Containment.** Finance ensures that operating units do not spend more than approved.
- **Promote Transparency.** Finance strives for transparency of the State Bar's financial operations so that stakeholders know they can trust information we provide.
- **Continuous Process Improvement.** Finance coordinates with all operating units of the State Bar to continually improve the business processes, including payroll, payables, billing, receivables, grants, financial reporting and budgeting.

## Organizational Chart



### Fiscal Year 2019 Accomplishments

- Completed the 2020-24 General Fund Forecast.
- Facilitated the completion of the 2019 State Audit Report of the State Bar.
- Made process improvements to reduce the number of licensee fee check payments that have to be manually processed.
- Streamlined processes within billing to accommodate transition to online delivery of fee invoices created by Licensees.

### Fiscal Year 2020 Projects and Objectives

- Implement Oracle ERP upgrade.
- Evaluate current collection processes and make improvements to enhance the State Bar's ability to collect discipline and court ordered restitution.
- Implement five-year internal control audit recommendations.
- Ensure that the State Bar's usage of the licensing fee increase adheres strictly to the purposes for which it was approved by the Legislature.
- Assist in the assessment of viable options for addressing the shortage of funding for needed capital improvements.
- Identify options to address the structural deficit in the Admissions Fund.

### 2020 Budget by Expense Category

The Office of Finance's total budget for 2020 is \$3.4 million. **Table 1** provides detailed and comparative information regarding the Office of Finance budgeted 2019 expenses.

**Table 1: Expenses**

|                        | <b>2019<br/>Budget</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|------------------------|------------------------|------------------------|--------------------------|
| Personnel expense      | \$2,441,600            | \$2,711,649            | \$2,765,882              |
| Services               | 1,014,300              | 576,100                | 587,622                  |
| Supplies and Equipment | 88,400                 | 43,399                 | 44,267                   |
| Other expense          | 29,700                 | 61,425                 | 62,654                   |
| <b>Total Expenses</b>  | <b>\$3,574,000</b>     | <b>\$3,392,574</b>     | <b>\$3,460,425</b>       |

### Personnel Requirements

The Office of Finance employs 17.00 full-time employees. **Table 4** provides prior and current year staffing information for the Office of Finance.

**Table 2: Staffing**

|                                          | <b>Positions</b>          |                           |                             | <b>Salaries</b>        |                          |
|------------------------------------------|---------------------------|---------------------------|-----------------------------|------------------------|--------------------------|
|                                          | <b>FY 2019<br/>Budget</b> | <b>FY 2020<br/>Budget</b> | <b>FY 2021<br/>Forecast</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
| <b>Regular Status Fulltime Employees</b> |                           |                           |                             |                        |                          |
| Controller                               | 0.00                      | 1.00                      | 1.00                        | \$169,830              | \$173,226                |
| Chief Financial Officer                  | 1.00                      | 1.00                      | 1.00                        | 246,593                | 251,525                  |
| Finance Manager                          | 2.00                      | 0.00                      | 0.00                        | 0                      | 0                        |
| Principal Program Analyst                | 0.00                      | 1.00                      | 1.00                        | 137,368                | 140,115                  |
| Senior Financial Analyst                 | 5.00                      | 5.00                      | 5.00                        | 499,501                | 509,491                  |
| Financial Analyst                        | 1.00                      | 1.00                      | 1.00                        | 87,863                 | 89,620                   |
| Fiscal Services Specialist               | 6.00                      | 7.00                      | 7.00                        | 513,434                | 523,703                  |
| Administrative Assistant II              | 1.00                      | 1.00                      | 1.00                        | 73,193                 | 74,657                   |
| <b>Total FTE</b>                         | <b>16.00</b>              | <b>17.00</b>              | <b>17.00</b>                | <b>\$1,727,782</b>     | <b>\$1,762,338</b>       |

**State Bar of California**  
**Projected Reserve Balance by Fund**  
**As of February 20, 2020**

|                                         | Projected<br>Reserve Bal<br>12/31/19 | 2020<br>Budgeted<br>Revenues | 2020<br>Budgeted<br>Expenses | 2020<br>Indirect<br>Costs | 2020 Expenses<br>& Indirect<br>Costs | 2020<br>Interfund<br>Transfers | 2020 Budgeted<br>Surplus/<br>(Deficit) | Projected<br>Reserve Bal<br>12/31/20 | Reserve<br>Level (%)<br>** |
|-----------------------------------------|--------------------------------------|------------------------------|------------------------------|---------------------------|--------------------------------------|--------------------------------|----------------------------------------|--------------------------------------|----------------------------|
| <b>General Fund</b>                     | <b>16,561,200</b>                    | <b>94,164,000</b>            | <b>(104,288,400)</b>         | <b>8,223,000</b>          | <b>(96,065,400)</b>                  | <b>575,000</b>                 | <b>(1,326,400)</b>                     | <b>15,234,800</b>                    | <b>15.9%</b>               |
| <b>Restricted Fund Group</b>            |                                      |                              |                              |                           |                                      |                                |                                        |                                      |                            |
| Bank Settlement Fund (37)               | 20,648,900                           | 69,400                       | (11,706,500)                 | (58,500)                  | (11,765,000)                         | -                              | (11,695,600)                           | 8,953,300                            | NA                         |
| Client Security Fund (27)               | 365,900                              | 15,919,600                   | (15,044,000)                 | (886,200)                 | (15,930,200)                         | -                              | (10,600)                               | 355,300                              | 18.4%                      |
| Elimination of Bias Fund (17)           | 518,400                              | 326,900                      | (451,500)                    | (131,300)                 | (582,800)                            | 150,000                        | (105,900)                              | 412,500                              | 70.8%                      |
| Equal Access Fund (29)                  | 2,757,200                            | 31,282,300                   | (32,594,400)                 | (325,800)                 | (32,920,200)                         |                                | (1,637,900)                            | 1,119,300                            | NA                         |
| Justice Gap Fund (32)                   | 3,026,100                            | 923,200                      | -                            | (4,200)                   | (4,200)                              | (1,000,000)                    | (81,000)                               | 2,945,100                            | NA                         |
| Lawyer Assistance Program Fund (21)     | 3,634,100                            | 292,800                      | (1,917,000)                  | (547,900)                 | (2,464,900)                          | -                              | (2,172,100)                            | 1,462,000                            | 59.3%                      |
| Legal Services Trust Fund (28)          | 42,102,600                           | 45,090,800                   | (56,833,700)                 | (421,500)                 | (57,255,200)                         | 1,000,000                      | (11,164,400)                           | 30,938,200                           | NA                         |
| Legal Specialization Fund (24)          | 4,426,600                            | 2,131,500                    | (1,669,100)                  | (439,500)                 | (2,108,600)                          | 100,000                        | 122,900                                | 4,549,500                            | 215.8%                     |
| Legislative Activities Fund (16)        | 490,200                              | 786,200                      | (748,100)                    | (171,300)                 | (919,400)                            | -                              | (133,200)                              | 357,000                              | 38.8%                      |
| <b>Restricted Fund Group Total</b>      | <b>77,970,000</b>                    | <b>96,822,700</b>            | <b>(120,964,300)</b>         | <b>(2,986,200)</b>        | <b>(123,950,500)</b>                 | <b>250,000</b>                 | <b>(26,877,800)</b>                    | <b>51,092,200</b>                    |                            |
| <b>Special Revenue Fund Group</b>       |                                      |                              |                              |                           |                                      |                                |                                        |                                      |                            |
| Admissions Fund (20)                    | 8,447,800                            | 20,885,600                   | (17,214,000)                 | (5,237,000)               | (22,451,000)                         | (825,000)                      | (2,390,400)                            | 6,057,400                            | 27.0%                      |
| <b>Special Revenue Fund Group Total</b> | <b>8,447,800</b>                     | <b>20,885,600</b>            | <b>(17,214,000)</b>          | <b>(5,237,000)</b>        | <b>(22,451,000)</b>                  | <b>(825,000)</b>               | <b>(2,390,400)</b>                     | <b>6,057,400</b>                     |                            |
| <b>Grand Total:</b>                     | <b>102,979,000</b>                   | <b>211,872,300</b>           | <b>(242,466,700)</b>         | <b>-</b>                  | <b>(242,466,900)</b>                 | <b>-</b>                       | <b>(30,594,600)</b>                    | <b>72,384,400</b>                    |                            |

Notes: \*\* Board Reserve Policy specifies that all grant-related Funds are excluded from the Minimum Target Reserve requirement of 17%:  
The Excluded Minimum Target Reserve Funds include Grant, Legal Service Trust, Equal Access, Justice Gap, and Bank Settlement Funds.

**STATE BAR**  
**Operating Statements by Cost Center**

| <b>EXECUTIVE DIRECTOR</b>                             | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|-------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| <b>10001 Executive Director</b>                       |                        |                        |                     |                        |                          |
| <b>Expenses</b>                                       |                        |                        |                     |                        |                          |
| Personnel Expense                                     | \$480,678              | \$471,500              | \$509,566           | \$433,125              | \$441,788                |
| Services                                              | 187,053                | 3,500                  | 81,081              | 98,500                 | \$100,470                |
| Supplies and Equipment                                | 19,866                 | 22,500                 | 29,649              | 23,656                 | \$24,129                 |
| Other Expense                                         | 25,220                 | 47,200                 | 18,484              | 46,900                 | \$47,838                 |
| <b>Expenses Total</b>                                 | <b>\$712,817</b>       | <b>\$544,700</b>       | <b>\$638,780</b>    | <b>\$602,181</b>       | <b>\$614,225</b>         |
| <b>10001 Executive Director<br/>Surplus/(Deficit)</b> | <b>(\$712,817)</b>     | <b>(\$544,700)</b>     | <b>(\$638,780)</b>  | <b>(\$602,181)</b>     | <b>(\$614,225)</b>       |
| <b>10801 Communications</b>                           |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                       |                        |                        |                     |                        |                          |
| Other Revenue                                         | \$62,205               | \$120,000              | \$198,140           | \$148,700              | \$148,700                |
| <b>Revenues Total</b>                                 | <b>\$62,205</b>        | <b>\$120,000</b>       | <b>\$198,140</b>    | <b>\$148,700</b>       | <b>\$148,700</b>         |
| <b>Expenses</b>                                       |                        |                        |                     |                        |                          |
| Personnel Expense                                     | \$408,467              | \$456,100              | \$416,710           | \$531,518              | \$542,148                |
| Services                                              | 54,793                 | 279,000                | 170,134             | 217,400                | \$221,748                |
| Supplies and Equipment                                | 11,836                 | 17,600                 | 22,826              | 43,875                 | \$44,753                 |
| Other Expense                                         | 2,355                  | 2,200                  | 5,073               | 1,500                  | \$1,530                  |
| Indirect Costs                                        | 285,343                | 244,700                | 244,700             | 208,610                | \$212,782                |
| <b>Expenses Total</b>                                 | <b>\$762,794</b>       | <b>\$999,600</b>       | <b>\$859,443</b>    | <b>\$1,002,903</b>     | <b>\$1,022,962</b>       |
| <b>10801 Communications<br/>Surplus/(Deficit)</b>     | <b>(\$700,589)</b>     | <b>(\$879,600)</b>     | <b>(\$661,303)</b>  | <b>(\$854,203)</b>     | <b>(\$874,262)</b>       |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b>EXECUTIVE DIRECTOR</b>                                     | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|---------------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| <b>11978 Recruitment and Retention</b>                        |                        |                        |                     |                        |                          |
| <b>Expenses</b>                                               |                        |                        |                     |                        |                          |
| Personnel Expense                                             | \$54,137               | \$84,800               | \$0                 | \$92,800               | \$94,656                 |
| Supplies and Equipment                                        | 0                      | 0                      | 0                   | 6,400                  | \$6,528                  |
| Other Expense                                                 | 0                      | 25,500                 | 0                   | 226,400                | \$230,928                |
| <b>Expenses Total</b>                                         | <b>\$54,137</b>        | <b>\$110,300</b>       | <b>\$0</b>          | <b>\$325,600</b>       | <b>\$332,112</b>         |
| <b>11978 Recruitment and Retention<br/>Surplus/(Deficit)</b>  | <b>(\$54,137)</b>      | <b>(\$110,300)</b>     | <b>\$0</b>          | <b>(\$325,600)</b>     | <b>(\$332,112)</b>       |
| <b>18 Affinity &amp; Insurance Fund</b>                       |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                               |                        |                        |                     |                        |                          |
| Other Revenue                                                 | \$150,288              | \$0                    | \$230,520           | \$178,935              | \$178,935                |
| <b>Revenues Total</b>                                         | <b>\$150,288</b>       | <b>\$0</b>             | <b>\$230,520</b>    | <b>\$178,935</b>       | <b>\$178,935</b>         |
| <b>18 Affinity &amp; Insurance Fund<br/>Surplus/(Deficit)</b> | <b>\$150,288</b>       | <b>\$0</b>             | <b>\$230,520</b>    | <b>\$178,935</b>       | <b>\$178,935</b>         |
| <b>18001 Group Insurance Programs</b>                         |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                               |                        |                        |                     |                        |                          |
| Other Revenue                                                 | \$109,053              | \$0                    | (\$273,147)         | \$354,519              | \$354,519                |
| <b>Revenues Total</b>                                         | <b>\$109,053</b>       | <b>\$0</b>             | <b>(\$273,147)</b>  | <b>\$354,519</b>       | <b>\$354,519</b>         |
| <b>Expenses</b>                                               |                        |                        |                     |                        |                          |
| Services                                                      | \$106,369              | \$0                    | \$230,597           | \$0                    | \$0                      |
| <b>Expenses Total</b>                                         | <b>\$106,369</b>       | <b>\$0</b>             | <b>\$230,597</b>    | <b>\$0</b>             | <b>\$0</b>               |
| <b>18001 Group Insurance Programs<br/>Surplus/(Deficit)</b>   | <b>\$2,684</b>         | <b>\$0</b>             | <b>(\$503,744)</b>  | <b>\$354,519</b>       | <b>\$354,519</b>         |



**STATE BAR**  
**Operating Statements by Cost Center**

| <b>EXECUTIVE DIRECTOR</b>                                      | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| <b>18002 Professional Liab Insurance</b>                       |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                                |                        |                        |                     |                        |                          |
| Other Revenue                                                  | \$55,895               | \$0                    | \$1,111,558         | \$351,599              | \$351,599                |
| <b>Revenues Total</b>                                          | <b>\$55,895</b>        | <b>\$0</b>             | <b>\$1,111,558</b>  | <b>\$351,599</b>       | <b>\$351,599</b>         |
| <b>Expenses</b>                                                |                        |                        |                     |                        |                          |
| Services                                                       | \$55,895               | \$0                    | \$607,753           | \$0                    | \$0                      |
| <b>Expenses Total</b>                                          | <b>\$55,895</b>        | <b>\$0</b>             | <b>\$607,753</b>    | <b>\$0</b>             | <b>\$0</b>               |
| <b>18002 Professional Liab Insurance<br/>Surplus/(Deficit)</b> | <b>\$0</b>             | <b>\$0</b>             | <b>\$503,804</b>    | <b>\$351,599</b>       | <b>\$351,599</b>         |
| <b>18004 Affinity Programs</b>                                 |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                                |                        |                        |                     |                        |                          |
| Other Revenue                                                  | \$126,076              | \$0                    | \$166               | (\$885,053)            | (\$885,053)              |
| <b>Revenues Total</b>                                          | <b>\$126,076</b>       | <b>\$0</b>             | <b>\$166</b>        | <b>(\$885,053)</b>     | <b>(\$885,053)</b>       |
| <b>Expenses</b>                                                |                        |                        |                     |                        |                          |
| Services                                                       | \$72,258               | \$0                    | \$226               | \$0                    | \$0                      |
| <b>Expenses Total</b>                                          | <b>\$72,258</b>        | <b>\$0</b>             | <b>\$226</b>        | <b>\$0</b>             | <b>\$0</b>               |
| <b>18004 Affinity Programs<br/>Surplus/(Deficit)</b>           | <b>\$53,818</b>        | <b>\$0</b>             | <b>(\$60)</b>       | <b>(\$885,053)</b>     | <b>(\$885,053)</b>       |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b>EXECUTIVE DIRECTOR</b>                       | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|-------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| <b>23009 CLA Support</b>                        |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                 |                        |                        |                     |                        |                          |
| Other Revenue                                   | \$1,038,262            | \$0                    | \$113,085           | \$0                    | \$0                      |
| <b>Revenues Total</b>                           | <b>\$1,038,262</b>     | <b>\$0</b>             | <b>\$113,085</b>    | <b>\$0</b>             | <b>\$0</b>               |
| <b>Expenses</b>                                 |                        |                        |                     |                        |                          |
| Supplies and Equipment                          | \$26,312               | \$0                    | \$13,138            | \$13,466               | \$13,735                 |
| Personnel Expense                               | 994,632                | 0                      | 4,285               | 0                      | \$0                      |
| Other Expense                                   | (217)                  | 0                      | 323                 | 0                      | \$0                      |
| <b>Expenses Total</b>                           | <b>\$1,020,727</b>     | <b>\$0</b>             | <b>\$17,746</b>     | <b>\$13,466</b>        | <b>\$13,735</b>          |
| <b>23009 CLA Support<br/>Surplus/(Deficit)</b>  | <b>\$17,535</b>        | <b>\$0</b>             | <b>\$95,339</b>     | <b>(\$13,466)</b>      | <b>(\$13,735)</b>        |
| <b>EXECUTIVE DIRECTOR<br/>Surplus/(Deficit)</b> | <b>(\$1,243,218)</b>   | <b>(\$1,534,600)</b>   | <b>(\$974,224)</b>  | <b>(\$1,795,450)</b>   | <b>(\$1,834,333)</b>     |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>CHIEF TRIAL COUNSEL</u></b>                           | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>   | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|-------------------------------------------------------------|------------------------|------------------------|-----------------------|------------------------|--------------------------|
| <b>10310 OCTC-Enforcement</b>                               |                        |                        |                       |                        |                          |
| <b>Revenues</b>                                             |                        |                        |                       |                        |                          |
| Other Revenue                                               | \$512,695              | \$983,300              | \$50,925              | \$242,346              | \$242,346                |
| <b>Revenues Total</b>                                       | <b>\$512,695</b>       | <b>\$983,300</b>       | <b>\$50,925</b>       | <b>\$242,346</b>       | <b>\$242,346</b>         |
| <b>Expenses</b>                                             |                        |                        |                       |                        |                          |
| Personnel Expense                                           | \$30,802,624           | \$36,434,600           | \$35,573,766          | \$43,224,947           | \$44,089,446             |
| Services                                                    | 407,181                | 490,400                | 405,437               | 481,000                | \$490,620                |
| Supplies and Equipment                                      | 466,883                | 535,900                | 701,975               | 493,469                | \$503,339                |
| Other Expense                                               | 152,282                | 189,200                | 203,332               | 182,200                | \$185,844                |
| Indirect Costs                                              | 13,579,705             | 16,202,700             | 16,202,900            | 19,974,785             | \$20,374,281             |
| Reimbursements                                              | (712,616)              | (1,000,000)            | (1,143,338)           | (1,200,000)            | (\$1,224,000)            |
| <b>Expenses Total</b>                                       | <b>\$44,696,059</b>    | <b>\$52,852,800</b>    | <b>\$51,944,072</b>   | <b>\$63,156,401</b>    | <b>\$64,419,529</b>      |
| <b>10310 OCTC-Enforcement<br/>Surplus/(Deficit)</b>         | <b>(\$44,183,364)</b>  | <b>(\$51,869,500)</b>  | <b>(\$51,893,147)</b> | <b>(\$62,914,055)</b>  | <b>(\$64,177,183)</b>    |
| <b>10316 Rule 2201 Conflict Cases</b>                       |                        |                        |                       |                        |                          |
| <b>Expenses</b>                                             |                        |                        |                       |                        |                          |
| Personnel Expense                                           | \$59,761               | \$60,400               | \$58,015              | \$400                  | \$408                    |
| Services                                                    | 151,520                | 125,300                | 154,251               | 125,300                | \$127,806                |
| Supplies and Equipment                                      | 0                      | 200                    | 0                     | 200                    | \$204                    |
| Other Expense                                               | 3,412                  | 3,000                  | 4,981                 | 3,000                  | \$3,060                  |
| Indirect Costs                                              | 18,311                 | 32,700                 | 32,700                | 24,320                 | \$24,806                 |
| <b>Expenses Total</b>                                       | <b>\$233,003</b>       | <b>\$221,600</b>       | <b>\$249,947</b>      | <b>\$153,220</b>       | <b>\$156,284</b>         |
| <b>10316 Rule 2201 Conflict Cases<br/>Surplus/(Deficit)</b> | <b>(\$233,003)</b>     | <b>(\$221,600)</b>     | <b>(\$249,947)</b>    | <b>(\$153,220)</b>     | <b>(\$156,284)</b>       |
| <b>CHIEF TRIAL COUNSEL<br/>Surplus/(Deficit)</b>            | <b>(\$44,416,367)</b>  | <b>(\$52,091,100)</b>  | <b>(\$52,143,094)</b> | <b>(\$63,067,275)</b>  | <b>(\$64,333,468)</b>    |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b>STATE BAR COURT</b>                               | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>  | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|------------------------------------------------------|------------------------|------------------------|----------------------|------------------------|--------------------------|
| <b>10401 SBC Sr. Executive</b>                       |                        |                        |                      |                        |                          |
| <b>Revenues</b>                                      |                        |                        |                      |                        |                          |
| Other Revenue                                        | \$1,185                | \$600                  | \$15,600             | \$9,825                | \$9,825                  |
| <b>Revenues Total</b>                                | <b>\$1,185</b>         | <b>\$600</b>           | <b>\$15,600</b>      | <b>\$9,825</b>         | <b>\$9,825</b>           |
| <b>Expenses</b>                                      |                        |                        |                      |                        |                          |
| Personnel Expense                                    | \$355,704              | \$368,700              | \$506,949            | \$565,024              | \$576,325                |
| Services                                             | 1,398                  | 12,300                 | 12,108               | 17,625                 | \$17,978                 |
| Supplies and Equipment                               | 55,424                 | 43,800                 | 35,724               | 44,336                 | \$45,223                 |
| Other Expense                                        | 17,953                 | 16,100                 | 8,897                | 16,200                 | \$16,524                 |
| Indirect Costs                                       | 223,543                | 301,600                | 301,600              | 421,863                | \$430,301                |
| <b>Expenses Total</b>                                | <b>\$654,022</b>       | <b>\$742,500</b>       | <b>\$865,278</b>     | <b>\$1,065,049</b>     | <b>\$1,086,350</b>       |
| <b>10401 SBC Sr. Executive<br/>Surplus/(Deficit)</b> | <b>(\$652,837)</b>     | <b>(\$741,900)</b>     | <b>(\$849,678)</b>   | <b>(\$1,055,224)</b>   | <b>(\$1,076,525)</b>     |
| <b>10402 Hearing Admin.-SF</b>                       |                        |                        |                      |                        |                          |
| <b>Revenues</b>                                      |                        |                        |                      |                        |                          |
| Other Revenue                                        | \$633                  | \$100                  | \$1,340              | \$891                  | \$891                    |
| <b>Revenues Total</b>                                | <b>\$633</b>           | <b>\$100</b>           | <b>\$1,340</b>       | <b>\$891</b>           | <b>\$891</b>             |
| <b>Expenses</b>                                      |                        |                        |                      |                        |                          |
| Personnel Expense                                    | \$844,305              | \$994,400              | \$1,019,322          | \$1,135,865            | \$1,158,583              |
| Services                                             | 3,505                  | 1,000                  | 3,467                | 1,100                  | \$1,122                  |
| Supplies and Equipment                               | 39,231                 | 43,000                 | 42,068               | 43,832                 | \$44,709                 |
| Other Expense                                        | 11,061                 | 16,400                 | 10,757               | 16,400                 | \$16,728                 |
| Indirect Costs                                       | 1,129,439              | 1,325,100              | 1,325,100            | 846,375                | \$863,302                |
| <b>Expenses Total</b>                                | <b>\$2,027,541</b>     | <b>\$2,379,900</b>     | <b>\$2,400,714</b>   | <b>\$2,043,572</b>     | <b>\$2,084,443</b>       |
| <b>10402 Hearing Admin.-SF<br/>Surplus/(Deficit)</b> | <b>(\$2,026,908)</b>   | <b>(\$2,379,800)</b>   | <b>(\$2,399,374)</b> | <b>(\$2,042,681)</b>   | <b>(\$2,083,552)</b>     |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b>STATE BAR COURT</b> | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
|------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|

**10403 Hearing Counsel LA/SF**

**Expenses**

|                        |                    |                    |                    |                    |                    |
|------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Personnel Expense      | \$1,279,795        | \$1,334,900        | \$1,580,023        | \$1,578,359        | \$1,609,926        |
| Services               | 271                | 0                  | 234                | 0                  | \$0                |
| Supplies and Equipment | 7,191              | 10,900             | 5,186              | 6,010              | \$6,130            |
| Other Expense          | 8,514              | 10,700             | 10,218             | 10,700             | \$10,914           |
| Indirect Costs         | 759,655            | 711,100            | 711,100            | 954,248            | \$973,333          |
| <b>Expenses Total</b>  | <b>\$2,055,427</b> | <b>\$2,067,600</b> | <b>\$2,306,762</b> | <b>\$2,549,317</b> | <b>\$2,600,303</b> |

|                                                          |                      |                      |                      |                      |                      |
|----------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| <b>10403 Hearing Counsel LA/SF<br/>Surplus/(Deficit)</b> | <b>(\$2,055,427)</b> | <b>(\$2,067,600)</b> | <b>(\$2,306,762)</b> | <b>(\$2,549,317)</b> | <b>(\$2,600,303)</b> |
|----------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|

**10404 Hearing Judges**

**Expenses**

|                        |                    |                    |                    |                    |                    |
|------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Personnel Expense      | \$1,176,533        | \$1,323,000        | \$1,092,779        | \$1,453,778        | \$1,482,853        |
| Services               | 20,727             | 29,500             | 11,620             | 25,300             | \$25,806           |
| Supplies and Equipment | 15,543             | 30,300             | 13,977             | 27,892             | \$28,450           |
| Other Expense          | 28,667             | 52,100             | 30,282             | 52,100             | \$53,142           |
| Indirect Costs         | 601,343            | 725,600            | 725,600            | 875,414            | \$892,922          |
| <b>Expenses Total</b>  | <b>\$1,842,814</b> | <b>\$2,160,500</b> | <b>\$1,874,259</b> | <b>\$2,434,483</b> | <b>\$2,483,173</b> |

|                                                   |                      |                      |                      |                      |                      |
|---------------------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| <b>10404 Hearing Judges<br/>Surplus/(Deficit)</b> | <b>(\$1,842,814)</b> | <b>(\$2,160,500)</b> | <b>(\$1,874,259)</b> | <b>(\$2,434,483)</b> | <b>(\$2,483,173)</b> |
|---------------------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|

**STATE BAR**  
**Operating Statements by Cost Center**

| <b>STATE BAR COURT</b>                                      | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>  | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|-------------------------------------------------------------|------------------------|------------------------|----------------------|------------------------|--------------------------|
| <b>10405 Hearing/Effec./Admin.-LA</b>                       |                        |                        |                      |                        |                          |
| <b>Revenues</b>                                             |                        |                        |                      |                        |                          |
| Other Revenue                                               | \$12,629               | \$12,000               | \$7,612              | \$9,286                | \$9,286                  |
| <b>Revenues Total</b>                                       | <b>\$12,629</b>        | <b>\$12,000</b>        | <b>\$7,612</b>       | <b>\$9,286</b>         | <b>\$9,286</b>           |
| <b>Expenses</b>                                             |                        |                        |                      |                        |                          |
| Personnel Expense                                           | \$1,223,762            | \$1,453,600            | \$1,298,094          | \$1,227,044            | \$1,251,585              |
| Services                                                    | 3,606                  | 4,400                  | 7,939                | 4,600                  | \$4,692                  |
| Supplies and Equipment                                      | 42,781                 | 50,900                 | 37,504               | 47,520                 | \$48,470                 |
| Other Expense                                               | 5,839                  | 9,100                  | 3,118                | 9,100                  | \$9,282                  |
| Indirect Costs                                              | 901,252                | 1,054,200              | 1,054,200            | 941,838                | \$960,674                |
| <b>Expenses Total</b>                                       | <b>\$2,177,241</b>     | <b>\$2,572,200</b>     | <b>\$2,400,855</b>   | <b>\$2,230,101</b>     | <b>\$2,274,703</b>       |
| <b>10405 Hearing/Effec./Admin.-LA<br/>Surplus/(Deficit)</b> | <b>(\$2,164,613)</b>   | <b>(\$2,560,200)</b>   | <b>(\$2,393,243)</b> | <b>(\$2,220,815)</b>   | <b>(\$2,265,417)</b>     |
| <b>10407 Presiding/Review Judges</b>                        |                        |                        |                      |                        |                          |
| <b>Expenses</b>                                             |                        |                        |                      |                        |                          |
| Personnel Expense                                           | \$822,269              | \$868,500              | \$903,800            | \$953,274              | \$972,340                |
| Services                                                    | 1,302                  | 300                    | 449                  | 300                    | \$306                    |
| Supplies and Equipment                                      | 6,917                  | 7,800                  | 6,769                | 7,132                  | \$7,274                  |
| Other Expense                                               | 36,523                 | 51,700                 | 33,910               | 51,700                 | \$52,734                 |
| Indirect Costs                                              | 352,798                | 422,400                | 422,400              | 557,329                | \$568,475                |
| <b>Expenses Total</b>                                       | <b>\$1,219,809</b>     | <b>\$1,350,700</b>     | <b>\$1,367,329</b>   | <b>\$1,569,735</b>     | <b>\$1,601,130</b>       |
| <b>10407 Presiding/Review Judges<br/>Surplus/(Deficit)</b>  | <b>(\$1,219,809)</b>   | <b>(\$1,350,700)</b>   | <b>(\$1,367,329)</b> | <b>(\$1,569,735)</b>   | <b>(\$1,601,130)</b>     |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b>STATE BAR COURT</b>                                  | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>   | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|---------------------------------------------------------|------------------------|------------------------|-----------------------|------------------------|--------------------------|
| <b>10408 Review Counsel/Clerk</b>                       |                        |                        |                       |                        |                          |
| <b>Expenses</b>                                         |                        |                        |                       |                        |                          |
| Personnel Expense                                       | \$781,720              | \$771,400              | \$1,026,101           | \$1,043,548            | \$1,064,419              |
| Services                                                | 74                     | 1,400                  | 145                   | 1,500                  | \$1,530                  |
| Supplies and Equipment                                  | 9,006                  | 8,900                  | 10,347                | 11,003                 | \$11,223                 |
| Other Expense                                           | 3,855                  | 9,600                  | 8,325                 | 13,400                 | \$13,668                 |
| Indirect Costs                                          | 959,939                | 713,100                | 713,100               | 728,303                | \$742,869                |
| <b>Expenses Total</b>                                   | <b>\$1,754,593</b>     | <b>\$1,504,400</b>     | <b>\$1,758,019</b>    | <b>\$1,797,753</b>     | <b>\$1,833,708</b>       |
| <b>10408 Review Counsel/Clerk<br/>Surplus/(Deficit)</b> | <b>(\$1,754,593)</b>   | <b>(\$1,504,400)</b>   | <b>(\$1,758,019)</b>  | <b>(\$1,797,753)</b>   | <b>(\$1,833,708)</b>     |
| <b>STATE BAR COURT Surplus/(Deficit)</b>                | <b>(\$11,717,000)</b>  | <b>(\$12,765,100)</b>  | <b>(\$12,948,663)</b> | <b>(\$13,670,008)</b>  | <b>(\$13,943,808)</b>    |

| <b>PROGRAMS</b>                                      | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| <b>10015 Chief of Programs</b>                       |                        |                        |                     |                        |                          |
| <b>Expenses</b>                                      |                        |                        |                     |                        |                          |
| Personnel Expense                                    | \$1,181                | \$500                  | \$105,299           | \$213,794              | \$218,070                |
| Services                                             | 74                     | 100                    | 77                  | 100                    | \$102                    |
| Supplies and Equipment                               | 509                    | 2,300                  | 1,174               | 1,732                  | \$1,766                  |
| Other Expense                                        | 26,986                 | 30,000                 | 23,395              | 30,000                 | \$30,600                 |
| Indirect Costs                                       | 0                      | 0                      | 0                   | 103,063                | \$105,124                |
| <b>Expenses Total</b>                                | <b>\$28,751</b>        | <b>\$32,900</b>        | <b>\$129,944</b>    | <b>\$348,689</b>       | <b>\$355,663</b>         |
| <b>10015 Chief of Programs<br/>Surplus/(Deficit)</b> | <b>(\$28,751)</b>      | <b>(\$32,900)</b>      | <b>(\$129,944)</b>  | <b>(\$348,689)</b>     | <b>(\$355,663)</b>       |
| <b>PROGRAMS Surplus/(Deficit)</b>                    | <b>(\$28,751)</b>      | <b>(\$32,900)</b>      | <b>(\$129,944)</b>  | <b>(\$348,689)</b>     | <b>(\$355,663)</b>       |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b>ACCESS &amp; INCLUSION</b> | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|-------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
|-------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|

**10901 Commission on Access to Justic**

**Expenses**

|                        |                 |                 |                |                |                |
|------------------------|-----------------|-----------------|----------------|----------------|----------------|
| Services               | \$0             | \$100           | \$0            | \$0            | \$0            |
| Supplies and Equipment | 2,857           | 5,200           | 1,771          | 1,815          | \$1,852        |
| Other Expense          | 10,830          | 10,800          | 3,692          | 0              | \$0            |
| Indirect Costs         | 10,448          | 1,300           | 1,300          | 0              | \$0            |
| <b>Expenses Total</b>  | <b>\$24,135</b> | <b>\$17,400</b> | <b>\$6,763</b> | <b>\$1,815</b> | <b>\$1,852</b> |

|                                                               |                   |                   |                  |                  |                  |
|---------------------------------------------------------------|-------------------|-------------------|------------------|------------------|------------------|
| <b>10901 Commission on Access to Justic Surplus/(Deficit)</b> | <b>(\$24,135)</b> | <b>(\$17,400)</b> | <b>(\$6,763)</b> | <b>(\$1,815)</b> | <b>(\$1,852)</b> |
|---------------------------------------------------------------|-------------------|-------------------|------------------|------------------|------------------|

**10905 Comm. on Delivery of Legal Svc**

**Revenues**

|                       |                 |                 |                 |                 |                 |
|-----------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Other Revenue         | \$74,321        | \$60,000        | \$63,287        | \$68,787        | \$68,787        |
| <b>Revenues Total</b> | <b>\$74,321</b> | <b>\$60,000</b> | <b>\$63,287</b> | <b>\$68,787</b> | <b>\$68,787</b> |

**Expenses**

|                        |                    |                    |                    |                    |                    |
|------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Personnel Expense      | \$607,471          | \$1,094,400        | \$845,569          | \$767,512          | \$782,862          |
| Services               | 43,024             | 153,900            | 431,085            | 3,900              | \$3,978            |
| Supplies and Equipment | 12,319             | 13,400             | 11,371             | 14,473             | \$14,763           |
| Other Expense          | 9,970              | 29,300             | 10,977             | 20,700             | \$21,114           |
| Indirect Costs         | 629,701            | 537,800            | 537,800            | 237,053            | \$241,794          |
| <b>Expenses Total</b>  | <b>\$1,302,485</b> | <b>\$1,828,800</b> | <b>\$1,836,801</b> | <b>\$1,043,638</b> | <b>\$1,064,511</b> |

|                                                               |                      |                      |                      |                    |                    |
|---------------------------------------------------------------|----------------------|----------------------|----------------------|--------------------|--------------------|
| <b>10905 Comm. on Delivery of Legal Svc Surplus/(Deficit)</b> | <b>(\$1,228,164)</b> | <b>(\$1,768,800)</b> | <b>(\$1,773,514)</b> | <b>(\$974,851)</b> | <b>(\$995,724)</b> |
|---------------------------------------------------------------|----------------------|----------------------|----------------------|--------------------|--------------------|



**STATE BAR**  
**Operating Statements by Cost Center**

| <b>ACCESS &amp; INCLUSION</b>                           | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|---------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| <b>11947 Pgrm. Dev.-Project</b>                         |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                         |                        |                        |                     |                        |                          |
| Grants                                                  | \$0                    | \$0                    | \$400               | \$0                    | \$0                      |
| Other Revenue                                           | 0                      | 32,000                 | 38,159              | 0                      | \$0                      |
| <b>Revenues Total</b>                                   | <b>\$0</b>             | <b>\$32,000</b>        | <b>\$38,559</b>     | <b>\$0</b>             | <b>\$0</b>               |
| <b>Expenses</b>                                         |                        |                        |                     |                        |                          |
| Services                                                | \$0                    | \$2,700                | \$0                 | \$0                    | \$0                      |
| Supplies and Equipment                                  | 560                    | 6,300                  | 863                 | 115                    | \$118                    |
| Other Expense                                           | 0                      | 23,000                 | 20,544              | 0                      | \$0                      |
| Indirect Costs                                          | 197                    | 2,600                  | 2,600               | 0                      | \$0                      |
| <b>Expenses Total</b>                                   | <b>\$757</b>           | <b>\$34,600</b>        | <b>\$24,006</b>     | <b>\$115</b>           | <b>\$118</b>             |
| <b>11947 Pgrm. Dev.-Project<br/>Surplus/(Deficit)</b>   | <b>(\$757)</b>         | <b>(\$2,600)</b>       | <b>\$14,553</b>     | <b>(\$115)</b>         | <b>(\$118)</b>           |
| <b>17 EOB &amp; Bar Relations</b>                       |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                         |                        |                        |                     |                        |                          |
| Voluntary Fees & Donations                              | \$314,036              | \$320,000              | \$313,944           | \$320,000              | \$321,600                |
| Other Revenue                                           | 963                    | 100                    | 8,358               | 4,334                  | \$4,334                  |
| <b>Revenues Total</b>                                   | <b>\$314,999</b>       | <b>\$320,100</b>       | <b>\$322,302</b>    | <b>\$324,334</b>       | <b>\$325,934</b>         |
| <b>Expenses</b>                                         |                        |                        |                     |                        |                          |
| Indirect Costs                                          | \$99                   | \$1,500                | \$1,500             | \$1,579                | \$1,611                  |
| <b>Expenses Total</b>                                   | <b>\$99</b>            | <b>\$1,500</b>         | <b>\$1,500</b>      | <b>\$1,579</b>         | <b>\$1,611</b>           |
| <b>Interfund Transfers</b>                              |                        |                        |                     |                        |                          |
| Interfund Transfers In                                  | \$0                    | \$0                    | \$0                 | \$150,000              | \$150,000                |
| <b>Interfund Transfers Total</b>                        | <b>\$0</b>             | <b>\$0</b>             | <b>\$0</b>          | <b>\$150,000</b>       | <b>\$150,000</b>         |
| <b>17 EOB &amp; Bar Relations<br/>Surplus/(Deficit)</b> | <b>\$314,899</b>       | <b>\$318,600</b>       | <b>\$320,802</b>    | <b>\$472,755</b>       | <b>\$474,323</b>         |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b>ACCESS &amp; INCLUSION</b>                                       | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|---------------------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| <b>17007 Center for Access &amp; Fairness</b>                       |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                                     |                        |                        |                     |                        |                          |
| Other Revenue                                                       | \$2,959                | \$0                    | \$2,554             | \$2,619                | \$2,619                  |
| <b>Revenues Total</b>                                               | <b>\$2,959</b>         | <b>\$0</b>             | <b>\$2,554</b>      | <b>\$2,619</b>         | <b>\$2,619</b>           |
| <b>Expenses</b>                                                     |                        |                        |                     |                        |                          |
| Personnel Expense                                                   | \$36,218               | \$200,000              | \$60,737            | \$206,711              | \$210,845                |
| Services                                                            | 837                    | 14,000                 | 40                  | 215,000                | \$219,300                |
| Supplies and Equipment                                              | 9,488                  | 13,000                 | 1,815               | 1,861                  | \$1,898                  |
| Other Expense                                                       | 9,023                  | 9,000                  | 12,444              | 9,000                  | \$9,180                  |
| Indirect Costs                                                      | 34,070                 | 55,000                 | 55,000              | 128,027                | \$130,587                |
| <b>Expenses Total</b>                                               | <b>\$89,637</b>        | <b>\$291,000</b>       | <b>\$130,036</b>    | <b>\$560,598</b>       | <b>\$571,810</b>         |
| <b>17007 Center for Access &amp; Fairness<br/>Surplus/(Deficit)</b> | <b>(\$86,678)</b>      | <b>(\$291,000)</b>     | <b>(\$127,482)</b>  | <b>(\$557,980)</b>     | <b>(\$569,192)</b>       |
| <b>17008 Stakeholder Outreach</b>                                   |                        |                        |                     |                        |                          |
| <b>Expenses</b>                                                     |                        |                        |                     |                        |                          |
| Other Expense                                                       | \$0                    | \$4,100                | \$0                 | \$4,100                | \$4,182                  |
| Indirect Costs                                                      | 0                      | 300                    | 300                 | 367                    | \$375                    |
| <b>Expenses Total</b>                                               | <b>\$0</b>             | <b>\$4,400</b>         | <b>\$300</b>        | <b>\$4,467</b>         | <b>\$4,557</b>           |
| <b>17008 Stakeholder Outreach<br/>Surplus/(Deficit)</b>             | <b>\$0</b>             | <b>(\$4,400)</b>       | <b>(\$300)</b>      | <b>(\$4,467)</b>       | <b>(\$4,557)</b>         |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b>ACCESS &amp; INCLUSION</b>                                   | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|-----------------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| <b>17012 Council on Access &amp; Fairness</b>                   |                        |                        |                     |                        |                          |
| <b>Expenses</b>                                                 |                        |                        |                     |                        |                          |
| Supplies and Equipment                                          | \$0                    | \$0                    | \$5                 | \$0                    | \$0                      |
| Other Expense                                                   | 6,458                  | 14,300                 | 5,280               | 14,800                 | \$15,096                 |
| Indirect Costs                                                  | 8,921                  | 1,200                  | 1,200               | 1,321                  | \$1,347                  |
| <b>Expenses Total</b>                                           | <b>\$15,379</b>        | <b>\$15,500</b>        | <b>\$6,485</b>      | <b>\$16,121</b>        | <b>\$16,443</b>          |
|                                                                 |                        |                        |                     |                        |                          |
| <b>17012 Council on Access &amp; Fairness Surplus/(Deficit)</b> | <b>(\$15,379)</b>      | <b>(\$15,500)</b>      | <b>(\$6,485)</b>    | <b>(\$16,121)</b>      | <b>(\$16,443)</b>        |
|                                                                 |                        |                        |                     |                        |                          |
| <b>28 LSTF Asset BU</b>                                         |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                                 |                        |                        |                     |                        |                          |
| Voluntary Fees & Donations                                      | \$6,030,730            | \$6,101,200            | \$6,250,515         | \$3,800,000            | \$3,819,000              |
| Other Revenue                                                   | 154,868                | 100,000                | 177,141             | 157,253                | \$157,253                |
| <b>Revenues Total</b>                                           | <b>\$6,185,598</b>     | <b>\$6,201,200</b>     | <b>\$6,427,656</b>  | <b>\$3,957,253</b>     | <b>\$3,976,253</b>       |
|                                                                 |                        |                        |                     |                        |                          |
| <b>Expenses</b>                                                 |                        |                        |                     |                        |                          |
| Indirect Costs                                                  | \$45,336               | \$29,500               | \$29,500            | \$18,747               | \$19,122                 |
| <b>Expenses Total</b>                                           | <b>\$45,336</b>        | <b>\$29,500</b>        | <b>\$29,500</b>     | <b>\$18,747</b>        | <b>\$19,122</b>          |
|                                                                 |                        |                        |                     |                        |                          |
| <b>Interfund Transfers</b>                                      |                        |                        |                     |                        |                          |
| Interfund Transfers In                                          | \$0                    | \$0                    | \$2,750,000         | \$1,000,000            | \$1,000,000              |
| <b>Interfund Transfers Total</b>                                | <b>\$0</b>             | <b>\$0</b>             | <b>\$2,750,000</b>  | <b>\$1,000,000</b>     | <b>\$1,000,000</b>       |
|                                                                 |                        |                        |                     |                        |                          |
| <b>28 LSTF Asset BU Surplus/(Deficit)</b>                       | <b>\$6,140,262</b>     | <b>\$6,171,700</b>     | <b>\$9,148,156</b>  | <b>\$4,938,506</b>     | <b>\$4,957,131</b>       |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b>ACCESS &amp; INCLUSION</b>                          | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>  | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|--------------------------------------------------------|------------------------|------------------------|----------------------|------------------------|--------------------------|
| <b>28002 LSTF Grants</b>                               |                        |                        |                      |                        |                          |
| <b>Revenues</b>                                        |                        |                        |                      |                        |                          |
| Other Revenue                                          | \$21,002,551           | \$22,910,000           | \$42,281,537         | \$41,133,543           | \$41,133,543             |
| <b>Revenues Total</b>                                  | <b>\$21,002,551</b>    | <b>\$22,910,000</b>    | <b>\$42,281,537</b>  | <b>\$41,133,543</b>    | <b>\$41,133,543</b>      |
| <b>Expenses</b>                                        |                        |                        |                      |                        |                          |
| Legal Services Grants                                  | \$13,849,656           | \$27,603,000           | \$27,463,024         | \$55,581,034           | \$56,692,655             |
| Supplies and Equipment                                 | 16                     | 0                      | 1                    | 1                      | \$1                      |
| <b>Expenses Total</b>                                  | <b>\$13,849,672</b>    | <b>\$27,603,000</b>    | <b>\$27,463,025</b>  | <b>\$55,581,035</b>    | <b>\$56,692,655</b>      |
| <b>28002 LSTF Grants Surplus/(Deficit)</b>             | <b>\$7,152,880</b>     | <b>(\$4,693,000)</b>   | <b>\$14,818,512</b>  | <b>(\$14,447,492)</b>  | <b>(\$15,559,112)</b>    |
| <b>28005 LSTF Administration</b>                       |                        |                        |                      |                        |                          |
| <b>Expenses</b>                                        |                        |                        |                      |                        |                          |
| Personnel Expense                                      | \$1,341,971            | \$1,408,200            | \$885,623            | \$1,072,360            | \$1,093,807              |
| Services                                               | 62,992                 | 44,500                 | 108,832              | 109,200                | \$111,384                |
| Supplies and Equipment                                 | 17,341                 | 35,600                 | 13,952               | 18,299                 | \$18,665                 |
| Other Expense                                          | 32,635                 | 29,200                 | 22,142               | 52,700                 | \$53,754                 |
| Indirect Costs                                         | 681,893                | 816,100                | 816,100              | 402,759                | \$410,814                |
| <b>Expenses Total</b>                                  | <b>\$2,136,832</b>     | <b>\$2,333,600</b>     | <b>\$1,846,649</b>   | <b>\$1,655,318</b>     | <b>\$1,688,424</b>       |
| <b>28005 LSTF Administration<br/>Surplus/(Deficit)</b> | <b>(\$2,136,832)</b>   | <b>(\$2,333,600)</b>   | <b>(\$1,846,649)</b> | <b>(\$1,655,318)</b>   | <b>(\$1,688,424)</b>     |
| <b>29 Equal Access -Asset BU</b>                       |                        |                        |                      |                        |                          |
| <b>Revenues</b>                                        |                        |                        |                      |                        |                          |
| Other Revenue                                          | (\$37,522)             | \$0                    | \$223                | \$300                  | \$300                    |
| <b>Revenues Total</b>                                  | <b>(\$37,522)</b>      | <b>\$0</b>             | <b>\$223</b>         | <b>\$300</b>           | <b>\$300</b>             |
| <b>29 Equal Access -Asset BU<br/>Surplus/(Deficit)</b> | <b>(\$37,522)</b>      | <b>\$0</b>             | <b>\$223</b>         | <b>\$300</b>           | <b>\$300</b>             |

**STATE BAR**  
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| <b>ACCESS &amp; INCLUSION</b>                           | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|---------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| <b>29001 Equal Access -Admin</b>                        |                        |                        |                     |                        |                          |
| <b>Expenses</b>                                         |                        |                        |                     |                        |                          |
| Personnel Expense                                       | \$0                    | \$0                    | \$271,882           | \$690,867              | \$704,684                |
| Services                                                | 178,615                | 210,000                | 212,910             | 215,053                | \$219,354                |
| Other Expense                                           | 0                      | 0                      | 0                   | 351,800                | \$358,836                |
| Indirect Costs                                          | 12,793                 | 16,800                 | 16,800              | 325,777                | \$332,293                |
| <b>Expenses Total</b>                                   | <b>\$191,408</b>       | <b>\$226,800</b>       | <b>\$501,592</b>    | <b>\$1,583,497</b>     | <b>\$1,615,167</b>       |
| <b>29001 Equal Access -Admin<br/>Surplus/(Deficit)</b>  | <b>(\$191,408)</b>     | <b>(\$226,800)</b>     | <b>(\$501,592)</b>  | <b>(\$1,583,497)</b>   | <b>(\$1,615,167)</b>     |
| <b>29002 Equal Access -Grants</b>                       |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                         |                        |                        |                     |                        |                          |
| Grants                                                  | \$25,435,549           | \$25,599,900           | \$40,309,921        | \$30,701,700           | \$30,701,700             |
| Other Revenue                                           | 479,829                | 490,000                | 384,326             | 580,300                | \$580,300                |
| <b>Revenues Total</b>                                   | <b>\$25,915,378</b>    | <b>\$26,089,900</b>    | <b>\$40,694,247</b> | <b>\$31,282,000</b>    | <b>\$31,282,000</b>      |
| <b>Expenses</b>                                         |                        |                        |                     |                        |                          |
| Legal Services Grants                                   | \$25,677,762           | \$25,614,900           | \$40,197,933        | \$31,336,721           | \$31,963,455             |
| <b>Expenses Total</b>                                   | <b>\$25,677,762</b>    | <b>\$25,614,900</b>    | <b>\$40,197,933</b> | <b>\$31,336,721</b>    | <b>\$31,963,455</b>      |
| <b>29002 Equal Access -Grants<br/>Surplus/(Deficit)</b> | <b>\$237,616</b>       | <b>\$475,000</b>       | <b>\$496,314</b>    | <b>(\$54,721)</b>      | <b>(\$681,455)</b>       |

**STATE BAR**  
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| <b>ACCESS &amp; INCLUSION</b>                         | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|-------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| <b>32 Justice Gap Fund - BU</b>                       |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                       |                        |                        |                     |                        |                          |
| Voluntary Fees & Donations                            | \$980,045              | \$1,232,000            | \$1,591,790         | \$856,700              | \$860,984                |
| Other Revenue                                         | 51,313                 | 17,100                 | 89,890              | 66,500                 | \$66,500                 |
| <b>Revenues Total</b>                                 | <b>\$1,031,358</b>     | <b>\$1,249,100</b>     | <b>\$1,681,680</b>  | <b>\$923,200</b>       | <b>\$927,484</b>         |
| <b>Expenses</b>                                       |                        |                        |                     |                        |                          |
| Indirect Costs                                        | \$6,553                | \$7,000                | \$7,000             | \$4,226                | \$4,311                  |
| <b>Expenses Total</b>                                 | <b>\$6,553</b>         | <b>\$7,000</b>         | <b>\$7,000</b>      | <b>\$4,226</b>         | <b>\$4,311</b>           |
| <b>Interfund Transfers</b>                            |                        |                        |                     |                        |                          |
| Interfund Transfers Out                               | \$0                    | \$0                    | \$2,750,000         | \$1,000,000            | \$1,020,000              |
| <b>Interfund Transfers Total</b>                      | <b>\$0</b>             | <b>\$0</b>             | <b>\$2,750,000</b>  | <b>\$1,000,000</b>     | <b>\$1,020,000</b>       |
| <b>32 Justice Gap Fund - BU<br/>Surplus/(Deficit)</b> | <b>\$1,024,805</b>     | <b>\$1,242,100</b>     | <b>\$4,424,680</b>  | <b>\$1,918,974</b>     | <b>\$1,943,173</b>       |
| <b>37 Bank Settlement Fund</b>                        |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                       |                        |                        |                     |                        |                          |
| Other Revenue                                         | \$658,219              | \$50,000               | \$497,261           | \$69,100               | \$69,100                 |
| <b>Revenues Total</b>                                 | <b>\$658,219</b>       | <b>\$50,000</b>        | <b>\$497,261</b>    | <b>\$69,100</b>        | <b>\$69,100</b>          |
| <b>37 Bank Settlement Fund<br/>Surplus/(Deficit)</b>  | <b>\$658,219</b>       | <b>\$50,000</b>        | <b>\$497,261</b>    | <b>\$69,100</b>        | <b>\$69,100</b>          |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b>ACCESS &amp; INCLUSION</b>                               | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>  | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|-------------------------------------------------------------|------------------------|------------------------|----------------------|------------------------|--------------------------|
| <b>37001 B of A-Second Settlement</b>                       |                        |                        |                      |                        |                          |
| <b>Revenues</b>                                             |                        |                        |                      |                        |                          |
| Grants                                                      | \$0                    | \$0                    | \$601                | \$285                  | \$285                    |
| <b>Revenues Total</b>                                       | <b>\$0</b>             | <b>\$0</b>             | <b>\$601</b>         | <b>\$285</b>           | <b>\$285</b>             |
| <b>Expenses</b>                                             |                        |                        |                      |                        |                          |
| Personnel Expense                                           | \$129,378              | \$100,000              | \$119,196            | \$145,212              | \$148,116                |
| Legal Services Grants                                       | 9,891,289              | 9,452,800              | 9,452,789            | 11,545,482             | \$11,776,392             |
| Supplies and Equipment                                      | 0                      | 13,800                 | 0                    | 11,300                 | \$11,526                 |
| Other Expense                                               | 0                      | 4,500                  | 0                    | 4,500                  | \$4,590                  |
| Indirect Costs                                              | 25,298                 | 31,800                 | 31,800               | 58,525                 | \$59,695                 |
| <b>Expenses Total</b>                                       | <b>\$10,045,965</b>    | <b>\$9,602,900</b>     | <b>\$9,603,785</b>   | <b>\$11,765,019</b>    | <b>\$12,000,319</b>      |
| <b>37001 B of A-Second Settlement<br/>Surplus/(Deficit)</b> | <b>(\$10,045,965)</b>  | <b>(\$9,602,900)</b>   | <b>(\$9,603,184)</b> | <b>(\$11,764,733)</b>  | <b>(\$12,000,034)</b>    |
| <b>ACCESS &amp; INCLUSION<br/>Surplus/(Deficit)</b>         | <b>\$1,761,842</b>     | <b>(\$10,698,600)</b>  | <b>\$15,854,532</b>  | <b>(\$23,661,476)</b>  | <b>(\$25,688,050)</b>    |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>ADMISSIONS</u></b>                               | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>  | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|--------------------------------------------------------|------------------------|------------------------|----------------------|------------------------|--------------------------|
| <b>20 Admissions Assets BU</b>                         |                        |                        |                      |                        |                          |
| <b>Revenues</b>                                        |                        |                        |                      |                        |                          |
| Other Revenue                                          | \$160,828              | \$0                    | (\$19,013)           | \$67,362               | \$67,362                 |
| <b>Revenues Total</b>                                  | <b>\$160,828</b>       | <b>\$0</b>             | <b>(\$19,013)</b>    | <b>\$67,362</b>        | <b>\$67,362</b>          |
| <b>Expenses</b>                                        |                        |                        |                      |                        |                          |
| Supplies and Equipment                                 | \$0                    | \$1,000                | \$0                  | \$0                    | \$0                      |
| Indirect Costs                                         | 5,242                  | 100                    | 100                  | 82                     | \$84                     |
| <b>Expenses Total</b>                                  | <b>\$5,242</b>         | <b>\$1,100</b>         | <b>\$100</b>         | <b>\$82</b>            | <b>\$84</b>              |
| <b>Interfund Transfers</b>                             |                        |                        |                      |                        |                          |
| Interfund Transfers Out                                | \$100,000              | \$100,000              | \$100,000            | \$825,000              | \$102,000                |
| <b>Interfund Transfers Total</b>                       | <b>\$100,000</b>       | <b>\$100,000</b>       | <b>\$100,000</b>     | <b>\$825,000</b>       | <b>\$102,000</b>         |
| <b>20 Admissions Assets BU<br/>Surplus/(Deficit)</b>   | <b>\$255,586</b>       | <b>\$98,900</b>        | <b>\$80,887</b>      | <b>\$892,280</b>       | <b>\$169,278</b>         |
| <b>20001 Admissions Overhead</b>                       |                        |                        |                      |                        |                          |
| <b>Expenses</b>                                        |                        |                        |                      |                        |                          |
| Personnel Expense                                      | \$510,369              | \$855,400              | \$707,475            | \$671,010              | \$684,430                |
| Services                                               | 116,184                | 129,700                | 189,834              | 139,800                | \$142,596                |
| Supplies and Equipment                                 | 6,095                  | 21,500                 | 4,432                | 11,681                 | \$11,915                 |
| Other Expense                                          | 104,847                | 108,700                | 102,214              | 156,700                | \$159,834                |
| Indirect Costs                                         | 361,762                | 383,300                | 383,300              | 295,143                | \$301,045                |
| <b>Expenses Total</b>                                  | <b>\$1,099,258</b>     | <b>\$1,498,600</b>     | <b>\$1,387,254</b>   | <b>\$1,274,334</b>     | <b>\$1,299,821</b>       |
| <b>20001 Admissions Overhead<br/>Surplus/(Deficit)</b> | <b>(\$1,099,258)</b>   | <b>(\$1,498,600)</b>   | <b>(\$1,387,254)</b> | <b>(\$1,274,334)</b>   | <b>(\$1,299,821)</b>     |



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| <b><u>ADMISSIONS</u></b>                                | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>   | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|---------------------------------------------------------|------------------------|------------------------|-----------------------|------------------------|--------------------------|
| <b>20002 Admission Operations</b>                       |                        |                        |                       |                        |                          |
| <b>Expenses</b>                                         |                        |                        |                       |                        |                          |
| Personnel Expense                                       | \$2,542,968            | \$2,760,200            | \$2,730,702           | \$2,075,889            | \$2,117,407              |
| Services                                                | 5,053,521              | 4,990,400              | 5,766,296             | 5,612,469              | \$5,724,718              |
| Supplies and Equipment                                  | 336,054                | 359,300                | 328,561               | 316,841                | \$323,178                |
| Other Expense                                           | 143,677                | 158,700                | 159,957               | 146,200                | \$149,124                |
| Indirect Costs                                          | 1,109,597              | 1,923,900              | 1,923,900             | 1,971,918              | \$2,011,357              |
| <b>Expenses Total</b>                                   | <b>\$9,185,817</b>     | <b>\$10,192,500</b>    | <b>\$10,909,416</b>   | <b>\$10,123,317</b>    | <b>\$10,325,784</b>      |
| <b>20002 Admission Operations<br/>Surplus/(Deficit)</b> | <b>(\$9,185,817)</b>   | <b>(\$10,192,500)</b>  | <b>(\$10,909,416)</b> | <b>(\$10,123,317)</b>  | <b>(\$10,325,784)</b>    |

**20004 Admissions Administration**

|                                                              |                      |                      |                      |                      |                      |
|--------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| <b>Expenses</b>                                              |                      |                      |                      |                      |                      |
| Personnel Expense                                            | \$437,181            | \$657,200            | \$567,149            | \$730,643            | \$745,256            |
| Services                                                     | 284,968              | 308,100              | 213,485              | 298,450              | \$304,419            |
| Supplies and Equipment                                       | 135,060              | 84,100               | 12,988               | 55,660               | \$56,773             |
| Other Expense                                                | 0                    | 500                  | 649                  | 500                  | \$510                |
| Indirect Costs                                               | 484,073              | 609,000              | 609,000              | 425,040              | \$433,541            |
| <b>Expenses Total</b>                                        | <b>\$1,341,282</b>   | <b>\$1,658,900</b>   | <b>\$1,403,271</b>   | <b>\$1,510,293</b>   | <b>\$1,540,499</b>   |
| <b>20004 Admissions Administration<br/>Surplus/(Deficit)</b> | <b>(\$1,341,282)</b> | <b>(\$1,658,900)</b> | <b>(\$1,403,271)</b> | <b>(\$1,510,293)</b> | <b>(\$1,540,499)</b> |

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| <b><u>ADMISSIONS</u></b>                                 | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| <b>20007 Law School Regulation</b>                       |                        |                        |                     |                        |                          |
| <b>Expenses</b>                                          |                        |                        |                     |                        |                          |
| Personnel Expense                                        | \$189,395              | \$343,500              | \$373,043           | \$412,257              | \$420,503                |
| Services                                                 | 31,459                 | 70,200                 | 14,810              | 60,200                 | \$61,404                 |
| Supplies and Equipment                                   | 3,493                  | 5,100                  | 2,868               | 3,854                  | \$3,932                  |
| Other Expense                                            | 9,345                  | 30,000                 | 10,987              | 30,000                 | \$30,600                 |
| Indirect Costs                                           | 160,643                | 216,200                | 216,200             | 164,782                | \$168,077                |
| <b>Expenses Total</b>                                    | <b>\$394,336</b>       | <b>\$665,000</b>       | <b>\$617,908</b>    | <b>\$671,094</b>       | <b>\$684,515</b>         |
| <b>20007 Law School Regulation<br/>Surplus/(Deficit)</b> | <b>(\$394,336)</b>     | <b>(\$665,000)</b>     | <b>(\$617,908)</b>  | <b>(\$671,094)</b>     | <b>(\$684,515)</b>       |
| <b>20009 Admissions Revenue</b>                          |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                          |                        |                        |                     |                        |                          |
| Exam Fees                                                | \$14,310,118           | \$13,690,600           | \$13,571,993        | \$13,382,380           | \$13,382,380             |
| Other Revenue                                            | 8,120,205              | 7,251,100              | 8,017,907           | 7,435,900              | \$7,435,900              |
| <b>Revenues Total</b>                                    | <b>\$22,430,323</b>    | <b>\$20,941,700</b>    | <b>\$21,589,900</b> | <b>\$20,818,280</b>    | <b>\$20,818,280</b>      |
| <b>Expenses</b>                                          |                        |                        |                     |                        |                          |
| Services                                                 | \$0                    | \$0                    | (\$57,362)          | \$0                    | \$0                      |
| Supplies and Equipment                                   | 0                      | 0                      | 143                 | 146                    | \$149                    |
| Indirect Costs                                           | 3,724                  | 2,700                  | 2,700               | 8                      | \$8                      |
| <b>Expenses Total</b>                                    | <b>\$3,724</b>         | <b>\$2,700</b>         | <b>(\$54,519)</b>   | <b>\$154</b>           | <b>\$157</b>             |
| <b>20009 Admissions Revenue<br/>Surplus/(Deficit)</b>    | <b>\$22,426,599</b>    | <b>\$20,939,000</b>    | <b>\$21,644,419</b> | <b>\$20,818,126</b>    | <b>\$20,818,123</b>      |

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| <b><u>ADMISSIONS</u></b>                                   | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>  | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|------------------------------------------------------------|------------------------|------------------------|----------------------|------------------------|--------------------------|
| <b>20011 Examination Development</b>                       |                        |                        |                      |                        |                          |
| <b>Expenses</b>                                            |                        |                        |                      |                        |                          |
| Personnel Expense                                          | \$355,714              | \$375,100              | \$376,344            | \$354,433              | \$361,521                |
| Services                                                   | 459,422                | 565,600                | 391,757              | 565,600                | \$576,912                |
| Supplies and Equipment                                     | 2,087                  | 4,500                  | 2,563                | 3,469                  | \$3,539                  |
| Other Expense                                              | 18,107                 | 15,100                 | 13,936               | 16,500                 | \$16,830                 |
| Indirect Costs                                             | 193,502                | 253,800                | 253,800              | 237,001                | \$241,741                |
| <b>Expenses Total</b>                                      | <b>\$1,028,832</b>     | <b>\$1,214,100</b>     | <b>\$1,038,400</b>   | <b>\$1,177,002</b>     | <b>\$1,200,543</b>       |
| <b>20011 Examination Development<br/>Surplus/(Deficit)</b> | <b>(\$1,028,832)</b>   | <b>(\$1,214,100)</b>   | <b>(\$1,038,400)</b> | <b>(\$1,177,002)</b>   | <b>(\$1,200,543)</b>     |
| <b>20013 Examination Grading</b>                           |                        |                        |                      |                        |                          |
| <b>Expenses</b>                                            |                        |                        |                      |                        |                          |
| Personnel Expense                                          | \$607,608              | \$654,100              | \$684,202            | \$725,308              | \$739,814                |
| Services                                                   | 1,412,754              | 1,635,400              | 1,321,172            | 1,580,900              | \$1,612,518              |
| Supplies and Equipment                                     | 34,196                 | 41,600                 | 22,359               | 39,068                 | \$39,850                 |
| Other Expense                                              | 60,486                 | 85,400                 | 62,174               | 85,400                 | \$87,108                 |
| Indirect Costs                                             | 560,554                | 620,700                | 620,700              | 638,170                | \$650,933                |
| <b>Expenses Total</b>                                      | <b>\$2,675,598</b>     | <b>\$3,037,200</b>     | <b>\$2,710,607</b>   | <b>\$3,068,846</b>     | <b>\$3,130,223</b>       |
| <b>20013 Examination Grading<br/>Surplus/(Deficit)</b>     | <b>(\$2,675,598)</b>   | <b>(\$3,037,200)</b>   | <b>(\$2,710,607)</b> | <b>(\$3,068,846)</b>   | <b>(\$3,130,223)</b>     |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>ADMISSIONS</u></b>                                          | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>  | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|-------------------------------------------------------------------|------------------------|------------------------|----------------------|------------------------|--------------------------|
| <b>20019 Moral Character Determinations</b>                       |                        |                        |                      |                        |                          |
| <b>Expenses</b>                                                   |                        |                        |                      |                        |                          |
| Personnel Expense                                                 | \$1,315,714            | \$1,777,700            | \$1,481,203          | \$2,702,953            | \$2,757,012              |
| Services                                                          | 23,920                 | 65,000                 | 19,491               | 64,500                 | \$65,790                 |
| Supplies and Equipment                                            | 16,954                 | 19,300                 | 18,579               | 23,101                 | \$23,563                 |
| Other Expense                                                     | 20,944                 | 11,300                 | 28,707               | 10,300                 | \$10,506                 |
| Indirect Costs                                                    | 1,013,191              | 1,184,700              | 1,184,700            | 1,327,585              | \$1,354,137              |
| <b>Expenses Total</b>                                             | <b>\$2,390,724</b>     | <b>\$3,058,000</b>     | <b>\$2,732,680</b>   | <b>\$4,128,439</b>     | <b>\$4,211,008</b>       |
| <b>20019 Moral Character<br/>Determinations Surplus/(Deficit)</b> | <b>(\$2,390,724)</b>   | <b>(\$3,058,000)</b>   | <b>(\$2,732,680)</b> | <b>(\$4,128,439)</b>   | <b>(\$4,211,008)</b>     |
| <b>20023 Special Admissions</b>                                   |                        |                        |                      |                        |                          |
| <b>Expenses</b>                                                   |                        |                        |                      |                        |                          |
| Personnel Expense                                                 | \$191,666              | \$204,400              | \$210,284            | \$317,998              | \$324,358                |
| Services                                                          | 241                    | 200                    | 0                    | 200                    | \$204                    |
| Supplies and Equipment                                            | 2,228                  | 2,700                  | 1,860                | 2,007                  | \$2,047                  |
| Indirect Costs                                                    | 151,052                | 226,200                | 226,200              | 176,969                | \$180,509                |
| <b>Expenses Total</b>                                             | <b>\$345,186</b>       | <b>\$433,500</b>       | <b>\$438,344</b>     | <b>\$497,174</b>       | <b>\$507,118</b>         |
| <b>20023 Special Admissions<br/>Surplus/(Deficit)</b>             | <b>(\$345,186)</b>     | <b>(\$433,500)</b>     | <b>(\$438,344)</b>   | <b>(\$497,174)</b>     | <b>(\$507,118)</b>       |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>ADMISSIONS</u></b>                                       | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| <b>24 Legal Specialization -Asset BU</b>                       |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                                |                        |                        |                     |                        |                          |
| Other Revenue                                                  | \$81,056               | \$0                    | \$6,029             | \$41,365               | \$41,365                 |
| <b>Revenues Total</b>                                          | <b>\$81,056</b>        | <b>\$0</b>             | <b>\$6,029</b>      | <b>\$41,365</b>        | <b>\$41,365</b>          |
|                                                                |                        |                        |                     |                        |                          |
| <b>Interfund Transfers</b>                                     |                        |                        |                     |                        |                          |
| Interfund Transfers In                                         | \$100,000              | \$100,000              | \$100,000           | \$100,000              | \$100,000                |
| <b>Interfund Transfers Total</b>                               | <b>\$100,000</b>       | <b>\$100,000</b>       | <b>\$100,000</b>    | <b>\$100,000</b>       | <b>\$100,000</b>         |
|                                                                |                        |                        |                     |                        |                          |
| <b>24 Legal Specialization -Asset BU<br/>Surplus/(Deficit)</b> | <b>\$181,056</b>       | <b>\$100,000</b>       | <b>\$106,029</b>    | <b>\$141,365</b>       | <b>\$141,365</b>         |
|                                                                |                        |                        |                     |                        |                          |
| <b>24001 Legal Specialization</b>                              |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                                |                        |                        |                     |                        |                          |
| Exam Fees                                                      | \$106,404              | \$244,700              | \$393,614           | \$276,100              | \$276,100                |
| Other Revenue                                                  | 2,122,888              | 1,729,500              | 2,030,862           | 1,814,011              | \$1,814,011              |
| <b>Revenues Total</b>                                          | <b>\$2,229,292</b>     | <b>\$1,974,200</b>     | <b>\$2,424,475</b>  | <b>\$2,090,111</b>     | <b>\$2,090,111</b>       |
|                                                                |                        |                        |                     |                        |                          |
| <b>Expenses</b>                                                |                        |                        |                     |                        |                          |
| Personnel Expense                                              | \$715,343              | \$556,500              | \$404,768           | \$754,639              | \$769,732                |
| Services                                                       | 1,032,471              | 538,900                | 197,337             | 321,500                | \$327,930                |
| Supplies and Equipment                                         | 31,195                 | 99,400                 | 25,604              | 436,112                | \$444,834                |
| Other Expense                                                  | 50,665                 | 161,200                | 43,474              | 156,800                | \$159,936                |
| Indirect Costs                                                 | 789,199                | 743,300                | 743,300             | 439,485                | \$448,275                |
| <b>Expenses Total</b>                                          | <b>\$2,618,874</b>     | <b>\$2,099,300</b>     | <b>\$1,414,483</b>  | <b>\$2,108,537</b>     | <b>\$2,150,707</b>       |
|                                                                |                        |                        |                     |                        |                          |
| <b>24001 Legal Specialization<br/>Surplus/(Deficit)</b>        | <b>(\$389,582)</b>     | <b>(\$125,100)</b>     | <b>\$1,009,992</b>  | <b>(\$18,426)</b>      | <b>(\$60,597)</b>        |
|                                                                |                        |                        |                     |                        |                          |
| <b>ADMISSIONS Surplus/(Deficit)</b>                            | <b>\$4,012,626</b>     | <b>(\$745,000)</b>     | <b>\$1,603,446</b>  | <b>(\$617,155)</b>     | <b>(\$1,831,340)</b>     |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>ATTORNEY REGULATION AND<br/>CONSUMER RESOURCES</u></b> | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|--------------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
|--------------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|

**10201 Child & Family Support**

**Expenses**

|                        |                 |                  |                  |                  |                  |
|------------------------|-----------------|------------------|------------------|------------------|------------------|
| Personnel Expense      | \$61,750        | \$66,200         | \$65,460         | \$71,953         | \$73,392         |
| Services               | 0               | 2,700            | 0                | 2,700            | \$2,754          |
| Supplies and Equipment | 1,336           | 1,400            | 841              | 1,396            | \$1,424          |
| Indirect Costs         | 32,706          | 36,500           | 36,500           | 26,900           | \$27,438         |
| <b>Expenses Total</b>  | <b>\$95,793</b> | <b>\$106,800</b> | <b>\$102,801</b> | <b>\$102,949</b> | <b>\$105,008</b> |

|                                                               |                   |                    |                    |                    |                    |
|---------------------------------------------------------------|-------------------|--------------------|--------------------|--------------------|--------------------|
| <b>10201 Child &amp; Family Support<br/>Surplus/(Deficit)</b> | <b>(\$95,793)</b> | <b>(\$106,800)</b> | <b>(\$102,801)</b> | <b>(\$102,949)</b> | <b>(\$105,008)</b> |
|---------------------------------------------------------------|-------------------|--------------------|--------------------|--------------------|--------------------|

**10251 Atty Reg & Consumer Resources**

**Revenues**

|                       |                  |                  |                  |                  |                  |
|-----------------------|------------------|------------------|------------------|------------------|------------------|
| Other Revenue         | \$154,326        | \$212,600        | \$269,027        | \$255,305        | \$255,305        |
| <b>Revenues Total</b> | <b>\$154,326</b> | <b>\$212,600</b> | <b>\$269,027</b> | <b>\$255,305</b> | <b>\$255,305</b> |

**Expenses**

|                        |                    |                    |                    |                    |                    |
|------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Personnel Expense      | \$3,059,174        | \$3,408,100        | \$3,177,669        | \$3,630,290        | \$3,702,896        |
| Services               | 89,400             | 140,100            | 118,132            | 110,100            | \$112,302          |
| Supplies and Equipment | 54,966             | 194,800            | 80,559             | 118,662            | \$121,035          |
| Other Expense          | 1,339              | 19,200             | 5,675              | 3,000              | \$3,060            |
| Indirect Costs         | 1,552,018          | 2,216,500          | 2,216,500          | 1,544,016          | \$1,574,896        |
| <b>Expenses Total</b>  | <b>\$4,756,896</b> | <b>\$5,978,700</b> | <b>\$5,598,535</b> | <b>\$5,406,068</b> | <b>\$5,514,189</b> |

|                                                                      |                      |                      |                      |                      |                      |
|----------------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| <b>10251 Atty Reg &amp; Consumer<br/>Resources Surplus/(Deficit)</b> | <b>(\$4,602,570)</b> | <b>(\$5,766,100)</b> | <b>(\$5,329,508)</b> | <b>(\$5,150,763)</b> | <b>(\$5,258,884)</b> |
|----------------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>ATTORNEY REGULATION AND<br/>CONSUMER RESOURCES</u></b> | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|--------------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
|--------------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|

**10252 Transition Assistance Services**

**Expenses**

|                        |                 |            |                 |            |            |
|------------------------|-----------------|------------|-----------------|------------|------------|
| Services               | \$10,900        | \$0        | \$14,600        | \$0        | \$0        |
| Supplies and Equipment | 0               | 0          | 0               | 0          | \$0        |
| <b>Expenses Total</b>  | <b>\$10,900</b> | <b>\$0</b> | <b>\$14,600</b> | <b>\$0</b> | <b>\$0</b> |

|                                                                   |                   |            |                   |            |            |
|-------------------------------------------------------------------|-------------------|------------|-------------------|------------|------------|
| <b>10252 Transition Assistance<br/>Services Surplus/(Deficit)</b> | <b>(\$10,900)</b> | <b>\$0</b> | <b>(\$14,600)</b> | <b>\$0</b> | <b>\$0</b> |
|-------------------------------------------------------------------|-------------------|------------|-------------------|------------|------------|

**10253 MCLE Regulation**

**Revenues**

|                       |                  |                  |                  |                  |                  |
|-----------------------|------------------|------------------|------------------|------------------|------------------|
| Other Revenue         | \$846,745        | \$773,300        | \$614,318        | \$777,524        | \$777,524        |
| <b>Revenues Total</b> | <b>\$846,745</b> | <b>\$773,300</b> | <b>\$614,318</b> | <b>\$777,524</b> | <b>\$777,524</b> |

**Expenses**

|                        |                 |                 |                |                 |                 |
|------------------------|-----------------|-----------------|----------------|-----------------|-----------------|
| Personnel Expense      | \$0             | \$2,500         | \$0            | \$2,500         | \$2,550         |
| Services               | 0               | 600             | 0              | 600             | \$612           |
| Supplies and Equipment | 20,974          | 21,000          | 4,182          | 21,839          | \$22,276        |
| Other Expense          | 0               | 1,200           | 0              | 1,000           | \$1,020         |
| Indirect Costs         | (5,149)         | 4,400           | 4,400          | 1,915           | \$1,954         |
| <b>Expenses Total</b>  | <b>\$15,825</b> | <b>\$29,700</b> | <b>\$8,582</b> | <b>\$27,855</b> | <b>\$28,412</b> |

|                                                    |                  |                  |                  |                  |                  |
|----------------------------------------------------|------------------|------------------|------------------|------------------|------------------|
| <b>10253 MCLE Regulation<br/>Surplus/(Deficit)</b> | <b>\$830,920</b> | <b>\$743,600</b> | <b>\$605,736</b> | <b>\$749,670</b> | <b>\$749,112</b> |
|----------------------------------------------------|------------------|------------------|------------------|------------------|------------------|

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>ATTORNEY REGULATION AND<br/>CONSUMER RESOURCES</u></b>                | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>  | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|-----------------------------------------------------------------------------|------------------------|------------------------|----------------------|------------------------|--------------------------|
| <b>10503 Mandatory Fee Arb Committee</b>                                    |                        |                        |                      |                        |                          |
| <b>Expenses</b>                                                             |                        |                        |                      |                        |                          |
| Services                                                                    | \$153                  | \$1,100                | \$1,774              | \$0                    | \$0                      |
| Supplies and Equipment                                                      | 257                    | 2,200                  | 17                   | 1                      | \$1                      |
| Other Expense                                                               | 20,182                 | 17,900                 | 7,452                | 0                      | \$0                      |
| Indirect Costs                                                              | 1,627                  | 1,700                  | 1,700                | 0                      | \$0                      |
| <b>Expenses Total</b>                                                       | <b>\$22,219</b>        | <b>\$22,900</b>        | <b>\$10,943</b>      | <b>\$1</b>             | <b>\$1</b>               |
| <b>10503 Mandatory Fee Arb<br/>Committee Surplus/(Deficit)</b>              | <b>(\$22,219)</b>      | <b>(\$22,900)</b>      | <b>(\$10,943)</b>    | <b>(\$1)</b>           | <b>(\$1)</b>             |
| <b>10504 Mandatory Fee Arbitration</b>                                      |                        |                        |                      |                        |                          |
| <b>Revenues</b>                                                             |                        |                        |                      |                        |                          |
| Other Revenue                                                               | \$30,142               | \$44,000               | \$41,003             | \$35,000               | \$35,000                 |
| <b>Revenues Total</b>                                                       | <b>\$30,142</b>        | <b>\$44,000</b>        | <b>\$41,003</b>      | <b>\$35,000</b>        | <b>\$35,000</b>          |
| <b>Expenses</b>                                                             |                        |                        |                      |                        |                          |
| Services                                                                    | \$37,878               | \$57,400               | \$27,175             | \$57,400               | \$58,548                 |
| Supplies and Equipment                                                      | 5,880                  | 13,700                 | 7,261                | 9,504                  | \$9,694                  |
| Other Expense                                                               | 2,315                  | 8,900                  | 1,144                | 7,700                  | \$7,854                  |
| Indirect Costs                                                              | 9,151                  | 6,600                  | 6,600                | 5,409                  | \$5,518                  |
| <b>Expenses Total</b>                                                       | <b>\$55,224</b>        | <b>\$86,600</b>        | <b>\$42,180</b>      | <b>\$80,014</b>        | <b>\$81,614</b>          |
| <b>10504 Mandatory Fee Arbitration<br/>Surplus/(Deficit)</b>                | <b>(\$25,082)</b>      | <b>(\$42,600)</b>      | <b>(\$1,177)</b>     | <b>(\$45,014)</b>      | <b>(\$46,614)</b>        |
| <b>ATTORNEY REGULATION AND<br/>CONSUMER RESOURCES<br/>Surplus/(Deficit)</b> | <b>(\$3,925,643)</b>   | <b>(\$5,194,800)</b>   | <b>(\$4,853,293)</b> | <b>(\$4,549,057)</b>   | <b>(\$4,661,395)</b>     |



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| <b><u>PROFESSIONAL SUPPORT &amp;<br/>CLIENT SECURITY</u></b>   | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>  | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------------------------------------------|------------------------|------------------------|----------------------|------------------------|--------------------------|
| <b>10601 Probation</b>                                         |                        |                        |                      |                        |                          |
| <b>Expenses</b>                                                |                        |                        |                      |                        |                          |
| Personnel Expense                                              | \$961,348              | \$1,126,000            | \$1,129,700          | \$1,298,267            | \$1,324,233              |
| Services                                                       | 1,362                  | 600                    | 13,398               | 28,000                 | \$28,560                 |
| Supplies and Equipment                                         | 11,483                 | 18,700                 | 10,044               | 17,048                 | \$17,389                 |
| Other Expense                                                  | 868                    | 1,300                  | 2,442                | 2,500                  | \$2,550                  |
| Indirect Costs                                                 | 420,909                | 508,400                | 508,400              | 764,283                | \$779,569                |
| <b>Expenses Total</b>                                          | <b>\$1,395,970</b>     | <b>\$1,655,000</b>     | <b>\$1,663,983</b>   | <b>\$2,110,098</b>     | <b>\$2,152,300</b>       |
| <b>10601 Probation Surplus/(Deficit)</b>                       | <b>(\$1,395,970)</b>   | <b>(\$1,655,000)</b>   | <b>(\$1,663,983)</b> | <b>(\$2,110,098)</b>   | <b>(\$2,152,300)</b>     |
| <b>21 Lawyer Assist Program-Asset BU</b>                       |                        |                        |                      |                        |                          |
| <b>Revenues</b>                                                |                        |                        |                      |                        |                          |
| Mandatory Fees                                                 | \$2,099,896            | \$2,107,000            | \$2,085,448          | \$216,843              | \$2,107,169              |
| Other Revenue                                                  | 57,153                 | 20,000                 | 105,130              | 75,966                 | \$75,966                 |
| <b>Revenues Total</b>                                          | <b>\$2,157,048</b>     | <b>\$2,127,000</b>     | <b>\$2,190,578</b>   | <b>\$292,809</b>       | <b>\$2,183,134</b>       |
| <b>Expenses</b>                                                |                        |                        |                      |                        |                          |
| Indirect Costs                                                 | \$11,677               | \$10,200               | \$10,200             | \$1,035                | \$1,056                  |
| <b>Expenses Total</b>                                          | <b>\$11,677</b>        | <b>\$10,200</b>        | <b>\$10,200</b>      | <b>\$1,035</b>         | <b>\$1,056</b>           |
| <b>21 Lawyer Assist Program-Asset<br/>BU Surplus/(Deficit)</b> | <b>\$2,145,371</b>     | <b>\$2,116,800</b>     | <b>\$2,180,378</b>   | <b>\$291,774</b>       | <b>\$2,182,079</b>       |

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| <b><u>PROFESSIONAL SUPPORT &amp;<br/>CLIENT SECURITY</u></b> | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>  | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|--------------------------------------------------------------|------------------------|------------------------|----------------------|------------------------|--------------------------|
| <b>21000 Lawyer Assistance Program</b>                       |                        |                        |                      |                        |                          |
| <b>Expenses</b>                                              |                        |                        |                      |                        |                          |
| Personnel Expense                                            | \$1,007,747            | \$1,249,700            | \$1,113,171          | \$1,398,094            | \$1,426,056              |
| Services                                                     | 222,460                | 174,900                | 399,443              | 370,850                | \$378,267                |
| Supplies and Equipment                                       | 20,663                 | 26,800                 | 15,980               | 20,381                 | \$20,788                 |
| Other Expense                                                | 36,258                 | 82,100                 | 114,581              | 127,697                | \$130,251                |
| Indirect Costs                                               | 385,597                | 473,200                | 473,200              | 546,855                | \$557,792                |
| <b>Expenses Total</b>                                        | <b>\$1,672,725</b>     | <b>\$2,006,700</b>     | <b>\$2,116,374</b>   | <b>\$2,463,878</b>     | <b>\$2,513,155</b>       |
| <b>21000 Lawyer Assistance Program<br/>Surplus/(Deficit)</b> | <b>(\$1,672,725)</b>   | <b>(\$2,006,700)</b>   | <b>(\$2,116,374)</b> | <b>(\$2,463,878)</b>   | <b>(\$2,513,155)</b>     |
| <b>27 Client Security -Asset BU</b>                          |                        |                        |                      |                        |                          |
| <b>Revenues</b>                                              |                        |                        |                      |                        |                          |
| Mandatory Fees                                               | \$8,012,838            | \$7,927,300            | \$7,895,900          | \$15,854,052           | \$15,933,322             |
| Other Revenue                                                | 56,709                 | 49,400                 | 124,074              | 65,590                 | \$65,590                 |
| <b>Revenues Total</b>                                        | <b>\$8,069,547</b>     | <b>\$7,976,700</b>     | <b>\$8,019,974</b>   | <b>\$15,919,642</b>    | <b>\$15,998,912</b>      |
| <b>Expenses</b>                                              |                        |                        |                      |                        |                          |
| Indirect Costs                                               | \$55,138               | \$38,400               | \$38,400             | \$78,215               | \$79,779                 |
| <b>Expenses Total</b>                                        | <b>\$55,138</b>        | <b>\$38,400</b>        | <b>\$38,400</b>      | <b>\$78,215</b>        | <b>\$79,779</b>          |
| <b>27 Client Security -Asset BU<br/>Surplus/(Deficit)</b>    | <b>\$8,014,408</b>     | <b>\$7,938,300</b>     | <b>\$7,981,574</b>   | <b>\$15,841,427</b>    | <b>\$15,919,133</b>      |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>PROFESSIONAL SUPPORT &amp;<br/>CLIENT SECURITY</u></b>            | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>  | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|-------------------------------------------------------------------------|------------------------|------------------------|----------------------|------------------------|--------------------------|
| <b>27001 CSF Administration</b>                                         |                        |                        |                      |                        |                          |
| <b>Expenses</b>                                                         |                        |                        |                      |                        |                          |
| Personnel Expense                                                       | \$1,285,163            | \$1,456,900            | \$1,427,780          | \$1,881,756            | \$1,919,391              |
| Services                                                                | 4,564                  | 10,900                 | 6,135                | 10,900                 | \$11,118                 |
| Supplies and Equipment                                                  | 25,675                 | 29,700                 | 16,290               | 23,986                 | \$24,466                 |
| Other Expense                                                           | 2,515                  | 5,200                  | 2,337                | 4,200                  | \$4,284                  |
| Indirect Costs                                                          | 512,585                | 542,700                | 542,700              | 807,159                | \$823,302                |
| CSF Payments                                                            | 9,187,591              | 6,900,000              | 6,888,776            | 13,600,000             | \$13,872,000             |
| Reimbursements                                                          | (329,304)              | (485,000)              | (405,934)            | (485,000)              | (\$494,700)              |
| <b>Expenses Total</b>                                                   | <b>\$10,688,788</b>    | <b>\$8,460,400</b>     | <b>\$8,478,083</b>   | <b>\$15,843,000</b>    | <b>\$16,159,860</b>      |
| <b>27001 CSF Administration<br/>Surplus/(Deficit)</b>                   | <b>(\$10,688,788)</b>  | <b>(\$8,460,400)</b>   | <b>(\$8,478,083)</b> | <b>(\$15,843,000)</b>  | <b>(\$16,159,860)</b>    |
| <b>27002 CSF Commission</b>                                             |                        |                        |                      |                        |                          |
| <b>Expenses</b>                                                         |                        |                        |                      |                        |                          |
| Supplies and Equipment                                                  | \$239                  | \$300                  | \$165                | \$300                  | \$306                    |
| Other Expense                                                           | 6,339                  | 7,900                  | 4,589                | 7,900                  | \$8,058                  |
| Indirect Costs                                                          | 4,733                  | 700                    | 700                  | 801                    | \$817                    |
| <b>Expenses Total</b>                                                   | <b>\$11,310</b>        | <b>\$8,900</b>         | <b>\$5,453</b>       | <b>\$9,001</b>         | <b>\$9,181</b>           |
| <b>27002 CSF Commission<br/>Surplus/(Deficit)</b>                       | <b>(\$11,310)</b>      | <b>(\$8,900)</b>       | <b>(\$5,453)</b>     | <b>(\$9,001)</b>       | <b>(\$9,181)</b>         |
| <b>PROFESSIONAL SUPPORT &amp; CLIENT<br/>SECURITY Surplus/(Deficit)</b> | <b>(\$3,609,013)</b>   | <b>(\$2,075,900)</b>   | <b>(\$2,101,943)</b> | <b>(\$4,292,776)</b>   | <b>(\$2,733,285)</b>     |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b>PROFESSIONAL COMPETENCE</b> | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|--------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
|--------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|

**10702 COPRAC**

**Revenues**

|                       |                 |                 |                |                  |                  |
|-----------------------|-----------------|-----------------|----------------|------------------|------------------|
| Other Revenue         | \$34,281        | \$15,200        | \$6,480        | (\$6,000)        | (\$6,000)        |
| <b>Revenues Total</b> | <b>\$34,281</b> | <b>\$15,200</b> | <b>\$6,480</b> | <b>(\$6,000)</b> | <b>(\$6,000)</b> |

**Expenses**

|                        |                 |                 |                 |                 |                 |
|------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Personnel Expense      | \$0             | \$0             | \$290           | \$160           | \$163           |
| Services               | 4,390           | 3,200           | 1,581           | 3,200           | \$3,264         |
| Supplies and Equipment | 933             | 1,800           | 308             | 605             | \$617           |
| Other Expense          | 28,668          | 45,600          | 25,271          | 36,000          | \$36,720        |
| Indirect Costs         | 11,309          | 4,200           | 4,200           | 3,100           | \$3,162         |
| <b>Expenses Total</b>  | <b>\$45,300</b> | <b>\$54,800</b> | <b>\$31,650</b> | <b>\$43,064</b> | <b>\$43,925</b> |

|                                       |                   |                   |                   |                   |                   |
|---------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| <b>10702 COPRAC Surplus/(Deficit)</b> | <b>(\$11,019)</b> | <b>(\$39,600)</b> | <b>(\$25,170)</b> | <b>(\$49,064)</b> | <b>(\$49,925)</b> |
|---------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|

**10706 Professional Competence**

**Revenues**

|                       |              |                 |              |             |             |
|-----------------------|--------------|-----------------|--------------|-------------|-------------|
| Other Revenue         | \$240        | \$20,900        | \$322        | \$61        | \$61        |
| <b>Revenues Total</b> | <b>\$240</b> | <b>\$20,900</b> | <b>\$322</b> | <b>\$61</b> | <b>\$61</b> |

**Expenses**

|                        |                    |                    |                    |                    |                    |
|------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Personnel Expense      | \$1,339,396        | \$2,128,000        | \$1,792,378        | \$2,195,236        | \$2,239,141        |
| Services               | 143,580            | 410,600            | 76,076             | 203,100            | \$207,162          |
| Supplies and Equipment | 29,979             | 38,900             | 19,166             | 29,291             | \$29,877           |
| Other Expense          | 2,400              | 4,300              | 66,576             | 10,000             | \$10,200           |
| Indirect Costs         | 891,104            | 1,032,200          | 1,032,200          | 740,752            | \$755,567          |
| <b>Expenses Total</b>  | <b>\$2,406,459</b> | <b>\$3,614,000</b> | <b>\$2,986,397</b> | <b>\$3,178,379</b> | <b>\$3,241,947</b> |

|                                                            |                      |                      |                      |                      |                      |
|------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| <b>10706 Professional Competence<br/>Surplus/(Deficit)</b> | <b>(\$2,406,219)</b> | <b>(\$3,593,100)</b> | <b>(\$2,986,075)</b> | <b>(\$3,178,318)</b> | <b>(\$3,241,886)</b> |
|------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|

**STATE BAR**  
**Operating Statements by Cost Center**

| <b>PROFESSIONAL COMPETENCE</b>                               | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>  | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|--------------------------------------------------------------|------------------------|------------------------|----------------------|------------------------|--------------------------|
| <b>10708 Rules Revision Commission</b>                       |                        |                        |                      |                        |                          |
| <b>Expenses</b>                                              |                        |                        |                      |                        |                          |
| Supplies and Equipment                                       | \$6,373                | \$0                    | \$590                | \$605                  | \$617                    |
| Other Expense                                                | 10,511                 | 0                      | 1,972                | 0                      | \$0                      |
| <b>Expenses Total</b>                                        | <b>\$16,885</b>        | <b>\$0</b>             | <b>\$2,562</b>       | <b>\$605</b>           | <b>\$617</b>             |
| <b>10708 Rules Revision Commission<br/>Surplus/(Deficit)</b> | <b>(\$16,885)</b>      | <b>\$0</b>             | <b>(\$2,562)</b>     | <b>(\$605)</b>         | <b>(\$617)</b>           |
| <b>10709 OPC Publications</b>                                |                        |                        |                      |                        |                          |
| <b>Revenues</b>                                              |                        |                        |                      |                        |                          |
| Other Revenue                                                | \$11,552               | \$9,200                | \$6,586              | \$9,378                | \$9,378                  |
| <b>Revenues Total</b>                                        | <b>\$11,552</b>        | <b>\$9,200</b>         | <b>\$6,586</b>       | <b>\$9,378</b>         | <b>\$9,378</b>           |
| <b>Expenses</b>                                              |                        |                        |                      |                        |                          |
| Services                                                     | \$8,603                | \$14,800               | \$11,011             | \$14,800               | \$15,096                 |
| Supplies and Equipment                                       | 8,105                  | 9,700                  | 1,629                | 2,706                  | \$2,760                  |
| Other Expense                                                | 0                      | 0                      | (1,050)              | 0                      | \$0                      |
| Indirect Costs                                               | 1,789                  | 2,000                  | 2,000                | 1,328                  | \$1,355                  |
| <b>Expenses Total</b>                                        | <b>\$18,496</b>        | <b>\$26,500</b>        | <b>\$13,590</b>      | <b>\$18,835</b>        | <b>\$19,211</b>          |
| <b>10709 OPC Publications<br/>Surplus/(Deficit)</b>          | <b>(\$6,945)</b>       | <b>(\$17,300)</b>      | <b>(\$7,004)</b>     | <b>(\$9,456)</b>       | <b>(\$9,833)</b>         |
| <b>PROFESSIONAL COMPETENCE<br/>Surplus/(Deficit)</b>         | <b>(\$2,441,068)</b>   | <b>(\$3,650,000)</b>   | <b>(\$3,020,810)</b> | <b>(\$3,237,443)</b>   | <b>(\$3,302,260)</b>     |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>GENERAL SERVICES</u></b>                         | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|--------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| <b>23002 Chief Admin Officer</b>                       |                        |                        |                     |                        |                          |
| <b>Expenses</b>                                        |                        |                        |                     |                        |                          |
| Personnel Expense                                      | \$38,339               | \$500                  | \$31,870            | \$591                  | \$603                    |
| Services                                               | 6                      | 0                      | 71                  | 0                      | \$0                      |
| Supplies and Equipment                                 | 1,792                  | 1,000                  | 4,142               | 4,222                  | \$4,306                  |
| Other Expense                                          | 21,420                 | 14,000                 | 24,779              | 14,000                 | \$14,280                 |
| <b>Expenses Total</b>                                  | <b>\$61,558</b>        | <b>\$15,500</b>        | <b>\$60,862</b>     | <b>\$18,812</b>        | <b>\$19,189</b>          |
| <b>23002 Chief Admin Officer<br/>Surplus/(Deficit)</b> | <b>(\$61,558)</b>      | <b>(\$15,500)</b>      | <b>(\$60,862)</b>   | <b>(\$18,812)</b>      | <b>(\$19,189)</b>        |
| <b>23009 CLA Support</b>                               |                        |                        |                     |                        |                          |
| <b>Expenses</b>                                        |                        |                        |                     |                        |                          |
| Personnel Expense                                      | \$994,632              | \$0                    | \$4,285             | \$0                    | \$0                      |
| <b>Expenses Total</b>                                  | <b>\$994,632</b>       | <b>\$0</b>             | <b>\$4,285</b>      | <b>\$0</b>             | <b>\$0</b>               |
| <b>23009 CLA Support<br/>Surplus/(Deficit)</b>         | <b>(\$994,632)</b>     | <b>\$0</b>             | <b>(\$4,285)</b>    | <b>\$0</b>             | <b>\$0</b>               |
| <b>GENERAL SERVICES<br/>Surplus/(Deficit)</b>          | <b>(\$1,056,189)</b>   | <b>(\$15,500)</b>      | <b>(\$65,147)</b>   | <b>(\$18,812)</b>      | <b>(\$19,189)</b>        |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>GENERAL SERVICES</u></b> | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|--------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
|--------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|

**23310 General Services-LA**

**Revenues**

|                       |                |                |            |                |                |
|-----------------------|----------------|----------------|------------|----------------|----------------|
| Other Revenue         | \$3,405        | \$3,400        | \$0        | \$1,617        | \$1,617        |
| <b>Revenues Total</b> | <b>\$3,405</b> | <b>\$3,400</b> | <b>\$0</b> | <b>\$1,617</b> | <b>\$1,617</b> |

**Expenses**

|                        |                    |                    |                    |                    |                    |
|------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Personnel Expense      | \$1,061,593        | \$1,206,200        | \$1,124,773        | \$1,209,864        | \$1,234,062        |
| Services               | 1,880,887          | 1,926,700          | 2,091,593          | 2,155,100          | \$2,198,202        |
| Supplies and Equipment | 57,677             | 539,300            | 591,903            | 776,837            | \$792,374          |
| Other Expense          | 18,221             | 21,500             | (1,800)            | 5,200              | \$5,304            |
| <b>Expenses Total</b>  | <b>\$3,018,377</b> | <b>\$3,693,700</b> | <b>\$3,806,469</b> | <b>\$4,147,001</b> | <b>\$4,229,941</b> |

|                                                        |                      |                      |                      |                      |                      |
|--------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| <b>23310 General Services-LA<br/>Surplus/(Deficit)</b> | <b>(\$3,014,972)</b> | <b>(\$3,690,300)</b> | <b>(\$3,806,469)</b> | <b>(\$4,145,384)</b> | <b>(\$4,228,324)</b> |
|--------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|

**23321 Risk Management/Insurance**

**Expenses**

|                       |                  |                  |                  |                  |                  |
|-----------------------|------------------|------------------|------------------|------------------|------------------|
| Services              | \$836,762        | \$849,000        | \$787,321        | \$849,000        | \$865,980        |
| <b>Expenses Total</b> | <b>\$836,762</b> | <b>\$849,000</b> | <b>\$787,321</b> | <b>\$849,000</b> | <b>\$865,980</b> |

|                                                                  |                    |                    |                    |                    |                    |
|------------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| <b>23321 Risk<br/>Management/Insurance<br/>Surplus/(Deficit)</b> | <b>(\$836,762)</b> | <b>(\$849,000)</b> | <b>(\$787,321)</b> | <b>(\$849,000)</b> | <b>(\$865,980)</b> |
|------------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|

**STATE BAR**  
**Operating Statements by Cost Center**

| <b>GENERAL SERVICES</b>                                | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>  | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|--------------------------------------------------------|------------------------|------------------------|----------------------|------------------------|--------------------------|
| <b>23350 General Services-SF</b>                       |                        |                        |                      |                        |                          |
| <b>Revenues</b>                                        |                        |                        |                      |                        |                          |
| Other Revenue                                          | \$0                    | \$4,500                | \$0                  | \$4,500                | \$4,500                  |
| <b>Revenues Total</b>                                  | <b>\$0</b>             | <b>\$4,500</b>         | <b>\$0</b>           | <b>\$4,500</b>         | <b>\$4,500</b>           |
| <b>Expenses</b>                                        |                        |                        |                      |                        |                          |
| Personnel Expense                                      | \$1,195,337            | \$1,318,400            | \$1,213,181          | \$1,419,340            | \$1,447,727              |
| Services                                               | 2,819,189              | 3,103,600              | 3,103,411            | 3,402,400              | \$3,470,448              |
| Supplies and Equipment                                 | 27,605                 | 163,900                | 104,459              | 152,300                | \$155,346                |
| Other Expense                                          | 43,967                 | 6,700                  | 36,211               | 55,000                 | \$56,100                 |
| <b>Expenses Total</b>                                  | <b>\$4,086,098</b>     | <b>\$4,592,600</b>     | <b>\$4,457,261</b>   | <b>\$5,029,040</b>     | <b>\$5,129,621</b>       |
| <b>23350 General Services-SF<br/>Surplus/(Deficit)</b> | <b>(\$4,086,098)</b>   | <b>(\$4,588,100)</b>   | <b>(\$4,457,261)</b> | <b>(\$5,024,540)</b>   | <b>(\$5,125,121)</b>     |
| <b>26 Building -Asset BU</b>                           |                        |                        |                      |                        |                          |
| <b>Revenues</b>                                        |                        |                        |                      |                        |                          |
| Mandatory Fees                                         | \$2,940                | \$3,000                | \$0                  | \$810,494              | \$814,546                |
| Other Revenue                                          | 100,611                | 25,700                 | 179,684              | 131,067                | \$131,067                |
| <b>Revenues Total</b>                                  | <b>\$103,551</b>       | <b>\$28,700</b>        | <b>\$179,684</b>     | <b>\$941,561</b>       | <b>\$945,614</b>         |
| <b>Expenses</b>                                        |                        |                        |                      |                        |                          |
| Services                                               | \$0                    | \$573,500              | \$133,733            | \$150,000              | \$153,750                |
| Supplies and Equipment                                 | 5,915,056              | 3,070,000              | 3,136,772            | 725,000                | \$739,500                |
| Debt Service                                           | 377,519                | 0                      | 0                    | 0                      | \$0                      |
| Indirect Costs                                         | (2,287,890)            | (2,744,000)            | (2,744,000)          | (507,500)              | (\$517,650)              |
| <b>Expenses Total</b>                                  | <b>\$4,004,685</b>     | <b>\$899,500</b>       | <b>\$526,505</b>     | <b>\$367,500</b>       | <b>\$375,600</b>         |
| <b>26 Building -Asset BU<br/>Surplus/(Deficit)</b>     | <b>(\$3,901,134)</b>   | <b>(\$870,800)</b>     | <b>(\$346,821)</b>   | <b>\$574,061</b>       | <b>\$570,014</b>         |



**STATE BAR**  
**Operating Statements by Cost Center**

| <b>GENERAL SERVICES</b>                                     | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>  | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|-------------------------------------------------------------|------------------------|------------------------|----------------------|------------------------|--------------------------|
| <b>26101 SF Facilities Management</b>                       |                        |                        |                      |                        |                          |
| <b>Revenues</b>                                             |                        |                        |                      |                        |                          |
| Other Revenue                                               | \$1,754,672            | \$2,889,500            | \$3,038,689          | \$3,798,511            | \$3,798,511              |
| <b>Revenues Total</b>                                       | <b>\$1,754,672</b>     | <b>\$2,889,500</b>     | <b>\$3,038,689</b>   | <b>\$3,798,511</b>     | <b>\$3,798,511</b>       |
| <b>26101 SF Facilities Management<br/>Surplus/(Deficit)</b> | <b>\$1,754,672</b>     | <b>\$2,889,500</b>     | <b>\$3,038,689</b>   | <b>\$3,798,511</b>     | <b>\$3,798,511</b>       |
| <b>35 LA Facility Fund</b>                                  |                        |                        |                      |                        |                          |
| <b>Revenues</b>                                             |                        |                        |                      |                        |                          |
| Other Revenue                                               | \$348,975              | \$395,000              | \$461,142            | \$425,061              | \$425,061                |
| <b>Revenues Total</b>                                       | <b>\$348,975</b>       | <b>\$395,000</b>       | <b>\$461,142</b>     | <b>\$425,061</b>       | <b>\$425,061</b>         |
| <b>Expenses</b>                                             |                        |                        |                      |                        |                          |
| Debt Service                                                | \$756,626              | \$695,100              | \$695,211            | \$695,100              | \$709,002                |
| Indirect Costs                                              | (762,100)              | (695,100)              | (695,100)            | (695,100)              | (\$709,002)              |
| <b>Expenses Total</b>                                       | <b>(\$5,474)</b>       | <b>\$0</b>             | <b>\$111</b>         | <b>\$0</b>             | <b>\$0</b>               |
| <b>35 LA Facility Fund Surplus/(Deficit)</b>                | <b>\$354,449</b>       | <b>\$395,000</b>       | <b>\$461,030</b>     | <b>\$425,061</b>       | <b>\$425,061</b>         |
| <b>38 SF Tenant Improvement Fund</b>                        |                        |                        |                      |                        |                          |
| <b>Revenues</b>                                             |                        |                        |                      |                        |                          |
| Other Revenue                                               | \$38,918               | \$50,000               | \$18,973             | \$0                    | \$0                      |
| <b>Revenues Total</b>                                       | <b>\$38,918</b>        | <b>\$50,000</b>        | <b>\$18,973</b>      | <b>\$0</b>             | <b>\$0</b>               |
| <b>38 SF Tenant Improvement Fund<br/>Surplus/(Deficit)</b>  | <b>\$38,918</b>        | <b>\$50,000</b>        | <b>\$18,973</b>      | <b>\$0</b>             | <b>\$0</b>               |
| <b>GENERAL SERVICES<br/>Surplus/(Deficit)</b>               | <b>(\$9,690,928)</b>   | <b>(\$6,663,700)</b>   | <b>(\$5,879,180)</b> | <b>(\$5,221,291)</b>   | <b>(\$5,425,840)</b>     |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>HUMAN RESOURCES</u></b>                      | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>  | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------------------------------|------------------------|------------------------|----------------------|------------------------|--------------------------|
| <b>23206 Human Resources</b>                       |                        |                        |                      |                        |                          |
| <b>Expenses</b>                                    |                        |                        |                      |                        |                          |
| Personnel Expense                                  | \$1,653,783            | \$1,850,000            | \$1,598,120          | \$2,261,037            | \$2,306,258              |
| Services                                           | 187,310                | 136,000                | 107,525              | 88,000                 | \$89,760                 |
| Supplies and Equipment                             | 0                      | 34,000                 | 46,593               | 30,721                 | \$31,335                 |
| Other Expense                                      | 13,797                 | 222,000                | 257,340              | 19,000                 | \$19,380                 |
| <b>Expenses Total</b>                              | <b>\$1,854,890</b>     | <b>\$2,242,000</b>     | <b>\$2,009,579</b>   | <b>\$2,398,758</b>     | <b>\$2,446,733</b>       |
| <b>23206 Human Resources<br/>Surplus/(Deficit)</b> | <b>(\$1,854,890)</b>   | <b>(\$2,242,000)</b>   | <b>(\$2,009,579)</b> | <b>(\$2,398,758)</b>   | <b>(\$2,446,733)</b>     |
| <b>23207 Training</b>                              |                        |                        |                      |                        |                          |
| <b>Expenses</b>                                    |                        |                        |                      |                        |                          |
| Supplies and Equipment                             | \$830                  | \$0                    | \$23                 | \$23                   | \$24                     |
| Other Expense                                      | 160,986                | 0                      | 709                  | 0                      | \$0                      |
| <b>Expenses Total</b>                              | <b>\$161,816</b>       | <b>\$0</b>             | <b>\$732</b>         | <b>\$23</b>            | <b>\$24</b>              |
| <b>23207 Training Surplus/(Deficit)</b>            | <b>(\$161,816)</b>     | <b>\$0</b>             | <b>(\$732)</b>       | <b>(\$23)</b>          | <b>(\$24)</b>            |
| <b>HUMAN RESOURCES<br/>Surplus/(Deficit)</b>       | <b>(\$2,016,706)</b>   | <b>(\$2,242,000)</b>   | <b>(\$2,010,310)</b> | <b>(\$2,398,781)</b>   | <b>(\$2,446,757)</b>     |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>INFORMATION TECHNOLOGY</u></b> | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|--------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
|--------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|

**19 Technology Improvemnt- Asset BU**

**Revenues**

|                       |                 |            |                  |                    |                    |
|-----------------------|-----------------|------------|------------------|--------------------|--------------------|
| Mandatory Fees        | \$690           | \$0        | \$0              | \$1,016,222        | \$1,021,303        |
| Other Revenue         | 17,823          | 0          | 111,627          | 61,150             | \$61,150           |
| <b>Revenues Total</b> | <b>\$18,513</b> | <b>\$0</b> | <b>\$111,627</b> | <b>\$1,077,372</b> | <b>\$1,082,453</b> |

|                                                                 |                 |            |                  |                    |                    |
|-----------------------------------------------------------------|-----------------|------------|------------------|--------------------|--------------------|
| <b>19 Technology Improvemnt- Asset<br/>BU Surplus/(Deficit)</b> | <b>\$18,513</b> | <b>\$0</b> | <b>\$111,627</b> | <b>\$1,077,372</b> | <b>\$1,082,453</b> |
|-----------------------------------------------------------------|-----------------|------------|------------------|--------------------|--------------------|

**19018 Admission System**

**Expenses**

|                        |                    |                 |                  |                  |                 |
|------------------------|--------------------|-----------------|------------------|------------------|-----------------|
| Services               | \$1,796,336        | \$50,000        | \$865,976        | \$725,000        | \$0             |
| Supplies and Equipment | 356                | 0               | 8,575            | 0                | \$0             |
| Other Expense          | 10,926             | 0               | 100              | 0                | \$0             |
| Indirect Costs         | 0                  | 0               | 0                | 88,860           | \$90,637        |
| <b>Expenses Total</b>  | <b>\$1,807,618</b> | <b>\$50,000</b> | <b>\$874,651</b> | <b>\$813,860</b> | <b>\$90,637</b> |

|                                                     |                      |                   |                    |                    |                   |
|-----------------------------------------------------|----------------------|-------------------|--------------------|--------------------|-------------------|
| <b>19018 Admission System<br/>Surplus/(Deficit)</b> | <b>(\$1,807,618)</b> | <b>(\$50,000)</b> | <b>(\$874,651)</b> | <b>(\$813,860)</b> | <b>(\$90,637)</b> |
|-----------------------------------------------------|----------------------|-------------------|--------------------|--------------------|-------------------|

**19028 Case Management System-OCTC**

**Expenses**

|                        |                    |                    |                    |                    |                    |
|------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Personnel Expense      | \$962,222          | \$0                | \$251,519          | \$0                | \$0                |
| Services               | 628,000            | 930,000            | 856,744            | 1,720,000          | \$1,754,400        |
| Supplies and Equipment | 0                  | 0                  | 32,501             | 11,063             | \$11,284           |
| Other Expense          | 395                | 0                  | 1,007              | 0                  | \$0                |
| Indirect Costs         | 360,102            | 76,800             | 76,800             | 0                  | \$0                |
| <b>Expenses Total</b>  | <b>\$1,950,720</b> | <b>\$1,006,800</b> | <b>\$1,218,571</b> | <b>\$1,731,063</b> | <b>\$1,765,684</b> |

|                                                                 |                      |                      |                      |                      |                      |
|-----------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| <b>19028 Case Management System-<br/>OCTC Surplus/(Deficit)</b> | <b>(\$1,950,720)</b> | <b>(\$1,006,800)</b> | <b>(\$1,218,571)</b> | <b>(\$1,731,063)</b> | <b>(\$1,765,684)</b> |
|-----------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>INFORMATION TECHNOLOGY</u></b>                      | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>   | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|-----------------------------------------------------------|------------------------|------------------------|-----------------------|------------------------|--------------------------|
| <b>19029 Case Management System-SBC</b>                   |                        |                        |                       |                        |                          |
| <b>Expenses</b>                                           |                        |                        |                       |                        |                          |
| Personnel Expense                                         | \$73,037               | \$0                    | \$18,873              | \$0                    | \$0                      |
| Indirect Costs                                            | 0                      | 0                      | 0                     | 104,992                | \$107,092                |
| <b>Expenses Total</b>                                     | <b>\$73,037</b>        | <b>\$0</b>             | <b>\$18,873</b>       | <b>\$104,992</b>       | <b>\$107,092</b>         |
| <b>19029 Case Management System-SBC Surplus/(Deficit)</b> | <b>(\$73,037)</b>      | <b>\$0</b>             | <b>(\$18,873)</b>     | <b>(\$104,992)</b>     | <b>(\$107,092)</b>       |
| <b>19030 ERP Upgrade</b>                                  |                        |                        |                       |                        |                          |
| <b>Expenses</b>                                           |                        |                        |                       |                        |                          |
| Personnel Expense                                         | \$0                    | \$201,200              | \$5,200               | \$1,500                | \$1,530                  |
| Services                                                  | 0                      | 0                      | 943,116               | 400,000                | \$408,000                |
| Supplies and Equipment                                    | 0                      | 0                      | 0                     | 600,000                | \$612,000                |
| <b>Expenses Total</b>                                     | <b>\$0</b>             | <b>\$201,200</b>       | <b>\$948,316</b>      | <b>\$1,001,500</b>     | <b>\$1,021,530</b>       |
| <b>19030 ERP Upgrade Surplus/(Deficit)</b>                | <b>\$0</b>             | <b>(\$201,200)</b>     | <b>(\$948,316)</b>    | <b>(\$1,001,500)</b>   | <b>(\$1,021,530)</b>     |
| <b>23600 Information Technology</b>                       |                        |                        |                       |                        |                          |
| <b>Expenses</b>                                           |                        |                        |                       |                        |                          |
| Personnel Expense                                         | \$5,428,911            | \$6,245,200            | \$6,209,512           | \$7,203,806            | \$7,347,882              |
| Services                                                  | 188,710                | 768,500                | 816,720               | 1,269,100              | \$1,294,482              |
| Supplies and Equipment                                    | 2,047,697              | 3,478,500              | 2,940,391             | 4,784,280              | \$4,879,966              |
| Other Expense                                             | 56,141                 | 91,200                 | 74,969                | 84,875                 | \$86,572                 |
| <b>Expenses Total</b>                                     | <b>\$7,721,460</b>     | <b>\$10,583,400</b>    | <b>\$10,041,592</b>   | <b>\$13,342,061</b>    | <b>\$13,608,902</b>      |
| <b>23600 Information Technology Surplus/(Deficit)</b>     | <b>(\$7,721,460)</b>   | <b>(\$10,583,400)</b>  | <b>(\$10,041,592)</b> | <b>(\$13,342,061)</b>  | <b>(\$13,608,902)</b>    |
| <b>INFORMATION TECHNOLOGY Surplus/(Deficit)</b>           | <b>(\$11,534,321)</b>  | <b>(\$11,841,400)</b>  | <b>(\$12,990,376)</b> | <b>(\$15,916,104)</b>  | <b>(\$15,511,392)</b>    |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>FINANCE</u></b>                             | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>  | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|---------------------------------------------------|------------------------|------------------------|----------------------|------------------------|--------------------------|
| <b>23101 Finance</b>                              |                        |                        |                      |                        |                          |
| <b>Expenses</b>                                   |                        |                        |                      |                        |                          |
| Personnel Expense                                 | \$1,523,852            | \$2,110,400            | \$1,871,888          | \$2,260,187            | \$2,305,390              |
| Services                                          | 901,474                | 978,700                | 845,102              | 529,100                | \$539,682                |
| Supplies and Equipment                            | 38,596                 | 34,400                 | 24,255               | 27,251                 | \$27,796                 |
| Other Expense                                     | 23,517                 | 24,900                 | 82,005               | 59,425                 | \$60,614                 |
| <b>Expenses Total</b>                             | <b>\$2,487,438</b>     | <b>\$3,148,400</b>     | <b>\$2,823,250</b>   | <b>\$2,875,963</b>     | <b>\$2,933,482</b>       |
| <b>23101 Finance Surplus/(Deficit)</b>            | <b>(\$2,487,438)</b>   | <b>(\$3,148,400)</b>   | <b>(\$2,823,250)</b> | <b>(\$2,875,963)</b>   | <b>(\$2,933,482)</b>     |
| <b>23103 Member Billing</b>                       |                        |                        |                      |                        |                          |
| <b>Expenses</b>                                   |                        |                        |                      |                        |                          |
| Personnel Expense                                 | \$343,675              | \$331,200              | \$429,861            | \$451,462              | \$460,492                |
| Services                                          | 283,798                | 35,600                 | 161,587              | 47,000                 | \$47,940                 |
| Supplies and Equipment                            | 30,382                 | 54,000                 | 17,455               | 16,149                 | \$16,471                 |
| Other Expense                                     | 175                    | 4,800                  | 770                  | 2,000                  | \$2,040                  |
| <b>Expenses Total</b>                             | <b>\$658,029</b>       | <b>\$425,600</b>       | <b>\$609,672</b>     | <b>\$516,611</b>       | <b>\$526,943</b>         |
| <b>23103 Member Billing<br/>Surplus/(Deficit)</b> | <b>(\$658,029)</b>     | <b>(\$425,600)</b>     | <b>(\$609,672)</b>   | <b>(\$516,611)</b>     | <b>(\$526,943)</b>       |
| <b>FINANCE Surplus/(Deficit)</b>                  | <b>(\$3,145,468)</b>   | <b>(\$3,574,000)</b>   | <b>(\$3,432,923)</b> | <b>(\$3,392,574)</b>   | <b>(\$3,460,425)</b>     |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>GENERAL COUNSEL</u></b>                      | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>  | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------------------------------|------------------------|------------------------|----------------------|------------------------|--------------------------|
| <b>23001 General Counsel</b>                       |                        |                        |                      |                        |                          |
| <b>Expenses</b>                                    |                        |                        |                      |                        |                          |
| Personnel Expense                                  | \$3,330,961            | \$4,310,100            | \$3,681,607          | \$4,627,686            | \$4,720,239              |
| Services                                           | 130,471                | 191,500                | 117,739              | 191,500                | \$195,330                |
| Supplies and Equipment                             | 41,043                 | 59,000                 | 35,269               | 44,808                 | \$45,705                 |
| Other Expense                                      | 45,127                 | 86,400                 | 40,587               | 65,400                 | \$66,708                 |
| <b>Expenses Total</b>                              | <b>\$3,547,601</b>     | <b>\$4,647,000</b>     | <b>\$3,875,202</b>   | <b>\$4,929,394</b>     | <b>\$5,027,982</b>       |
| <b>23001 General Counsel<br/>Surplus/(Deficit)</b> | <b>(\$3,547,601)</b>   | <b>(\$4,647,000)</b>   | <b>(\$3,875,202)</b> | <b>(\$4,929,394)</b>   | <b>(\$5,027,982)</b>     |
| <b>GENERAL COUNSEL<br/>Surplus/(Deficit)</b>       | <b>(\$3,547,601)</b>   | <b>(\$4,647,000)</b>   | <b>(\$3,875,202)</b> | <b>(\$4,929,394)</b>   | <b>(\$5,027,982)</b>     |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>MISSION ADVANCEMENT AND<br/>ACCOUNTABILITY</u></b>       | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| <b>10002 Appointments Administration</b>                       |                        |                        |                     |                        |                          |
| <b>Expenses</b>                                                |                        |                        |                     |                        |                          |
| Personnel Expense                                              | \$104,453              | \$0                    | \$6,254             | \$0                    | \$0                      |
| Supplies and Equipment                                         | 1,693                  | 0                      | 1,274               | 1,306                  | \$1,332                  |
| <b>Expenses Total</b>                                          | <b>\$106,146</b>       | <b>\$0</b>             | <b>\$7,528</b>      | <b>\$1,306</b>         | <b>\$1,332</b>           |
| <b>10002 Appointments<br/>Administration Surplus/(Deficit)</b> | <b>(\$106,146)</b>     | <b>\$0</b>             | <b>(\$7,528)</b>    | <b>(\$1,306)</b>       | <b>(\$1,332)</b>         |
| <b>10003 Board of Trustees</b>                                 |                        |                        |                     |                        |                          |
| <b>Expenses</b>                                                |                        |                        |                     |                        |                          |
| Services                                                       | \$18,369               | \$14,500               | \$243               | \$14,500               | \$14,790                 |
| Supplies and Equipment                                         | 957                    | 10,400                 | 654                 | 8,814                  | \$8,990                  |
| Other Expense                                                  | 83,902                 | 143,800                | 70,603              | 180,200                | \$183,804                |
| <b>Expenses Total</b>                                          | <b>\$103,228</b>       | <b>\$168,700</b>       | <b>\$71,499</b>     | <b>\$203,514</b>       | <b>\$207,584</b>         |
| <b>10003 Board of Trustees<br/>Surplus/(Deficit)</b>           | <b>(\$103,228)</b>     | <b>(\$168,700)</b>     | <b>(\$71,499)</b>   | <b>(\$203,514)</b>     | <b>(\$207,584)</b>       |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>MISSION ADVANCEMENT AND<br/>ACCOUNTABILITY</u></b> | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>  | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------------------------------------|------------------------|------------------------|----------------------|------------------------|--------------------------|
| <b>10012 ORIA</b>                                        |                        |                        |                      |                        |                          |
| <b>Revenues</b>                                          |                        |                        |                      |                        |                          |
| Other Revenue                                            | \$0                    | \$0                    | \$0                  | \$15,000               | \$15,000                 |
| <b>Revenues Total</b>                                    | <b>\$0</b>             | <b>\$0</b>             | <b>\$0</b>           | <b>\$15,000</b>        | <b>\$15,000</b>          |
| <b>Expenses</b>                                          |                        |                        |                      |                        |                          |
| Personnel Expense                                        | \$1,266,149            | \$1,380,200            | \$1,113,096          | \$1,371,839            | \$1,399,276              |
| Services                                                 | 49,608                 | 9,700                  | 162,552              | 228,900                | \$233,478                |
| Supplies and Equipment                                   | 373,453                | 48,500                 | 8,246                | 56,077                 | \$57,198                 |
| Other Expense                                            | 36,145                 | 30,500                 | 41,181               | 30,500                 | \$31,110                 |
| Indirect Costs                                           | 0                      | 0                      | 0                    | 477,515                | \$487,066                |
| <b>Expenses Total</b>                                    | <b>\$1,725,355</b>     | <b>\$1,468,900</b>     | <b>\$1,325,075</b>   | <b>\$2,164,831</b>     | <b>\$2,208,128</b>       |
| <b>10012 ORIA Surplus/(Deficit)</b>                      | <b>(\$1,725,355)</b>   | <b>(\$1,468,900)</b>   | <b>(\$1,325,075)</b> | <b>(\$2,149,831)</b>   | <b>(\$2,193,128)</b>     |
| <b>10013 ORIA - Collections</b>                          |                        |                        |                      |                        |                          |
| <b>Expenses</b>                                          |                        |                        |                      |                        |                          |
| Personnel Expense                                        | \$202,362              | \$163,200              | \$153,474            | \$98,467               | \$100,436                |
| Services                                                 | 101                    | 0                      | 12,102               | 0                      | \$0                      |
| Supplies and Equipment                                   | 1,183                  | 300                    | 392                  | 217                    | \$221                    |
| Indirect Costs                                           | 105,278                | 40,000                 | 40,000               | 39,168                 | \$39,951                 |
| <b>Expenses Total</b>                                    | <b>\$308,924</b>       | <b>\$203,500</b>       | <b>\$205,968</b>     | <b>\$137,852</b>       | <b>\$140,609</b>         |
| <b>10013 ORIA - Collections<br/>Surplus/(Deficit)</b>    | <b>(\$308,924)</b>     | <b>(\$203,500)</b>     | <b>(\$205,968)</b>   | <b>(\$137,852)</b>     | <b>(\$140,609)</b>       |



**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>MISSION ADVANCEMENT AND<br/>ACCOUNTABILITY</u></b> | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| <b>10014 Chief of Mission</b>                            |                        |                        |                     |                        |                          |
| <b>Expenses</b>                                          |                        |                        |                     |                        |                          |
| Personnel Expense                                        | \$595,858              | \$957,600              | \$802,699           | \$577,696              | \$589,250                |
| Services                                                 | 3,278                  | 3,100                  | 23,638              | 103,700                | \$105,774                |
| Supplies and Equipment                                   | 4,219                  | 3,200                  | 19,882              | 18,831                 | \$19,207                 |
| Other Expense                                            | 17,095                 | 5,700                  | 14,736              | 6,500                  | \$6,630                  |
| Indirect Costs                                           | 0                      | 0                      | 0                   | 159,781                | \$162,976                |
| <b>Expenses Total</b>                                    | <b>\$620,449</b>       | <b>\$969,600</b>       | <b>\$860,954</b>    | <b>\$866,507</b>       | <b>\$883,837</b>         |
| <b>10014 Chief of Mission<br/>Surplus/(Deficit)</b>      | <b>(\$620,449)</b>     | <b>(\$969,600)</b>     | <b>(\$860,954)</b>  | <b>(\$866,507)</b>     | <b>(\$883,837)</b>       |

**10016 Malpractice Insurance Working Group**

|                                                                        |                   |                  |                   |                   |                   |
|------------------------------------------------------------------------|-------------------|------------------|-------------------|-------------------|-------------------|
| <b>Expenses</b>                                                        |                   |                  |                   |                   |                   |
| Services                                                               | \$0               | \$0              | \$10,750          | \$50,000          | \$51,000          |
| Supplies and Equipment                                                 | 52                | 100              | 0                 | 0                 | \$0               |
| Other Expense                                                          | 25,264            | 5,900            | 3,428             | 0                 | \$0               |
| Indirect Costs                                                         | 0                 | 500              | 500               | 3,909             | \$3,987           |
| <b>Expenses Total</b>                                                  | <b>\$25,316</b>   | <b>\$6,500</b>   | <b>\$14,678</b>   | <b>\$53,909</b>   | <b>\$54,987</b>   |
| <b>10016 Malpractice Insurance<br/>Working Group Surplus/(Deficit)</b> | <b>(\$25,316)</b> | <b>(\$6,500)</b> | <b>(\$14,678)</b> | <b>(\$53,909)</b> | <b>(\$54,987)</b> |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>MISSION ADVANCEMENT AND<br/>ACCOUNTABILITY</u></b> | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| <b>10101 Judicial Evaluation</b>                         |                        |                        |                     |                        |                          |
| <b>Expenses</b>                                          |                        |                        |                     |                        |                          |
| Personnel Expense                                        | \$222,516              | \$232,100              | \$234,588           | \$261,397              | \$266,624                |
| Services                                                 | 7,112                  | 14,300                 | 2,755               | 14,300                 | \$14,586                 |
| Supplies and Equipment                                   | 14,669                 | 22,800                 | 8,148               | 19,297                 | \$19,683                 |
| Other Expense                                            | 230,304                | 208,800                | 105,319             | 208,600                | \$212,772                |
| Indirect Costs                                           | 246,607                | 39,500                 | 39,500              | 122,826                | \$125,283                |
| <b>Expenses Total</b>                                    | <b>\$721,208</b>       | <b>\$517,500</b>       | <b>\$390,310</b>    | <b>\$626,420</b>       | <b>\$638,948</b>         |
| <b>10101 Judicial Evaluation<br/>Surplus/(Deficit)</b>   | <b>(\$721,208)</b>     | <b>(\$517,500)</b>     | <b>(\$390,310)</b>  | <b>(\$626,420)</b>     | <b>(\$638,948)</b>       |
| <b>12521 AccessLex</b>                                   |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                          |                        |                        |                     |                        |                          |
| Grants                                                   | \$128,750              | \$257,500              | \$265,000           | \$0                    | \$0                      |
| <b>Revenues Total</b>                                    | <b>\$128,750</b>       | <b>\$257,500</b>       | <b>\$265,000</b>    | <b>\$0</b>             | <b>\$0</b>               |
| <b>Expenses</b>                                          |                        |                        |                     |                        |                          |
| Personnel Expense                                        | \$70,922               | \$239,100              | \$348,080           | \$0                    | \$0                      |
| Services                                                 | 0                      | 75,000                 | 163,114             | 0                      | \$0                      |
| Other Expense                                            | 4,114                  | 45,000                 | 42,294              | 0                      | \$0                      |
| <b>Expenses Total</b>                                    | <b>\$75,036</b>        | <b>\$359,100</b>       | <b>\$553,489</b>    | <b>\$0</b>             | <b>\$0</b>               |
| <b>12521 AccessLex Surplus/(Deficit)</b>                 | <b>\$53,714</b>        | <b>(\$101,600)</b>     | <b>(\$288,489)</b>  | <b>\$0</b>             | <b>\$0</b>               |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>MISSION ADVANCEMENT AND<br/>ACCOUNTABILITY</u></b>       | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| <b>16 Leg. Activities -Assets BU</b>                           |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                                |                        |                        |                     |                        |                          |
| Voluntary Fees & Donations                                     | \$733,695              | \$775,000              | \$732,805           | \$775,000              | \$778,875                |
| Other Revenue                                                  | 5,515                  | 2,400                  | 18,538              | 11,167                 | \$11,167                 |
| <b>Revenues Total</b>                                          | <b>\$739,210</b>       | <b>\$777,400</b>       | <b>\$751,343</b>    | <b>\$786,167</b>       | <b>\$790,042</b>         |
| <b>Expenses</b>                                                |                        |                        |                     |                        |                          |
| Indirect Costs                                                 | \$6,274                | \$59,700               | \$59,700            | \$3,823                | \$3,899                  |
| <b>Expenses Total</b>                                          | <b>\$6,274</b>         | <b>\$59,700</b>        | <b>\$59,700</b>     | <b>\$3,823</b>         | <b>\$3,899</b>           |
| <b>16 Leg. Activities -Assets BU<br/>Surplus/(Deficit)</b>     | <b>\$732,936</b>       | <b>\$717,700</b>       | <b>\$691,643</b>    | <b>\$782,344</b>       | <b>\$786,142</b>         |
| <b>16001 Legal Activities Assistance</b>                       |                        |                        |                     |                        |                          |
| <b>Expenses</b>                                                |                        |                        |                     |                        |                          |
| Personnel Expense                                              | \$356,879              | \$419,800              | \$344,568           | \$571,117              | \$582,539                |
| Services                                                       | 0                      | 5,000                  | 0                   | 5,000                  | \$5,100                  |
| Supplies and Equipment                                         | 7,650                  | 4,600                  | 2,735               | 3,871                  | \$3,949                  |
| Other Expense                                                  | 0                      | 400                    | 1,740               | 400                    | \$408                    |
| Indirect Costs                                                 | 99,031                 | 61,900                 | 61,900              | 154,401                | \$157,489                |
| <b>Expenses Total</b>                                          | <b>\$463,560</b>       | <b>\$491,700</b>       | <b>\$410,943</b>    | <b>\$734,789</b>       | <b>\$749,485</b>         |
| <b>16001 Legal Activities Assistance<br/>Surplus/(Deficit)</b> | <b>(\$463,560)</b>     | <b>(\$491,700)</b>     | <b>(\$410,943)</b>  | <b>(\$734,789)</b>     | <b>(\$749,485)</b>       |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>MISSION ADVANCEMENT AND<br/>ACCOUNTABILITY</u></b>            | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>  | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|---------------------------------------------------------------------|------------------------|------------------------|----------------------|------------------------|--------------------------|
| <b>16002 Leg. Affairs &amp; Activities</b>                          |                        |                        |                      |                        |                          |
| <b>Expenses</b>                                                     |                        |                        |                      |                        |                          |
| Services                                                            | \$162,000              | \$162,300              | \$162,077            | \$162,300              | \$165,546                |
| Supplies and Equipment                                              | 525                    | 6,100                  | 368                  | 5,077                  | \$5,178                  |
| Other Expense                                                       | 1,838                  | 300                    | 1,219                | 300                    | \$306                    |
| Indirect Costs                                                      | 10,272                 | 13,900                 | 13,900               | 13,078                 | \$13,339                 |
| <b>Expenses Total</b>                                               | <b>\$174,635</b>       | <b>\$182,600</b>       | <b>\$177,564</b>     | <b>\$180,754</b>       | <b>\$184,369</b>         |
| <b>16002 Leg. Affairs &amp; Activities<br/>Surplus/(Deficit)</b>    | <b>(\$174,635)</b>     | <b>(\$182,600)</b>     | <b>(\$177,564)</b>   | <b>(\$180,754)</b>     | <b>(\$184,369)</b>       |
| <b>MISSION ADVANCEMENT AND<br/>ACCOUNTABILITY Surplus/(Deficit)</b> | <b>(\$3,462,171)</b>   | <b>(\$3,392,900)</b>   | <b>(\$3,061,364)</b> | <b>(\$4,172,538)</b>   | <b>(\$4,268,137)</b>     |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b>NON-DEPARTMENTAL</b>                                        | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>   | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------------------------------------------|------------------------|------------------------|-----------------------|------------------------|--------------------------|
| <b>10 Admin &amp; Discipline Fund</b>                          |                        |                        |                       |                        |                          |
| <b>Revenues</b>                                                |                        |                        |                       |                        |                          |
| Mandatory Fees                                                 | \$66,407,678           | \$66,530,000           | \$65,366,854          | \$81,550,835           | \$81,958,589             |
| Other Revenue                                                  | 5,071,422              | 4,366,000              | 4,889,084             | 4,719,589              | \$4,719,589              |
| <b>Revenues Total</b>                                          | <b>\$71,479,100</b>    | <b>\$70,896,000</b>    | <b>\$70,255,937</b>   | <b>\$86,270,424</b>    | <b>\$86,678,178</b>      |
| <b>Expenses</b>                                                |                        |                        |                       |                        |                          |
| Personnel Expense                                              | \$1,204,503            | \$0                    | (\$313,422)           | \$0                    | \$0                      |
| Supplies and Equipment                                         | (327,284)              | (300,000)              | (153,669)             | (444,463)              | (\$453,352)              |
| Other Expense                                                  | 0                      | 0                      | 4,114                 | 2,407                  | \$2,455                  |
| Indirect Costs                                                 | (2,873,858)            | (2,493,400)            | (2,493,400)           | (4,017,879)            | (\$4,098,236)            |
| <b>Expenses Total</b>                                          | <b>(\$1,996,638)</b>   | <b>(\$2,793,400)</b>   | <b>(\$2,956,377)</b>  | <b>(\$4,459,935)</b>   | <b>(\$4,549,133)</b>     |
| <b>Interfund Transfers</b>                                     |                        |                        |                       |                        |                          |
| Interfund Transfers In                                         | \$0                    | \$0                    | \$0                   | \$725,000              | \$0                      |
| Interfund Transfers Out                                        | 0                      | 0                      | 0                     | 150,000                | \$153,000                |
| <b>Interfund Transfers Total</b>                               | <b>\$0</b>             | <b>\$0</b>             | <b>\$0</b>            | <b>\$875,000</b>       | <b>\$153,000</b>         |
| <b>10 Admin &amp; Discipline Fund<br/>Surplus/(Deficit)</b>    | <b>\$73,475,738</b>    | <b>\$73,689,400</b>    | <b>\$73,212,314</b>   | <b>\$91,605,359</b>    | <b>\$91,380,312</b>      |
| <b>23 Support &amp; Admin.- Asset BU</b>                       |                        |                        |                       |                        |                          |
| <b>Revenues</b>                                                |                        |                        |                       |                        |                          |
| Other Revenue                                                  | (\$6,643)              | \$0                    | \$50,197              | \$17,441               | \$17,441                 |
| <b>Revenues Total</b>                                          | <b>(\$6,643)</b>       | <b>\$0</b>             | <b>\$50,197</b>       | <b>\$17,441</b>        | <b>\$17,441</b>          |
| <b>Expenses</b>                                                |                        |                        |                       |                        |                          |
| Indirect Costs                                                 | (\$25,087,285)         | (\$28,635,700)         | (\$28,635,700)        | (\$32,960,363)         | (\$33,619,570)           |
| <b>Expenses Total</b>                                          | <b>(\$25,087,285)</b>  | <b>(\$28,635,700)</b>  | <b>(\$28,635,700)</b> | <b>(\$32,960,363)</b>  | <b>(\$33,619,570)</b>    |
| <b>23 Support &amp; Admin.- Asset BU<br/>Surplus/(Deficit)</b> | <b>\$25,080,642</b>    | <b>\$28,635,700</b>    | <b>\$28,685,897</b>   | <b>\$32,977,804</b>    | <b>\$33,637,011</b>      |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b>NON-DEPARTMENTAL</b>                                     | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|-------------------------------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| <b>25 Public Protection -Asset BU</b>                       |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                             |                        |                        |                     |                        |                          |
| Other Revenue                                               | \$32,437               | \$0                    | \$42,758            | \$0                    | \$0                      |
| <b>Revenues Total</b>                                       | <b>\$32,437</b>        | <b>\$0</b>             | <b>\$42,758</b>     | <b>\$0</b>             | <b>\$0</b>               |
| <b>25 Public Protection -Asset BU<br/>Surplus/(Deficit)</b> | <b>\$32,437</b>        | <b>\$0</b>             | <b>\$42,758</b>     | <b>\$0</b>             | <b>\$0</b>               |
| <b>31 Info Tech Special Fund - BU</b>                       |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                             |                        |                        |                     |                        |                          |
| Other Revenue                                               | \$17,605               | \$0                    | \$6,634             | \$0                    | \$0                      |
| <b>Revenues Total</b>                                       | <b>\$17,605</b>        | <b>\$0</b>             | <b>\$6,634</b>      | <b>\$0</b>             | <b>\$0</b>               |
| <b>31 Info Tech Special Fund - BU<br/>Surplus/(Deficit)</b> | <b>\$17,605</b>        | <b>\$0</b>             | <b>\$6,634</b>      | <b>\$0</b>             | <b>\$0</b>               |
| <b>34 Benefit Reverse Fund</b>                              |                        |                        |                     |                        |                          |
| <b>Revenues</b>                                             |                        |                        |                     |                        |                          |
| Other Revenue                                               | (\$46,537)             | \$0                    | \$179,255           | \$61,162               | \$61,162                 |
| <b>Revenues Total</b>                                       | <b>(\$46,537)</b>      | <b>\$0</b>             | <b>\$179,255</b>    | <b>\$61,162</b>        | <b>\$61,162</b>          |
| <b>34 Benefit Reverse Fund<br/>Surplus/(Deficit)</b>        | <b>(\$46,537)</b>      | <b>\$0</b>             | <b>\$179,255</b>    | <b>\$61,162</b>        | <b>\$61,162</b>          |
| <b>38 Non-Departmental</b>                                  |                        |                        |                     |                        |                          |
| <b>Expenses</b>                                             |                        |                        |                     |                        |                          |
| Debt Service                                                | \$175                  | \$4,800                | \$770               | \$340,000              | \$340,000                |
| <b>Expenses Total</b>                                       | <b>\$175</b>           | <b>\$4,800</b>         | <b>\$770</b>        | <b>\$340,000</b>       | <b>\$340,000</b>         |
| <b>38 Non-Departmental<br/>Surplus/(Deficit)</b>            | <b>(\$175)</b>         | <b>(\$4,800)</b>       | <b>(\$770)</b>      | <b>(\$340,000)</b>     | <b>(\$340,000)</b>       |

**STATE BAR**  
**Operating Statements by Cost Center**

| <b><u>NON-DEPARTMENTAL</u></b>                | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b>  | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|-----------------------------------------------|------------------------|------------------------|----------------------|------------------------|--------------------------|
| <b>NON-DEPARTMENTAL<br/>Surplus/(Deficit)</b> | <b>\$98,559,710</b>    | <b>\$102,320,300</b>   | <b>\$102,126,089</b> | <b>\$124,304,325</b>   | <b>\$124,738,485</b>     |

# STATE BAR TOTAL

## Statements of Fund Condition

|                                        | 2018<br>Actual | 2019<br>Budget | 2019<br>YTD   | 2020<br>Budget | 2021<br>Forecast |
|----------------------------------------|----------------|----------------|---------------|----------------|------------------|
| Beginning Working Capital <sup>1</sup> | \$83,281,074   |                | \$94,778,246  | \$101,157,742  | \$70,563,231     |
| <u>Revenues</u>                        |                |                |               |                |                  |
| Mandatory Fees                         | \$76,527,672   | \$76,567,300   | \$75,348,202  | \$99,448,446   | \$101,834,930    |
| Voluntary Fees & Donations             | 8,058,506      | 8,428,200      | 8,889,054     | 5,751,700      | 5,780,459        |
| Exam Fees                              | 14,416,522     | 13,935,300     | 13,965,607    | 13,658,480     | 13,658,480       |
| Grants                                 | 25,565,799     | 25,857,400     | 40,575,922    | 30,701,985     | 30,701,985       |
| Other Revenue                          | 43,866,115     | 42,636,900     | 65,197,838    | 62,461,512     | 62,461,512       |
| Total Revenues                         | \$168,434,613  | \$167,425,100  | \$203,976,623 | \$212,022,123  | \$214,437,365    |
| <u>Expenses</u>                        |                |                |               |                |                  |
| Personnel Expense                      | \$72,138,443   | \$86,011,700   | \$81,645,076  | \$96,875,512   | \$98,813,022     |
| Services                               | 21,421,755     | 20,319,900     | 22,532,428    | 23,066,047     | 22,788,618       |
| Legal Services Grants                  | 49,418,707     | 62,670,700     | 77,113,746    | 98,463,237     | 100,432,502      |
| Supplies and Equipment                 | 7,457,774      | 9,089,000      | 8,361,619     | 8,798,343      | 8,974,310        |
| Other Expense                          | (2,358,866)    | 2,263,400      | 1,890,571     | 2,653,404      | 2,706,472        |
| Debt Service                           | 1,136,063      | 1,035,100      | 1,035,211     | 1,035,100      | 1,049,002        |
| Indirect Costs                         | 0              | (200)          | 0             | (10)           | (10)             |
| CSF Payments                           | 9,187,591      | 6,900,000      | 6,888,776     | 13,600,000     | 13,872,000       |
| Reimbursements                         | (1,043,135)    | (1,485,000)    | (1,549,273)   | (1,685,000)    | (1,718,700)      |
| Total Expenses                         | \$157,358,332  | \$186,804,600  | \$197,918,153 | \$242,806,634  | \$246,917,216    |
| <u>Interfund Transactions</u>          |                |                |               |                |                  |
| Interfund Transfers In                 | \$3,693,078    | \$100,000      | \$2,850,000   | \$1,825,000    | \$1,100,000      |
| Interfund Transfers Out                | (3,610,789)    | (100,000)      | (2,850,000)   | (1,975,000)    | (1,275,000)      |
| Total Interfund Transactions           | \$82,289       | \$0            | \$0           | (\$150,000)    | (\$175,000)      |
| Change in Net Position                 | \$11,158,571   | (\$19,379,500) | \$6,058,469   | (\$30,934,511) | (\$32,654,852)   |
| Ending Balance                         | \$94,439,645   |                | \$100,836,715 | \$70,223,231   | \$37,908,379     |

<sup>1</sup> Beginning Working Capital represents Reserves available to support operations and is defined as Current Assets minus Current Liabilities as defined in the State Bar's Reserve Policy with a measurement date of 12/31/18.



# GENERAL FUND

## Statements of Fund Condition

|                                        | 2018<br>Actual | 2019<br>Budget | 2019<br>YTD   | 2020<br>Budget | 2021<br>Forecast |
|----------------------------------------|----------------|----------------|---------------|----------------|------------------|
| Beginning Working Capital <sup>1</sup> | \$13,614,416   |                | \$23,084,560  | \$16,561,211   | \$15,234,439     |
| <u>Revenues</u>                        |                |                |               |                |                  |
| Mandatory Fees                         | \$66,414,938   | \$66,533,000   | \$65,366,854  | \$83,377,551   | \$83,794,439     |
| Grants                                 | 0              | 0              | 400           | 0              | 0                |
| Other Revenue                          | 10,427,015     | 9,967,300      | 11,447,416    | 10,786,203     | 10,786,203       |
| Total Revenues                         | \$76,841,953   | \$76,500,300   | \$76,814,669  | \$94,163,753   | \$94,580,641     |
| <u>Expenses</u>                        |                |                |               |                |                  |
| Personnel Expense                      | \$60,733,304   | \$72,753,900   | \$69,538,869  | \$82,164,265   | \$83,807,551     |
| Services                               | 12,462,583     | 11,319,800     | 13,423,025    | 13,334,125     | 12,862,058       |
| Supplies and Equipment                 | 6,791,085      | 8,320,600      | 7,886,205     | 7,821,315      | 7,977,742        |
| Other Expense                          | (2,878,771)    | 1,490,500      | 1,261,848     | 1,473,607      | 1,503,079        |
| Debt Service                           | 758,544        | 695,100        | 695,211       | 695,100        | 709,002          |
| Indirect Costs                         | (7,556,953)    | (8,324,000)    | (8,323,800)   | (8,222,888)    | (8,387,346)      |
| Reimbursements                         | (712,616)      | (1,000,000)    | (1,143,338)   | (1,200,000)    | (1,224,000)      |
| Total Expenses                         | \$69,597,177   | \$85,255,900   | \$83,338,019  | \$96,065,525   | \$97,248,085     |
| <u>Interfund Transactions</u>          |                |                |               |                |                  |
| Interfund Transfers In                 | \$2,243,078    | \$0            | \$0           | \$725,000      | \$0              |
| Interfund Transfers Out                | (17,711)       | 0              | 0             | (150,000)      | (153,000)        |
| Total Interfund Transactions           | \$2,225,368    | \$0            | \$0           | \$575,000      | (\$153,000)      |
| Change in Net Position                 | \$9,470,144    | (\$8,755,600)  | (\$6,523,349) | (\$1,326,771)  | (\$2,820,444)    |
| Ending Balance                         | \$23,084,560   |                | \$16,561,211  | \$15,234,439   | \$12,413,995     |

<sup>1</sup> Beginning Working Capital represents Reserves available to support operations and is defined as Current Assets minus Current Liabilities as defined in the State Bar's Reserve Policy with a measurement date of 12/31/18.

| <b>Bank Settlement Fund</b>            | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| Beginning Working Capital <sup>1</sup> | \$39,142,584           |                        | \$29,754,839        | \$20,648,917           | \$8,953,283              |
| <b>Revenues</b>                        |                        |                        |                     |                        |                          |
| Grants                                 | \$0                    | \$0                    | \$601               | \$285                  | \$285                    |
| Other Revenue                          | 658,219                | 50,000                 | 497,261             | 69,100                 | 69,100                   |
| Total Revenues                         | \$658,219              | \$50,000               | \$497,862           | \$69,385               | \$69,385                 |
| <b>Expenses</b>                        |                        |                        |                     |                        |                          |
| Personnel Expense                      | \$129,378              | \$100,000              | \$119,196           | \$145,212              | \$148,116                |
| Legal Services Grants                  | 9,891,289              | 9,452,800              | 9,452,789           | 11,545,482             | 11,776,392               |
| Supplies and Equipment                 | 0                      | 13,800                 | 0                   | 11,300                 | 11,526                   |
| Other Expense                          | 0                      | 4,500                  | 0                   | 4,500                  | 4,590                    |
| Indirect Costs                         | 25,298                 | 31,800                 | 31,800              | 58,525                 | 59,695                   |
| Total Expenses                         | \$10,045,965           | \$9,602,900            | \$9,603,785         | \$11,765,019           | \$12,000,319             |
| Change in Net Position                 | (\$9,387,745)          | (\$9,552,900)          | (\$9,105,922)       | (\$11,695,633)         | (\$11,930,934)           |
| Ending Balance                         | \$29,754,838           |                        | \$20,648,916        | \$8,953,283            | (\$2,977,651)            |

| <b>Howard Tenant Buildout Fund</b>     | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| Beginning Working Capital <sup>1</sup> | (\$402,949)            |                        | (\$402,949)         | (\$402,949)            | (\$402,949)              |
| Change in Net Position                 |                        |                        |                     |                        |                          |
| Ending Balance                         | (\$402,949)            |                        | (\$402,949)         | (\$402,949)            | (\$402,949)              |

<sup>1</sup> Beginning Working Capital represents Reserves available to support operations and is defined as Current Assets minus Current Liabilities as defined in the State Bar's Reserve Policy with a measurement date of 12/31/18.

| <b>Client Security Fund</b>            | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| Beginning Working Capital <sup>1</sup> | \$3,077,807            |                        | \$491,622           | (\$10,341)             | (\$20,915)               |
| <b>Revenues</b>                        |                        |                        |                     |                        |                          |
| Mandatory Fees                         | \$8,012,838            | \$7,927,300            | \$7,895,900         | \$15,854,052           | \$15,933,322             |
| Other Revenue                          | 56,709                 | 49,400                 | 124,074             | 65,590                 | 65,590                   |
| Total Revenues                         | \$8,069,547            | \$7,976,700            | \$8,019,974         | \$15,919,642           | \$15,998,912             |
| <b>Expenses</b>                        |                        |                        |                     |                        |                          |
| Personnel Expense                      | \$1,315,080            | \$1,456,900            | \$1,427,780         | \$1,881,756            | \$1,919,391              |
| Services                               | 4,697                  | 10,900                 | 6,135               | 10,900                 | 11,118                   |
| Supplies and Equipment                 | 25,914                 | 30,000                 | 16,454              | 24,286                 | 24,772                   |
| Other Expense                          | 10,278                 | 13,100                 | 6,926               | 12,100                 | 12,342                   |
| Indirect Costs                         | 692,691                | 581,800                | 581,800             | 886,175                | 903,898                  |
| CSF Payments                           | 9,187,591              | 6,900,000              | 6,888,776           | 13,600,000             | 13,872,000               |
| Reimbursements                         | (330,519)              | (485,000)              | (405,934)           | (485,000)              | (494,700)                |
| Total Expenses                         | \$10,905,732           | \$8,507,700            | \$8,521,937         | \$15,930,216           | \$16,248,820             |
| <b>Interfund Transactions</b>          |                        |                        |                     |                        |                          |
| Interfund Transfers In                 | \$250,000              | \$0                    | \$0                 | \$0                    | \$0                      |
| Total Interfund Transactions           | \$250,000              | \$0                    | \$0                 | \$0                    | \$0                      |
| Change in Net Position                 | (\$2,586,185)          | (\$531,000)            | (\$501,963)         | (\$10,574)             | (\$249,908)              |
| Ending Balance                         | \$491,622              |                        | (\$10,341)          | (\$20,916)             | (\$270,824)              |

<sup>1</sup> Beginning Working Capital represents Reserves available to support operations and is defined as Current Assets minus Current Liabilities as defined in the State Bar's Reserve Policy with a measurement date of 12/31/18.

| Elimination of Bias Fund               | 2018<br>Actual | 2019<br>Budget | 2019<br>YTD | 2020<br>Budget | 2021<br>Forecast |
|----------------------------------------|----------------|----------------|-------------|----------------|------------------|
| Beginning Working Capital <sup>1</sup> | \$1,790        |                | \$231,856   | \$518,391      | \$362,577        |
| <u>Revenues</u>                        |                |                |             |                |                  |
| Voluntary Fees & Donations             | \$314,036      | \$320,000      | \$313,944   | \$320,000      | \$321,600        |
| Other Revenue                          | 3,922          | 100            | 10,912      | 6,952          | 6,952            |
| Total Revenues                         | \$317,958      | \$320,100      | \$324,856   | \$326,952      | \$328,552        |
| <u>Expenses</u>                        |                |                |             |                |                  |
| Personnel Expense                      | \$113,303      | \$200,000      | \$60,737    | \$206,711      | \$210,845        |
| Services                               | 4,821          | 14,000         | 40          | 215,000        | 219,300          |
| Supplies and Equipment                 | 10,697         | 13,000         | 1,821       | 1,861          | 1,898            |
| Other Expense                          | 16,138         | 27,400         | 17,724      | 27,900         | 28,458           |
| Indirect Costs                         | 42,933         | 58,000         | 58,000      | 131,294        | 133,920          |
| Total Expenses                         | \$187,892      | \$312,400      | \$138,321   | \$582,766      | \$594,421        |
| <u>Interfund Transactions</u>          |                |                |             |                |                  |
| Interfund Transfers In                 | \$100,000      | \$100,000      | \$100,000   | \$100,000      | \$100,000        |
| Total Interfund Transactions           | \$100,000      | \$100,000      | \$100,000   | \$100,000      | \$100,000        |
| Change in Net Position                 | \$230,066      | \$107,700      | \$286,535   | (\$155,813)    | (\$165,869)      |
| Ending Balance                         | \$231,856      |                | \$518,390   | \$362,577      | \$196,708        |

<sup>1</sup> Beginning Working Capital represents Reserves available to support operations and is defined as Current Assets minus Current Liabilities as defined in the State Bar's Reserve Policy with a measurement date of 12/31/18.

| Equal Access Fund                      | 2018<br>Actual | 2019<br>Budget | 2019<br>YTD  | 2020<br>Budget | 2021<br>Forecast |
|----------------------------------------|----------------|----------------|--------------|----------------|------------------|
| Beginning Working Capital <sup>1</sup> | \$3,048,886    |                | \$2,762,219  | \$2,757,163    | \$1,119,245      |
| <u>Revenues</u>                        |                |                |              |                |                  |
| Grants                                 | \$25,435,549   | \$25,599,900   | \$40,309,921 | \$30,701,700   | \$30,701,700     |
| Other Revenue                          | 442,307        | 490,000        | 384,548      | 580,600        | 580,600          |
| Total Revenues                         | \$25,877,856   | \$26,089,900   | \$40,694,469 | \$31,282,300   | \$31,282,300     |
| <u>Expenses</u>                        |                |                |              |                |                  |
| Personnel Expense                      | \$0            | \$0            | \$271,882    | \$690,867      | \$704,684        |
| Services                               | 178,615        | 210,000        | 212,910      | 215,053        | 219,354          |
| Legal Services Grants                  | 25,677,762     | 25,614,900     | 40,197,933   | 31,336,721     | 31,963,455       |
| Other Expense                          | 295,354        | 0              | 0            | 351,800        | 358,836          |
| Indirect Costs                         | 12,793         | 16,800         | 16,800       | 325,777        | 332,293          |
| Total Expenses                         | \$26,164,523   | \$25,841,700   | \$40,699,525 | \$32,920,218   | \$33,578,622     |
| Change in Net Position                 | (\$286,667)    | \$248,200      | (\$5,055)    | (\$1,637,918)  | (\$2,296,322)    |
| Ending Balance                         | \$2,762,218    |                | \$2,757,163  | \$1,119,245    | (\$1,177,077)    |

<sup>1</sup> Beginning Working Capital represents Reserves available to support operations and is defined as Current Assets minus Current Liabilities as defined in the State Bar's Reserve Policy with a measurement date of 12/31/18.

| <b>Justice Gap Fund</b>                | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| Beginning Working Capital <sup>1</sup> | \$3,076,605            |                        | \$4,101,410         | \$3,026,091            | \$2,945,065              |
| <b>Revenues</b>                        |                        |                        |                     |                        |                          |
| Voluntary Fees & Donations             | \$980,045              | \$1,232,000            | \$1,591,790         | \$856,700              | \$860,984                |
| Other Revenue                          | 51,313                 | 17,100                 | 89,890              | 66,500                 | 66,500                   |
| Total Revenues                         | \$1,031,358            | \$1,249,100            | \$1,681,680         | \$923,200              | \$927,484                |
| <b>Expenses</b>                        |                        |                        |                     |                        |                          |
| Indirect Costs                         | 6,553                  | 7,000                  | 7,000               | 4,226                  | 4,311                    |
| Total Expenses                         | \$6,553                | \$7,000                | \$7,000             | \$4,226                | \$4,311                  |
| <b>Interfund Transactions</b>          |                        |                        |                     |                        |                          |
| Interfund Transfers Out                | \$0                    | \$0                    | (\$2,750,000)       | (\$1,000,000)          | (\$1,020,000)            |
| Total Interfund Transactions           | \$0                    | \$0                    | (\$2,750,000)       | (\$1,000,000)          | (\$1,020,000)            |
| Change in Net Position                 | \$1,024,805            | \$1,242,100            | (\$1,075,320)       | (\$81,026)             | (\$96,827)               |
| Ending Balance                         | \$4,101,410            |                        | \$3,026,090         | \$2,945,065            | \$2,848,238              |

<sup>1</sup> Beginning Working Capital represents Reserves available to support operations and is defined as Current Assets minus Current Liabilities as defined in the State Bar's Reserve Policy with a measurement date of 12/31/18.

| Lawyer Assistance Program Fund         | 2018<br>Actual | 2019<br>Budget | 2019<br>YTD | 2020<br>Budget | 2021<br>Forecast |
|----------------------------------------|----------------|----------------|-------------|----------------|------------------|
| Beginning Working Capital <sup>1</sup> | \$3,493,565    |                | \$3,570,078 | \$3,634,082    | \$1,461,978      |
| <u>Revenues</u>                        |                |                |             |                |                  |
| Mandatory Fees                         | \$2,099,896    | \$2,107,000    | \$2,085,448 | \$216,843      | \$2,107,169      |
| Other Revenue                          | 57,153         | 20,000         | 105,130     | 75,966         | 75,966           |
| Total Revenues                         | \$2,157,048    | \$2,127,000    | \$2,190,578 | \$292,809      | \$2,183,134      |
| <u>Expenses</u>                        |                |                |             |                |                  |
| Personnel Expense                      | \$1,040,505    | \$1,249,700    | \$1,113,171 | \$1,398,094    | \$1,426,056      |
| Services                               | 223,710        | 174,900        | 399,443     | 370,850        | 378,267          |
| Supplies and Equipment                 | 36,268         | 26,800         | 15,980      | 20,381         | 20,788           |
| Other Expense                          | 36,258         | 82,100         | 114,581     | 127,697        | 130,251          |
| Indirect Costs                         | 493,793        | 483,400        | 483,400     | 547,890        | 558,848          |
| Total Expenses                         | \$1,830,535    | \$2,016,900    | \$2,126,574 | \$2,464,913    | \$2,514,211      |
| <u>Interfund Transactions</u>          |                |                |             |                |                  |
| Interfund Transfers Out                | (250,000)      | 0              | 0           | 0              | 0                |
| Total Interfund Transactions           | (\$250,000)    | \$0            | \$0         | \$0            | \$0              |
| Change in Net Position                 | \$76,513       | \$110,100      | \$64,004    | (\$2,172,104)  | (\$331,076)      |
| Ending Balance                         | \$3,570,080    |                | \$3,634,081 | \$1,461,979    | \$1,130,903      |

<sup>1</sup> Beginning Working Capital represents Reserves available to support operations and is defined as Current Assets minus Current Liabilities as defined in the State Bar's Reserve Policy with a measurement date of 12/31/18.

| <b>Legal Services Trust Fund</b>       | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| Beginning Working Capital <sup>1</sup> | \$8,096,166            |                        | \$19,982,606        | \$42,102,581           | \$30,938,265             |
| <b>Revenues</b>                        |                        |                        |                     |                        |                          |
| Voluntary Fees & Donations             | \$6,030,730            | \$6,101,200            | \$6,250,515         | \$3,800,000            | \$3,819,000              |
| Grants                                 | 5,000                  | 0                      | 0                   | 0                      | 0                        |
| Other Revenue                          | 21,621,263             | 23,010,000             | 42,458,678          | 41,290,796             | 41,290,796               |
| Total Revenues                         | \$27,656,994           | \$29,111,200           | \$48,709,193        | \$45,090,796           | \$45,109,796             |
| <b>Expenses</b>                        |                        |                        |                     |                        |                          |
| Personnel Expense                      | \$1,373,982            | \$1,408,200            | \$885,623           | \$1,072,360            | \$1,093,807              |
| Services                               | 62,992                 | 44,500                 | 108,864             | 109,200                | 111,384                  |
| Legal Services Grants                  | 13,849,656             | 27,603,000             | 27,463,024          | 55,581,034             | 56,692,655               |
| Supplies and Equipment                 | 17,511                 | 35,600                 | 13,966              | 18,313                 | 18,679                   |
| Other Expense                          | (260,816)              | 29,200                 | 22,142              | 52,700                 | 53,754                   |
| Indirect Costs                         | 727,228                | 845,600                | 845,600             | 421,506                | 429,936                  |
| Total Expenses                         | \$15,770,554           | \$29,966,100           | \$29,339,218        | \$57,255,112           | \$58,400,215             |
| <b>Interfund Transactions</b>          |                        |                        |                     |                        |                          |
| Interfund Transfers In                 | \$0                    | \$0                    | \$2,750,000         | \$1,000,000            | \$1,000,000              |
| Total Interfund Transactions           | \$0                    | \$0                    | \$2,750,000         | \$1,000,000            | \$1,000,000              |
| Change in Net Position                 | \$11,886,440           | (\$854,900)            | \$22,119,975        | (\$11,164,316)         | (\$12,290,419)           |
| Ending Balance                         | \$19,982,606           |                        | \$42,102,580        | \$30,938,264           | \$18,647,846             |

<sup>1</sup> Beginning Working Capital represents Reserves available to support operations and is defined as Current Assets minus Current Liabilities as defined in the State Bar's Reserve Policy with a measurement date of 12/31/18.



| <b>Legal Specialization Fund</b>       | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| Beginning Working Capital <sup>1</sup> | \$4,637,616            |                        | \$3,410,616         | \$4,426,637            | \$4,599,576              |
| <b>Revenues</b>                        |                        |                        |                     |                        |                          |
| Exam Fees                              | \$106,404              | \$244,700              | \$393,614           | \$276,100              | \$276,100                |
| Other Revenue                          | 2,205,143              | 1,729,500              | 2,036,891           | 2,005,376              | 2,005,376                |
| Total Revenues                         | \$2,311,547            | \$1,974,200            | \$2,430,504         | \$2,281,476            | \$2,281,476              |
| <b>Expenses</b>                        |                        |                        |                     |                        |                          |
| Personnel Expense                      | \$733,525              | \$556,500              | \$404,768           | \$754,639              | \$769,732                |
| Services                               | 1,032,471              | 538,900                | 197,337             | 321,500                | 327,930                  |
| Supplies and Equipment                 | 31,555                 | 99,400                 | 25,604              | 436,112                | 444,834                  |
| Other Expense                          | 51,048                 | 161,200                | 43,474              | 156,800                | 159,936                  |
| Indirect Costs                         | 789,947                | 743,300                | 743,300             | 439,485                | 448,275                  |
| Total Expenses                         | \$2,638,547            | \$2,099,300            | \$1,414,483         | \$2,108,537            | \$2,150,707              |
| <b>Interfund Transactions</b>          |                        |                        |                     |                        |                          |
| Interfund Transfers In                 | \$100,000              | \$0                    | \$0                 | \$0                    | \$0                      |
| Interfund Transfers Out                | (1,000,000)            | 0                      | 0                   | 0                      | 0                        |
| Total Interfund Transactions           | (\$900,000)            | \$0                    | \$0                 | \$0                    | \$0                      |
| Change in Net Position                 | (\$1,227,000)          | (\$125,100)            | \$1,016,021         | \$172,940              | \$130,769                |
| Ending Balance                         | \$3,410,617            |                        | \$4,426,638         | \$4,599,577            | \$4,730,345              |

<sup>1</sup> Beginning Working Capital represents Reserves available to support operations and is defined as Current Assets minus Current Liabilities as defined in the State Bar's Reserve Policy with a measurement date of 12/31/18.

| <b>Legislative Activities Fund</b>     | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| Beginning Working Capital <sup>1</sup> | \$293,340              |                        | \$387,051           | \$490,187              | \$356,987                |
| <b>Revenues</b>                        |                        |                        |                     |                        |                          |
| Voluntary Fees & Donations             | \$733,695              | \$775,000              | \$732,805           | \$775,000              | \$778,875                |
| Other Revenue                          | 5,515                  | 2,400                  | 18,538              | 11,167                 | 11,167                   |
| Total Revenues                         | \$739,210              | \$777,400              | \$751,343           | \$786,167              | \$790,042                |
| <b>Expenses</b>                        |                        |                        |                     |                        |                          |
| Personnel Expense                      | \$356,879              | \$419,800              | \$344,568           | \$571,117              | \$582,539                |
| Services                               | 162,197                | 167,300                | 162,077             | 167,300                | 170,646                  |
| Supplies and Equipment                 | 8,262                  | 10,700                 | 3,103               | 8,948                  | 9,127                    |
| Other Expense                          | 2,585                  | 700                    | 2,959               | 700                    | 714                      |
| Indirect Costs                         | 115,576                | 135,500                | 135,500             | 171,302                | 174,728                  |
| Total Expenses                         | \$645,499              | \$734,000              | \$648,207           | \$919,367              | \$937,754                |
| Change in Net Position                 | \$93,711               | \$43,400               | \$103,136           | (\$133,200)            | (\$147,712)              |
| Ending Balance                         | \$387,051              |                        | \$490,187           | \$356,987              | \$209,275                |

<sup>1</sup> Beginning Working Capital represents Reserves available to support operations and is defined as Current Assets minus Current Liabilities as defined in the State Bar's Reserve Policy with a measurement date of 12/31/18.

| <b>Admissions Fund</b>                 | <b>2018<br/>Actual</b> | <b>2019<br/>Budget</b> | <b>2019<br/>YTD</b> | <b>2020<br/>Budget</b> | <b>2021<br/>Forecast</b> |
|----------------------------------------|------------------------|------------------------|---------------------|------------------------|--------------------------|
| Beginning Working Capital <sup>1</sup> | \$4,779,418            |                        | \$8,160,339         | \$8,447,764            | \$6,057,670              |
| <b>Revenues</b>                        |                        |                        |                     |                        |                          |
| Exam Fees                              | \$14,310,118           | \$13,690,600           | \$13,571,993        | \$13,382,380           | \$13,382,380             |
| Other Revenue                          | 8,281,033              | 7,251,100              | 7,998,893           | 7,503,262              | 7,503,262                |
| Total Revenues                         | \$22,591,151           | \$20,941,700           | \$21,570,887        | \$20,885,642           | \$20,885,642             |
| <b>Expenses</b>                        |                        |                        |                     |                        |                          |
| Personnel Expense                      | \$6,269,315            | \$7,627,600            | \$7,130,402         | \$7,990,491            | \$8,150,301              |
| Services                               | 7,289,347              | 7,764,600              | 7,859,483           | 8,322,119              | 8,488,561                |
| Supplies and Equipment                 | 536,482                | 539,100                | 394,353             | 455,828                | 464,945                  |
| Other Expense                          | 364,945                | 409,700                | 378,624             | 445,600                | 454,512                  |
| Indirect Costs                         | 4,650,141              | 5,420,600              | 5,420,600           | 5,236,698              | 5,341,432                |
| Total Expenses                         | \$19,110,230           | \$21,761,600           | \$21,183,462        | \$22,450,736           | \$22,899,751             |
| <b>Interfund Transactions</b>          |                        |                        |                     |                        |                          |
| Interfund Transfers In                 | \$1,000,000            | \$0                    | \$0                 | \$0                    | \$0                      |
| Interfund Transfers Out                | (1,100,000)            | (100,000)              | (100,000)           | (825,000)              | (102,000)                |
| Total Interfund Transactions           | (\$100,000)            | (\$100,000)            | (\$100,000)         | (\$825,000)            | (\$102,000)              |
| Change in Net Position                 | \$3,380,921            | (\$919,900)            | \$287,425           | (\$2,390,094)          | (\$2,116,109)            |
| Ending Balance                         | \$8,160,339            |                        | \$8,447,763         | \$6,057,670            | \$3,941,561              |

<sup>1</sup> Beginning Working Capital represents Reserves available to support operations and is defined as Current Assets minus Current Liabilities as defined in the State Bar's Reserve Policy with a measurement date of 12/31/18.